## SALT RIVER PROJECT AGRICULTURAL IMPROVEMENT AND POWER DISTRICT BOARD MEETING NOTICE AND AGENDA

#### **BOARD OF DIRECTORS**

Monday, December 2, 2024, 9:30 AM

SRP Administration Building 1500 N. Mill Avenue, Tempe, AZ 85288

Call to Order Invocation Pledge of Allegiance Roll Call Safety Minute

- - A. Request for approval of the minutes for the meetings of October 29 and November 4, 2024.
  - B. Request for approval of the Monthly Cash Statement for October 2024 (recommended by the Finance and Budget Committee on November 21, 2024).
  - C. Request for approval to contribute \$50,000 to the Arizona Science Teachers Association (ASTA) to support the operation of the Ambassador Program (recommended by the Community Relations Committee on November 21, 2024).
  - D. Request for approval to contribute \$33,895 to the Arizona State University (ASU) Foundation Department of Physics to support the Modeling Instruction Program in Physics and Chemistry (recommended by the Community Relations Committee on November 21, 2024).
  - E. Request for approval to contribute \$68,316 to the ASU Foundation Mary Lou Fulton Teachers College to support the Teaching Inquiry-Based STEM Science (TIBSS), the Environmental Stewardship Patrol (ESP), and the Environmental Education Program (EEP) (recommended by the Community Relations Committee on November 21, 2024).
  - F. Request for approval to contribute \$35,000 to Education Forward Arizona: \$25,000 to support the Everything to Gain (E2G) Programs; and \$10,000 to sponsor an InspirED Evening Dinner and Awards event (recommended by the Community Relations Committee on November 21, 2024).

- G. Request for approval to contribute \$200,000 to the Arizona Center for Nature Conservation / Phoenix Zoo to support the New Veterinary Medical Center Campaign, split in three increments from Fiscal Year 2026 (FY26) through FY28 (recommended by the Community Relations Committee on November 21, 2024).
- H. Request for approval to contribute \$50,000 to the Southwest Autism Research & Resource Center (SARRC) to support the A-to-Z and Everywhere in Between Capital Campaign, split in two increments in FY25 and FY26 (recommended by the Community Relations Committee on November 21, 2024).
- I. Request for approval to contribute \$40,000 to Child Crisis Arizona: \$35,000 to support the Foster Care Shelter Programs; and \$5,000 to sponsor the Child Crisis Arizona Annual Gala event (recommended by the Community Relations Committee on November 21, 2024).
- 2. Report of the Finance and Budget Committee Meeting of November 21, 2024

  DIRECTOR MARK PACE

Request for approval to enter into Renewable Energy Offering participation agreements with certain commercial and industrial customers, for up to 480 Megawatts (MW) of renewable energy.

Informational presentation regarding the national and local economic outlook with a specific focus on the labor market, consumer spending, inflation, business investment/economic development pipeline, and near-term economic forecasts.

- - C. Water Stewardship......LESLIE MEYERS
- 7. Council Chairman's Report ......COUNCIL CHAIR ROCKY SHELTON
- 8. <u>President's Report / Future Agenda Topics</u> ...... PRESIDENT DAVID ROUSSEAU

The Board may vote during the meeting to go into Executive Session, pursuant to A.R.S. §38-431.03 (A)(3), for the purpose of discussion or consultation for legal advice with legal counsel to the Board on any of the matters listed on the agenda.

The Board may go into Closed Session, pursuant to A.R.S. §30-805(B), for discussion of records and proceedings relating to competitive activity, including trade secrets or privileged or confidential commercial or financial information.

Visitors: The public has the option to attend in-person or observe via Zoom and may receive teleconference information by contacting the Corporate Secretary's Office at (602) 236-4398. If attending in-person, all property in your possession, including purses, briefcases, packages, or containers, will be subject to inspection.



## SAFETY MINUTE: EMERGENCY COMMUNICATIONS SRP BOARD

# SARA MCCOY DIRECTOR, RISK MANAGEMENT DECEMBER 2, 2024



### **EMERGENCY COMMUNICATIONS**

#### **Notification**

- Telephone: 911 or SRP Security
- ✓ Add SRP Security to contacts: 602-236-5305
- Who else needs to know?

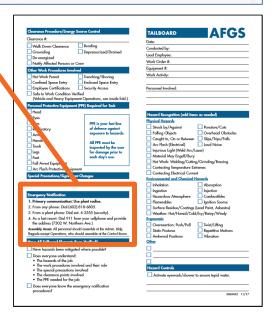
#### Location

- Address of your location
- ✓ SRP PAB: 1500 N Mill Ave, Tempe 85288 (Priest + Mill Ave/Van Buren)
- Detailed location information for first-responders
- Nearest Urgent Care and Emergency Room

#### **Emergency Notification**

- 1. Primary communication: Use plant radios.
- 2. From any phone: Dial (602) 818-6805.
- 3. From a plant phone: Dial ext. 6-2555 (security).
- 4. As a last resort: Dial 911 from your cellphone and provide the address (7302 W. Northern Ave.)

**Assembly Areas:** All personnel should assemble at the Admin. Bldg. flagpole except Operations, who should assemble at the Control Room.



## MINUTES JOINT BOARD OF DIRECTORS AND COUNCIL SALT RIVER PROJECT AGRICULTURAL IMPROVEMENT AND POWER DISTRICT WORK STUDY SESSION

DRAFT

October 29, 2024

In accordance with a written order and call signed by the President of the Salt River Project Agricultural Improvement and Power District (the District) and filed with Corporate Secretary J.M. Felty, a joint meeting of the Board of Directors and Council of the District convened at 9:30 a.m. on Tuesday, October 29, 2024, at the PERA Sandhill East and West Rooms, 1 East Continental Drive, Tempe, Arizona. This meeting was conducted in-person and via teleconference in compliance with open meeting law guidelines. The District and Salt River Valley Water Users' Association (the Association) are collectively known as SRP.

President D. Rousseau called the meeting to order, and Corporate Secretary J.M. Felty entered into the minutes the order for the meeting, as follows:

Tempe, Arizona October 22, 2024

#### **NOTICE OF MEETING**

I, David Rousseau, the duly elected and qualified President of the Salt River Project Agricultural Improvement and Power District (the District), do hereby order a joint meeting of the Board of Directors and Council to be held at 9:30 a.m. on Tuesday, October 29, 2024, from the Sandhill East and West Rooms, at the PERA, 1 East Continental Drive, Tempe, Arizona. The purpose of the joint meeting is to discuss, consider, or make decisions on the matters listed on the agenda.

WITNESS my hand this 22nd day of October 2024.

#### /s/ David Rousseau President

Present at roll call were President D. Rousseau; Vice President C.J. Dobson; Directors R.C. Arnett, N.R. Brown, M.J. Herrera, K.J. Johnson, S.D. Kennedy, R.J. Miller, K.L. Mohr-Almeida, M.V. Pace, P.E. Rovey, L.C. Williams, and S.H. Williams; Council Chair J.R. Shelton; and Council Members M.L. Farmer, A.A. Freeman, G.E. Geiger, E.L. Gorsegner, A.M. Herrera, R.S. Kolb, J.W. Lines, J.L. Miller, M.R. Mulligan, T.S. Naylor, B.E. Paceley, M.C. Pedersen, M.G. Rakow, C. Resch-Geretti, W.P. Schrader III, W.W. Sheely, and N.J. Vanderwey.

Absent at roll call were Directors C. Clowes, K.H. O'Brien, and J.M. White Jr.; Council Vice Chair T.M. Francis; and Council Members J.R. Augustine, M.B. Brooks, A.S. Hatley, D.B. Lamoreaux, C.M. Leatherwood, I.M. Rakow, W.P. Schrader Jr., R.W. Swier, P.A. Van Hofwegen, and M.A. Warren.

Also present were Governor L.D. Rovey of the Association; P. Abell, A. Almodova, P.B. Alvillar, I.R. Avalos, M.J. Burger, C.L. Campbell, A.P. Chabrier, J.D. Coggins, W.P. Critz, H.B. Cruz, A.C. Davis, G.A. DeLizio, J. Ding, J.M. Felty, A. Gardner-Hajek, S.M. Glover, K.A. Heth, M.R. Hill, J.W. Hubbard, D.J. Jackson, L.U. James, V.P. Kisicki, M.M. Klein, B.J. Koch, E.L. Latino, J. Leavitt, K.J. Lee, T.G. Mannon, S.C. McCoy, A.R. McLaren, L.A. Meyers, G.A. Mingura, D.B. Mitchell, M.J. O'Connor, B.A. Olsen, J. Padilla, J.M. Pratt, K.S. Ramaley, K.E. Sandstrom, J.R. Schuricht, C.M. Sifuentes, P.B. Sigl, T.J. Sims, R.R. Taylor, and J.C. Tucker of SRP; Bruce Chapman of Christensen Associates Energy Consulting (Christensen Associates); Pete Ewen of Freeport-McMoRan; Michael Kagan of Concentric Energy Advisors (Concentric); Claire Michael of Wildfire AZ; Caryn Potter and Laura Wickham of Southwest Energy Efficiency Project (SWEEP); and Alex Routhier of Western Resource Advocates (WRA).

In compliance with A.R.S. §38-431.02, Andrew Davis of the Corporate Secretary's Office had posted a notice and agenda of the meeting of the Board of Directors and Council at the SRP Administration Building, 1500 N. Mill Avenue, Tempe, Arizona, at 9:00 a.m. on Friday, October 25, 2024. Various

#### **Opening Statement**

President D. Rousseau extended a welcome to the Board and Council Members in attendance.

#### Safety Minute

Sara C. McCoy, SRP Director of Risk Management, presented a safety minute highlighting the recipients of SRP's annual safety awards.

S.C. McCoy of SRP left the meeting.

## Overview of Finances and Pricing at SRP in Anticipation of SRP's Price Process

Using a PowerPoint presentation, Brian J. Koch, SRP Associate General Manager and Chief Financial Executive, stated that the purpose of the presentation was to provide information in anticipation of the next SRP price process regarding the following:

1) SRP's financial structure and financial performance; 2) how SRP funds its future capital and operational needs by way of revenue and debt; 3) the SRP Board pricing principles relating to changes to standard electric prices and general discussion regarding rate design issues; 4) the general outline of an SRP price process including the role of the SRP management consultant; and 5) the price process calendar.

- B.J. Koch said that the intent of the work study session is to provide Board and Council Members a common understanding of SRP's financial concepts/issues and to provide background material in anticipation of a price process. They emphasize that the presentation will not focus on the specific price proposal, which will come in the future.
- B.J. Koch stated that the presentation will also focus on the following main points:
  1) customers have benefited from SRP's long history of strong financial performance;
  2) the current financial environment requires both borrowing and added revenues from pricing; 3) SRP has the opportunity to update its price plans and customer offerings to reflect the current market for electricity; and 4) to make these changes, SRP management will recommend updates to price plans and customer offerings as part of a price process.

## SRP's Financial Structure and Historical Performance

- B.J. Koch compared financial drivers for SRP versus investor-owned utilities relating to financial focus, financial motivations, net income, surplus, and profits, highlighting that SRP is focused on returning value to its customers. They summarized how the rating agencies, Standard and Poor's (S&P) and Moody's, rate SRP's financials among its peers, and highlighted that SRP's S&P rating is AA+ and that its Moody's rating is Aa1, placing SRP at the highest credit rating of public power in the United States.
- B.J. Koch said that managing finances at SRP involves the three following levers: expense management, borrowing activities, and price changes. They explained that the expense management process influences borrowing and/or pricing actions, which can make up for cash shortfalls, and emphasized how the balanced level of debt is vital to keeping debt service manageable at SRP.
- B.J. Koch explained that the projected cash inflows needed for the next six years to meet SRP's objectives is \$39 billion of cash inflows in order to meet the \$39 billion outflows of capital expenditures, debt payments, operating expenses, purchased power, and fuel. They presented a chart of SRP's overall retail prices within the region, average cents per kilowatt-hour (kWh), which reflects that SRP's electric prices are lower in comparison to the rest of Arizona prices and generally lower than most nearby states.
- B.J. Koch reviewed SRP's overall cumulative price changes since 2019 in comparison to the consumer price index and the consumer price index for electricity and noted that SRP's retail rates have increased at a pace less than inflation since the last 2019 price process. They introduced Danielle J. Jackson, SRP Director of Financial Planning and Analysis.

### <u>Financial Plan Process</u> and Current Financial Plan

Continuing, D.J. Jackson reviewed SRP's strategic planning process and stated that SRP's financial plan and associated costs are significantly influenced by SRP's 2035 corporate goals and targets. They focused on SRP's forecasted historical retail sales, noting that SRP anticipates percentage sales growth over the next five years, comparable to the past 20 years.

- D.J. Jackson reviewed projected capital spending through 2035, including significant investment in infrastructure to support substantial growth and the 2035 carbon goals. They presented a chart of capital expenditures and debt ratio from Calendar Year 1973 (CY73) to projected Fiscal Year 2035 (FY35), projecting a level of capital expenditures not seen since the 1970's.
- D.J. Jackson reiterated that the projected cash inflows needed for the next six years to meet SRP's objectives is \$39 billion of cash inflows in order to meet \$39 billion outflows of capital expenditures, debt payments, operating expenses, purchased power, and fuel. They stated that in order to meet SRP's objectives, SRP will need to carefully balance expense management, borrowing, and price changes. D.J. Jackson reviewed the price modeling assumptions for the Financial Plan 2025 (FP25), stating that the recent Fuel and Purchased Power Adjustment Mechanism (FPPAM) increase of 3.9% is consistent with the FP25 and that the current plan calls for two base price increases.
- D.J. Jackson reviewed SRP's financial heath from FY04 through forecasted FY30, utilizing the following four indicators: combined net revenues/total operating revenues, funds available/total operating revenues, debt ratio, and debt service coverage ratio. They introduced Michael Kagan, Senior Vice President of Concentric.

#### Industry Perspectives – Concentric

Next, M. Kagan provided background information on Concentric and summarized recent electric utility trends. They compared the national, Arizona, and SRP rates in relation to residential, commercial, nominal electric, and fuel prices.

- M. Kagan said that SRP's nominal residential rates, relative to its Southwest peers, have remained in the bottom quartile in recent years; SRP rates have increased by 10% from 2014 to 2023. They explained that there is now excess solar capacity during the mid-day and a need for additional capacity during the evening hours; therefore, utilities are changing their Time-Of-Use (TOU) periods and rate designs and have undertaken customer outreach efforts.
- M. Kagan explained that rate adjustors are utility rate elements that are outside of base rates and that those cost elements may be required due to volatile fuel and/or purchased power prices, unanticipated costs, timing differences, or a desire to segregate certain costs. They said that these costs or credits may remain outside of

base rates indefinitely or be rolled into base rates during a subsequent pricing process. M. Kagan stated that fuel adjustment clauses have long been a fixture of utility rates and that utilities also use adjustors to recover costs related the following matters: storm damage, smart meter investment, new capital investment, special assessment, refund or deferred taxes, and transmission.

- M. Kagan explained how utilities are managing Distributed Generation (DG) Rates (also referred to as Distributed Energy DG Rates) as it relates to sufficient fixed cost recovery, the value of solar, actions taken by utilities, and the resource comparison proxy (RCP) rate. They presented a chart reflecting the RCP rate among the Arizona utilities from 2017 through 2024.
- M. Kagan highlighted that the data center load growth is projected to grow between a 4% and 15% compound annual growth rate (CAGR) through 2030 and that the growth of the largest data centers (also known as Hyperscalers) is concentrated in Arizona, Illinois, New York, Ohio, and Virginia. They said that to serve this new load, utilities will likely need to make significant system investments.
- M. Kagan broke down how Monthly Service Charges (MSC) are intended to cover a portion of the utility's fixed costs of providing service to customer locations and how to recover MSC from varying customer considerations. They introduced John C. Tucker, SRP Senior Director of Financial Strategy.

## SRP Pricing Principles and Current Market Dynamics

- Next, J.C. Tucker highlighted the Board's pricing principles as follows: 1) Gradualism changes should be evolutionary, not revolutionary (avoid large price adjustments); 2) Cost Relation prices need to reflect the cost of service; 3) Choice pricing options should be provided to help customers manage their energy costs; 4) Equity customers should pay their share of the costs we incur on their behalf; and 5) Sufficiency prices need to maintain SRP's financial health. They said that SRP currently offers 12 residential price plans; research indicates that customers prefer simplicity and consistency of rates; increased solar penetration has lowered daytime energy costs; and other utilities are shifting their TOU hours to reflect these new market conditions.
- J.C. Tucker summarized the lessons learned from SRP's customer research as follows: 1) education is critically important to help customers understand utility pricing; 2) a TOU of 6:00 p.m. to 9:00 p.m. on-peak with super off-peak price plan (e.g., SRP's E-28 pilot) is of interest once customers understand potential savings from behavior changes; 3) basic rate guarantee generates a strong interest in trying a TOU plan; 4) lower importance of different on/off-peak hours and rates by day-of-week or season indicates customers prefer simplicity and consistency of rates; and 5) there is not a strong understanding of the MSC, nor a preference for or against. They listed SRP's residential price plan options and described the features of each plan.

- J.C. Tucker presented a map of the southwest which displayed the variety of residential price plans, noting that SRP has far more choices in its residential offerings than most of its neighboring utilities. They discussed the benefits of daytime energy and noted that adding significant amounts of solar energy will mean abundant, low-cost energy is often available during daytime hours and that it creates new opportunities to shift energy from increased electrification programs to mid-day hours to help integrate more renewable energy and maximize carbon reduction impacts.
- J.C. Tucker stated that other southwest utilities are shifting TOU hours to reflect new market conditions. They provided a graph indicating May to October marginal costs and prices by hour for SRP and its alignment with certain residential price plans and underlying costs.
- J.C. Tucker discussed in detail SRP's pricing principles and pricing design as follows:
- 1) SRP must balance all five pricing principles when developing a pricing proposal;
- 2) SRP determines its revenue requirement and then allocates those costs to its customers; 3) SRP's cost structure and its various cost drivers determine how SRP designs its prices and recover its cost; and 4) SRP's costs are largely fixed, so MSCs and demand charges are critical elements of rate design. With the aid of an illustration of SRP's grid, they explained how SRP divides its costs among its customers.
- J.C. Tucker provided an overview of how the revenue requirement and cost allocation across customers are determined. They broke down the cost of an average monthly bill for a residential customer as follows: 1) energy costs; 2) demand-related grid costs; and 3) customer-related grid costs. They compared SRP's MSC to other southwest utilities.
- J.C. Tucker reported that DG customers shared the following concerns with SRP:
- 1) the price plans are unique to solar customers; 2) the plans have a higher MSC;
- 3) there is no EZ-3 option plan for DG customers; 4) there is a concern that installing solar does not pay for itself; and 5) export rate is too low. They compared electric services and capabilities among an integrated electric utility, DG, DG and battery, and traditional generation.
- J.C. Tucker presented a chart illustrating the average DG customer energy flow from SRP over a typical 24-hour period. They provided a chart of customer export in 2023 and the average Palo Verde price for electricity in 2013 and from 2020 through 2023, noting that market energy prices are lowest when solar production is highest, different dynamics from a decade ago.
- J.C. Tucker concluded with a discussion of key takeaways and a draft price process calendar.
- D.J. Jackson, B.J. Koch, and J.C. Tucker of SRP; and M. Kagan of Concentric responded to questions from the Board and Council.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, have been made a part of these minutes.

Directors M.J. Herrera, K.L. Mohr-Almeida, and S.H. Williams; Council Members A.A. Freeman and A.M. Herrera; H.B. Cruz, C.L. Campbell, L.A. Meyers, J. Padilla, and R.R. Taylor of SRP left the meeting during the presentation. Council Member M.A. Freeman of the Association; and A.Y. Gilbert of SRP entered the meeting during the presentation.

President D. Rousseau called for a recess at 12:40 p.m. The meeting reconvened at 1:01 p.m. with the following members present: President D. Rousseau; Vice President C.J. Dobson; Directors R.C. Arnett, N.R. Brown, K.J. Johnson, S.D. Kennedy, R.J. Miller, M.V. Pace, P.E. Rovey, and L.C. Williams; Council Chair J.R. Shelton; and Council Members M.L. Farmer, G.E. Geiger, E.L. Gorsegner, R.S. Kolb, J.W. Lines, J.L. Miller, M.R. Mulligan, T.S. Naylor, B.E. Paceley, M.C. Pedersen, M.G. Rakow, C. Resch-Geretti, W.P. Schrader III, W.W. Sheely, and N.J. Vanderwey.

Also present were Governor L.D. Rovey of the Association; Council Member M.A. Freeman of the Association; P. Abell, A. Almodova, P.B. Alvillar, I.R. Avalos, M.J. Burger, A.P. Chabrier, J.D. Coggins, W.P. Critz, A.C. Davis, G.A. DeLizio, J. Ding, J.M. Felty, A. Gardner-Hajek, A.Y. Gilbert, S.M. Glover, K.A. Heth, M.R. Hill, J.W. Hubbard, D.J. Jackson, L.U. James, V.P. Kisicki, M.M. Klein, B.J. Koch, E.L. Latino, J. Leavitt, K.J. Lee, T.G. Mannon, A.R. McLaren, G.A. Mingura, D.B. Mitchell, M.J. O'Connor, B.A. Olsen, J.M. Pratt, K.S. Ramaley, K.E. Sandstrom, J.R. Schuricht, C.M. Sifuentes, P.B. Sigl, T.J. Sims, and J.C. Tucker of SRP; Bruce Chapman of Christensen Associates; Pete Ewen of Freeport-McMoRan; Michael Kagan of Concentric; Claire Michael of Wildfire AZ; Caryn Potter and Laura Wickham of SWEEP; and Alex Routhier of WRA.

#### <u>Legal Requirements Regarding</u> the SRP Price Process

Using a PowerPoint presentation, Michael J. O'Connor, SRP Associate General Manager and Chief Legal Executive, stated that the purpose of the presentation was to provide an overview of 1) the statutory requirements regarding a price process, 2) the SRP Rules and Regulations regarding a Price Process, and 3) the SRP Board Pricing Principles. They introduced Sarah M. Glover, SRP Director of Corporate Law and Commercial Transactions.

Continuing, S.M. Glover said that SRP price process procedures are governed by the Arizona Revised Statutes Section 48-2334 (A.R.S. § 48-2334) and SRP's Rules and Regulations Section 2.2. They outlined the four requirements that SRP follows in a price process as follows: 1) public notice – provide timely notice (mail and publication) or proposed changes which explains how to participate; 2) information room – make available recommendations, reports, and supporting data; 3) public participation – i) allow submission of comments, questions, and documents requests; provide timely

responses; and ii) make employees available for interviews; and 4) Board meetings and decisions – i) special meeting(s) to allow for management proposal, consultant comments, and public participation, and ii) publication and notice of decision.

S.M. Glover explained that if an individual is dissatisfied with the Board's pricing decision and wishes to challenge and/or appeal the Board's decision, Arizona law provides a process to challenge and/or appeal the Board's decision.

Continuing, M.J. O'Connor provided the following overview of Arizona Open Meeting Law, A.R.S. § 38-431 issues relevant to a price process: 1) SRP must provide notice to the public of any meeting; 2) SRP must provide reasonable notice of the specific action to be considered for action; 3) SRP must allow for public to attend; 4) any action (vote on proposal) must occur in open session – the debate on the management proposal is also in open session; 5) SRP must be cognizant of any discussions of a quorum outside of an open meeting; and 6) SRP must be cognizant of emails/electronic communications related to the price process. In conclusion, they defined the SRP Board pricing principles as follows: 1) Cost relation – prices should reflect the cost of providing service; 2) equity – customers should pay their fair share of the costs; 3) sufficiency – prices should ensure SRP's financial health; 4) gradualism – price changes should be evolutionary not revolutionary to avoid large price adjustments; and 5) choice – provide pricing options to help customers manage their energy costs.

S.M. Glover and M.J. O'Connor of SRP responded to questions from the Board and Council Members.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, have been made a part of these minutes.

Directors N.R. Brown and L.C. Williams; Council Member M.A. Freeman of the Association; A. Almodova, P.B. Alvillar, J.D. Coggins, W.P. Critz, G.A. DeLizio, A. Gardner-Hajek, A.Y. Gilbert, M.R. Hill, L.U. James, E.L. Latino, J. Leavitt, T.G. Mannon, A.R. McLaren, and K.E. Sandstrom of SRP left the meeting.

<u>Executive Session: Open Meeting</u> Law Requirements – Price Process

President D. Rousseau requested a motion to enter into executive session of the Board of Directors and Council, pursuant to A.R.S. §38-431.03(A)(3), to provide legal advice for the Board and Council regarding the SRP Price Process and to address 1) the Arizona Revised Statues requirements under A.R.S. §48-2334 related to a price process; 2) the Arizona Revised Statues requirements under A.R.S. §38-431 regarding Open Meeting Law requirements for a price process; 3) the potential legal risks/challenges to the Board 's decision, including a brief discussion of past legal challenges to Board approved changes; and 4) the significance of the SRP Board Pricing Principals for the Board's decision regarding the management proposal, and any Board changes/modifications to the management proposal.

Director L.C. Williams entered the meeting.

On a motion duly made by Director R.C. Arnett, seconded by Director M.V. Pace and carried, the District Board and Council convened into executive session at 1:18 p.m.

Corporate Secretary J.M. Felty polled the Directors on Director R.C. Arnett's motion to enter into executive session. The vote was recorded as follows:

YES:	President D. Rousseau; Directors R.C. Arnett, K.J. Johnson,	(8)
	S.D. Kennedy, R.J. Miller, M.V. Pace, P.E. Rovey, and	
	L.C. Williams	
NO:	None	(0)
ABSTAINED:	None	(0)
ABSENT:	Directors N.R. Brown, C. Clowes, M.J. Herrera,	(7)
	K.L. Mohr-Almeida, K.H. O'Brien, J.M. White Jr., and	, ,
	S.H. Williams	

P. Abell, D.B. Mitchell, and T.J. Sims of SRP; Bruce Chapman of Christensen Associates; Pete Ewen of Freeport-McMoRan; Michael Kagan of Concentric; Claire Michael of Wildfire AZ; Caryn Potter and Laura Wickham of SWEEP; and Alex Routhier of WRA left the meeting.

The Board and Council reconvened at 1:35 p.m., with the following members and others present: President D. Rousseau; Vice President C.J. Dobson; Directors R.C. Arnett, K.J. Johnson, S.D. Kennedy, R.J. Miller, M.V. Pace, P.E. Rovey, and L.C. Williams; Council Chair J.R. Shelton; Council Members M.L. Farmer, G.E. Geiger, E.L. Gorsegner, R.S. Kolb, J.W. Lines, J.L. Miller, M.R. Mulligan, T.S. Naylor, B.E. Paceley, M.C. Pedersen, M.G. Rakow, C. Resch-Geretti, W.P. Schrader III, W.W. Sheely, and N.J. Vanderwey; Governor L.D. Rovey of the Association; and I.R. Avalos, M.J. Burger, A.P. Chabrier, A.C. Davis, J. Ding, J.M. Felty, S.M. Glover, K.A. Heth, J.W. Hubbard, D.J. Jackson, V.P. Kisicki, M.M. Klein, B.J. Koch, K.J. Lee, G.A. Mingura, M.J. O'Connor, B.A. Olsen, J.M. Pratt, K.S. Ramaley, J.R. Schuricht, C.M. Sifuentes, P.B. Sigl, and J.C. Tucker of SRP.

T.J. Sims of SRP entered the meeting.

#### Conclusion

Jim M. Pratt, SRP General Manager and Chief Executive Officer, summarized key takeaways and thanked SRP Staff; and M. Kagan of Concentric for their presentations.

There being no further business, the meeting adjourned at 1:38 p.m.

John M. Felty Corporate Secretary

## MINUTES BOARD OF DIRECTORS SALT RIVER PROJECT AGRICULTURAL IMPROVEMENT AND POWER DISTRICT DRAFT

October 29, 2024

In accordance with a written order and call signed by the President of the Salt River Project Agricultural Improvement and Power District (the District) and filed with Corporate Secretary J.M. Felty, a meeting of the Board of Directors of SRP convened at 1:38 p.m. on Tuesday, October 29, 2024, at the PERA Sandhill East and West Rooms, 1 East Continental Drive, Tempe, Arizona. This meeting was conducted in-person and via teleconference in compliance with open meeting law guidelines. The District and Salt River Valley Water Users' Association (the Association) are collectively known as SRP.

President D. Rousseau called the meeting to order, and Corporate Secretary J.M. Felty entered into the minutes the order for the meeting, as follows:

Tempe, Arizona October 22, 2024

#### NOTICE OF MEETING

I, David Rousseau, the duly elected and qualified President of the Salt River Project Agricultural Improvement and Power District (the District), do hereby order a meeting of the Board of Directors to be held no sooner than 11:45 a.m. on Tuesday, October 29, 2024, from the Sandhill East and West Rooms, at the PERA, 1 East Continental Drive, Tempe, Arizona. The purpose of the meeting is to discuss, consider, or make decisions on the matters listed on the agenda.

WITNESS my hand this 22nd day of October 2024.

#### /s/ David Rousseau President

Board Members present at roll call were President D. Rousseau; and Directors R.C. Arnett, N.R. Brown, K.J. Johnson, S.D. Kennedy, R.J. Miller, M.V. Pace, and P.E. Rovey.

Board Members absent at roll call were Directors C. Clowes, M.J. Herrera, K.L. Mohr-Almeida, K.H. O'Brien, J.M. White Jr., L.C. Williams, and S.H. Williams.

Also present were Vice President C.J. Dobson; Governor L.D. Rovey of the Association; Council Chair J.R. Shelton; Council Members M.L. Farmer, G.E. Geiger, R.S. Kolb, J.W. Lines, J.L. Miller, M.R. Mulligan, T.S. Naylor, B.E. Paceley, M.C. Pedersen,

C. Resch-Geretti, W.P. Schrader III, and W.W. Sheely; I.R. Avalos, M.J. Burger, A.C. Davis, T. Davis, J. Ding, J.M. Felty, K.A. Heth, D.J. Jackson, B.J. Koch, K.J. Lee, M.J. O'Connor, K.S. Ramaley, T.J. Sims, J.C. Tucker, and J.A. Wright of SRP; Bruce Chapman of Christensen Associates Energy Consulting (Christensen Associates); Pete Ewen of Freeport-McMoRan; and Alex Routhier of Western Resource Advocates (WRA).

In compliance with A.R.S. §38-431.02, Andrew Davis of the Corporate Secretary's Office had posted a notice and agenda of the meeting of the Board of Directors at the SRP Administration Building, 1500 North Mill Avenue, Tempe, Arizona, at 9:00 a.m. on Friday, October 25, 2024.

#### Board Consultant Overview of the SRP Price Process

Using a PowerPoint presentation, Bruce Chapman of Christensen Associates stated that the purpose of the presentation was to provide information regarding an overview of the role that the Board's consultant will play in the upcoming price process, including how the Board can interact with and use the consultant during the price process. They provided an overview of Christensen Associates staff, the firm's areas of specialization and prior experience with other entities, and the project team for the SRP price process.

- B. Chapman reviewed the Board consultant's role and responsibilities. They summarized the role of the Board consultant's as follows: 1) objectively review Management's proposals regarding cost of service, existing rate designs, and rate/pricing innovations; 2) timely work to comply with the price process timeline; and 3) report to the Board on the following: responses to inquiries and engagement with stakeholders, subject to the Board's direction. B. Chapman stated that the Board consultant's responsibilities include the following: 1) review costs and rate designs based on industry principles; and 2) review for prospects of achieving SRP pricing and corporate objectives.
- B. Chapman discussed the initial review of the SRP pricing process. They said that the documents related to the price process that are planned for review include a cost allocation study, marginal cost study, rate design model, revised tariff sheets, and new rate designs.
- B. Chapman provided a review of various flow charts for costs underlie rates, a cost of service (COS) study, and rate design. They concluded with an overview of anticipated work.
- B. Chapman responded to questions from the Board.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

Council Member J.L. Miller and Alex Routhier of WRA left the meeting during the presentation.

#### Conclusion

President D. Rousseau summarized key takeaways and thanked Bruce Chapman of Christensen Associates for their presentation.

There being no further business, the meeting adjourned at 2:09 p.m.

John M. Felty Corporate Secretary

## MINUTES BOARD OF DIRECTORS SALT RIVER PROJECT AGRICULTURAL IMPROVEMENT AND POWER DISTRICT DRAFT

#### November 4, 2024

In accordance with a written order and call signed by the President of the Salt River Project Agricultural Improvement and Power District (the District) and filed with Corporate Secretary J.M. Felty, a meeting of the Board of Directors of SRP convened at 9:30 a.m. on Monday, November 4, 2024, from the Board Room at the SRP Administration Building, 1500 North Mill Avenue, Tempe, Arizona. This meeting was conducted in-person and via teleconference in compliance with open meeting law guidelines. The District and Salt River Valley Water Users' Association (the Association) are collectively known as SRP.

President D. Rousseau called the meeting to order, and Corporate Secretary J.M. Felty entered into the minutes the order for the meeting, as follows:

Tempe, Arizona October 28, 2024

#### NOTICE OF MEETING

I, David Rousseau, the duly elected and qualified President of the Salt River Project Agricultural Improvement and Power District (the District), do hereby order a meeting of the Board of Directors to be held at 9:30 a.m. on Monday, November 4, 2024, from the Board Room at the SRP Administration Building, 1500 North Mill Avenue, Tempe, Arizona. The purpose of the meeting is to discuss, consider, or make decisions on the matters listed on the agenda.

WITNESS my hand this 28th day of October 2024.

#### /s/ David Rousseau President

Director R.C. Arnett offered the invocation. Corporate Secretary J.M. Felty led the Pledge of Allegiance.

Board Members present at roll call were President D. Rousseau; and Directors R.C. Arnett, C. Clowes, M.J. Herrera, K.J. Johnson, S.D. Kennedy, R.J. Miller, K.L. Mohr-Almeida, K.H. O'Brien, M.V. Pace, P.E. Rovey, J.M. White Jr., L.C. Williams, and S.H. Williams.

Board Member absent at roll call was Director N.R. Brown.

Also present were Vice President C.J. Dobson; Governor L.D. Rovey of the Association; Council Chair J.R. Shelton; Council Members E.L. Gorsegner, M.R. Mulligan, T.S. Naylor, and B.E. Paceley; Customer Utility Panel (CUP) Chair M.T. Hutchinson; I.R. Avalos, M.J. Burger, A.P. Chabrier, J.D. Coggins, A.C. Davis, D.W. Dreiling, D. Felix, J.M. Felty, B. Gaarde, K.M. Girardi, V.P. Kisicki, M.M. Klein, B.J. Koch, K.J. Lee, S.C. McCoy, L.A. Meyers, G.A. Mingura, M.J. O'Connor, B.A. Olsen, J.M. Pratt, K.S. Ramaley, J.C. Robertson, J.R. Schuricht, C.M. Sifuentes, P.B. Sigl, R.R. Taylor, and J.C. Tucker of SRP; Kellee Salas of Central Arizona Project (CAP); Pete Ewen of Freeport-McMoRan; Tess Williams of Sound Grid Partners; Gina Gargano-Amari of Southwest Power Pool; Autumn Johnson of Tierra Strategy; Kayla Teeple of Western Freedom; Murphy Bannerman and Alex Routhier of Western Resource Advocates (WRA); and Steve Neil, a member of the public.

In compliance with A.R.S. §38-431.02, Andrew Davis of the Corporate Secretary's Office had posted a notice and agenda of the meeting of the Board of Directors at the SRP Administration Building, 1500 North Mill Avenue, Tempe, Arizona, at 9:00 a.m. on Friday, November 1, 2024.

#### Safety Minute

Using a PowerPoint presentation, Sara C. McCoy, SRP Director of Risk Management, provided a safety minute regarding holiday safety reminders, including safety around decorations, preventing food illness, and travel safety.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

S.C. McCoy of SRP left the meeting after the presentation.

#### Customer Utility Panel (CUP) Chair's Report

CUP Chair M.T. Hutchinson reported on discussions held at the October 31, 2024, CUP meeting.

CUP Chair M.T. Hutchinson left the meeting.

#### Consent Agenda

President D. Rousseau requested a motion for Board approval of the Consent Agenda, in its entirety, as presented.

On a motion duly made by Director M.J. Herrera and seconded by Director S.H. Williams, the Board unanimously approved and adopted the following items on the Consent Agenda:

A. Approval of the minutes for the meeting of October 7, 2024

ABSENT:

(1)

B. Approval of the Monthly Cash Statement for September 2024 (recommended by the Finance and Budget Committee on October 24, 2024)

Corporate Secretary J.M. Felty polled the Directors on Director M.J. Herrera's motion to approve the Consent Agenda, in its entirety. The vote was recorded as follows:

YES: President D. Rousseau; and Directors R.C. Arnett, C. Clowes, M.J. Herrera, K.J. Johnson, S.D. Kennedy, R.J. Miller, K.L. Mohr-Almeida, K.H. O'Brien, M.V. Pace, P.E. Rovey, J.M. White Jr., L.C. Williams, and S.H. Williams

NO: None (0)

ABSTAINED: None

Copies of the handout distributed are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

Director N.R. Brown entered the meeting.

#### Report of the Power Committee Meeting of October 24, 2024

Director N.R. Brown

Director J.M. White Jr. reported that Management, at the Power Committee meeting of October 24, 2024, requested approval to authorize the General Manager and Chief Executive Officer or Associate General Manager and Chief Planning, Strategy, and Sustainability Executive to execute the following: 1) all agreements necessary for SRP to participate in Southwest Power Pool's (SPP) Markets+, including the SPP Phase 2 Funding Agreement; and 2) any subsequent amendments to such agreements that do not materially modify the terms of the agreements.

On a motion duly made by Director J.M. White Jr., seconded by Director R.C. Arnett and carried, the Board granted approval, as recommended by the Power Committee.

Corporate Secretary J.M. Felty polled the Directors on Director J.M. White Jr.'s motion for approval. The vote was recorded as follows:

YES: President D. Rousseau; and Directors R.C. Arnett, C. Clowes, (12) M.J. Herrera, K.J. Johnson, K.L. Mohr-Almeida, K.H. O'Brien,

M.V. Pace, P.E. Rovey, J.M. White Jr., L.C. Williams, and

S.H. Williams

NO: Directors N.R. Brown, S.D. Kennedy, and R.J. Miller (3)

ABSTAINED: None (0)

ABSENT: None (0)

D. Felix, B. Gaarde, and J.C. Robertson of SRP; and Kayla Teeple of Western Freedom left the meeting during the report.

#### Discussion on Closed Session and Executive Session

Using a PowerPoint presentation, Michael J. O'Connor, SRP Associate General Manager and Chief Legal Executive, stated that the purpose of the presentation was to provide information regarding the differences between a closed session, pursuant to A.R.S. §30-805, and an executive session, pursuant to A.R.S. §38-431.03 (A)(3). They reviewed the Arizona law regarding closed sessions and explained the following regarding closed sessions: 1) they are limited in scope; 2) they are not open to the public; 3) information discussed is confidential; 4) they can only be made public by a vote of governing body, but must consider contractual non-disclosure agreements; and 5) the governing body may vote and take action in a closed session.

M.J. O'Connor provided an overview of the Arizona open meeting law and defined the context of A.R.S. §38-431, A.R.S. §38-431.01, and A.R.S. §38-431.03. They reviewed the Arizona law regarding executive sessions and explained the following regarding executive sessions: 1) they are limited in scope; 2) they must provide admonition regarding confidentiality; 3) the courts narrowly construe the scope of executive sessions; 4) they are not open to the public; and 5) the governing body may not take action, such as an approval of a contract, in an executive session.

M.J. O'Connor discussed the approval of confidential/competitive information contracts and explained how approval should only be done in closed session, pursuant to A.R.S. §30-805(b).

M.J. O'Connor responded to guestions from the Board.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

V. O'Malley of SRP entered the meeting.

#### The Sound Grid Partners Report

Using a PowerPoint presentation, Director R.J. Miller stated that the purpose of the presentation was to discuss and potentially vote to reject the Sound Grid Partners report dated May 15, 2024, which was previously presented on an informational basis to the SRP Board and Council at a Work-Study Session. They explained that SRP's solar net generation is heading in the right direction but that SRP's greenhouse gas (GHG) mass emissions are increasing.

Director R.J. Miller provided an overview of their problems with the Sound Grid Partners study on the value of solar. They stated that current SRP rates have reduced rooftop solar adoption and that APS has 2.6 times more rooftop solar adoption than SRP. Director R.J. Miller explained how behind the meter (BTM) solar plus batteries can help reduce GHG. They provided some recommendations for proposed BTM solar rate

plans and explained how SRP and its ratepayers benefit from BTM solar and battery.

Bobby A. Olsen, SRP Associate General Manager and Chief Planning, Strategy, and Sustainability Executive, introduced Tess Williams of Sound Grid Partners. Continuing, T. Williams provided an overview of the Sound Grid Partners Value of Customer-Sited Solar and Storage Study results.

T. Williams explained that the study objective was to carefully compare the benefits and costs of different approaches to building solar and storage to help guide the most effective path to decarbonization. They stated that the study showed that each dollar of investment by all SRP customers goes over twice as far if invested in bulk-scale solar instead of residential solar.

Director R.J. Miller, B.A. Olsen of SRP, and T. Williams of Sound Grid Partners responded to questions from the Board.

Copies of the handouts distributed and PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

V. O'Malley of SRP left the meeting during the presentation. J.C. Walter of SRP entered the meeting.

## Report on Current Events by the General Manager and Chief Executive Officer and Designees

Using a PowerPoint presentation, Jim M. Pratt, SRP General Manager and Chief Executive Officer, reported on a variety of federal, state, and local topics of interest to the District. He provided a video on SRP's significant accomplishments during the summer of 2024.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

Directors K.H. O'Brien and J.M. White Jr.; Council Member T.S. Naylor; M.M. Klein and K.S. Ramaley of SRP; Pete Ewen of Freeport-McMoRan; and Autumn Johnson of Tierra Strategy left the meeting during the presentation.

#### Status of Power System

Using a PowerPoint presentation, John D. Coggins, SRP Associate General Manager and Chief Power System Executive, provided an update on SRP's power system. They provided operational updates for September and October 2024, stating that September's customer peak demand of 7,769 megawatts (MW) occurred on September 5th with 114 degree temperature and that October's customer peak demand of 7,148 MW occurred on October 1st with 113 degree temperature. J.D. Coggins said that

record heat continues with 70 days of temperatures at 110 degrees or higher. They highlighted that SRP's grid assets continue to perform extremely well during the record heat and that planned maintenance season is underway.

J.D. Coggins explained the new calculation methodology for available transmission capacity, stating that the new Flowgate methodology uses real time information to calculate available capacity. They concluded with safety recognition for Santan Generating Station and Hydro Generation.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

#### Status of Financial and Information Services

Using a PowerPoint presentation, Brian J. Koch, SRP Associate General Manager and Chief Financial Executive, reviewed the financial summary through September 2024 and year-to-date. They discussed projected cash inflows and outflows from Fiscal Year 2025 (FY25).

Copies of the handout distributed and PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

#### Status of Water Stewardship

Using a PowerPoint presentation, Leslie A. Meyers, SRP Associate General Manager and Chief Water Resources and Services Executive, provided an update on the 2024 Canal Convergence that will take place November 8th through November 17th. They stated that the Canal Convergence is an internationally recognized, free, ten-night public art event that takes over the Scottsdale Waterfront each November. L.A. Meyers explained how this year is the 12th annual Canal Convergence, which attracts over 175,000 visitors to the Waterfront over its 10-day duration.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

#### Reservoir and Weather Report

Using a PowerPoint presentation, James C. Walter, SRP Surface Water Manager, reviewed the cumulative watershed precipitation outlook for Water Year 2025 (October 2024 – June 2025). They discussed the surface runoff and pumping data for October 2024 and year-to-date. J.C. Walter provided images and an update on October 2024 watershed precipitation.

J.C. Walter reviewed the reservoir storage data for the Salt River, Verde River, C.C. Cragin Reservoir, Lake Pleasant, San Carlos Reservoir, and Upper and Lower

Colorado River Basin systems as of November 1, 2024. They concluded with a November weather outlook, a 7-day precipitation forecast, and the Winter 2024 seasonal outlook.

Copies of the PowerPoint slides used in this presentation are on file in the Corporate Secretary's Office and, by reference, made a part of these minutes.

#### Council Chair's Report

There was no report by Council Chair J.R. Shelton.

#### President's Report/Future Agenda Topics

President D. Rousseau asked the Board if there were any future agenda topics. Director R.J. Miller requested an explanation of the procedures and policies regarding non-disclosure agreements (NDAs) for closed sessions and executive sessions. Director S.D. Kennedy requested a future agenda topic regarding the pros and cons of having legal representation for the Board of Directors.

There being no further business to come before the Board, the meeting was adjourned at 11:58 a.m.

John M. Felty Corporate Secretary



#### **Statement of Cash Received and Disbursed**

#### October 2024

(\$000)

		(1)			
	District	Association	Total Month	Year-to-Date	
Funds Balance Beginning of Period	\$ 993,351	\$ 863	\$ 994,214	\$ 785,829	
Cash Receipts:					
Electric Revenues	451,605		451,605	2,522,814	
Water Revenues		896	896	6,581	
Electric Customer Deposits	4,411		4,411	25,765	
Reimbursement on Joint Ownership Projects	23,825		23,825	92,147	
Construction Contributions and Advances	7,394		7,394	200,371	
Proceeds from Bond Sales					
Proceeds from Other Borrowings					
Transfers from Segregated Funds	552,660		552,660	671,882	
Sales Tax Collected	29,683		29,683	197,174	
Other Cash Receipts	32,664		32,664	103,212	
Total Cash Receipts	1,102,242	896	1,103,138	3,819,946	
Fund Transfers - Net	(6,062)	6,062			
Cash Disbursements:					
Purchased Power and Fuel	130,995		130,995	733,718	
Operations and Maintenance	99,788	2,029	101,817	574,594	
Employee Payroll and Payroll Taxes	72,871	5,020	77,891	411,400	
Purchased Inventory	27,989		27,989	164,624	
Cash Segregated for -					
Bond Interest	19,253		19,253	116,752	
Bond Principal	9,898		9,898	59,388	
Other Debt - Principal Repayment					
Other Debt - Interest Expense	1,348		1,348	9,018	
Capital Expenditures	79,981		79,981	544,021	
Advances on Joint Ownership Projects					
Transfers to Segregated Funds				119,597	
In Lieu and Ad Valorem Taxes				60,125	
Sales Tax Remitted	37,542		37,542	192,028	
Margin and Collateral Received - Net	17,423		17,423	9,359	
Miscellaneous Cash Disbursements	8,569		8,569	26,505	
Total Cash Disbursements	505,657	7,049	512,706	3,021,129	
Funds Balance End of Period	\$ 1,583,874	\$ 772	\$ 1,584,646	\$ 1,584,646	



#### **Cash Position**

#### October 2024

			(\$0	00)	
		District	Assoc	iation	Total
Composition of Funds Balance					 _
Cash and Cash Equivalents	\$	1,166,759	\$	772	\$ 1,167,531
Other Temporary Investments		123,020			123,020
Other Non-Current Investments	-	294,095	-		 294,095
General Fund		1,583,874		772	 1,584,646
Segregated Funds					
Electric System Debt Reserve Fund		80,613			80,613
Debt Service Fund		179,362			179,362
Rate Stabilization Fund					
Nuclear Decommissioning Fund		713,618			713,618
Post-Retirement Benefits Fund		1,315,800			1,315,800
Construction Fund		237,570			237,570
RHCP Fund		13,146			13,146
HHCP Fund		9,289			9,289
SPRHCP Fund		3,776			3,776
Four Corners Mine Reclamation Trust		15,783			15,783
Other Special Funds		2,188			 2,188
Total Segregated Funds	\$	2,571,145	\$		\$ 2,571,145

### **AGENDA**



November 6, 2024

#### **Corporate Contributions**

#### Committee

1.	Call to Order
2.	Safety Minute
3.	Community Partnerships Grant Renewals and Requests –
	(Grant recommendations of over \$25,001 or more including renewals) MS. RICKARD
	Arizona Science Teachers Association
	Arizona State University Foundation – Department of Physics
	Arizona State University Foundation – Mary Lou Fulton College
	Education Forward Arizona
	Arizona Center for Nature Conservation / Phoenix Zoo (Capital Campaign)
	Southwest Autism Research & Resource Center (SARRC) (Capital Campaign)
	Child Crisis Arizona

- 4. Chairman's Report
- 5. Adjournment



### **EXECUTIVE SUMMARY**



#### **Corporate Contributions Committee Items for Approval**

November 6, 2024

Organization	Amount Recommended	Previous Year Contribution	Focus Area	SRP Employee on Board
Arizona Science Teachers Association	\$50,000	\$50,000	Education	N/A
Arizona State University Foundation – Department of Physics	\$33,895	\$31,316	Education	N/A
Arizona State University Foundation – Mary Lou Fulton College	\$68,316	\$69,500	Education	N/A
Education Forward Arizona	\$35,000	\$35,000	Education	N/A
Arizona Center for Nature Conservation / Phoenix Zoo	\$200,000	\$0	Arts & Culture	Jim Pratt
Southwest Autism Research & Resource Center (SARRC)	\$50,000	\$8,000	Basic Needs	N/A
Child Crisis Arizona	\$40,000	\$35,000	Basic Needs	Katy Heth

Note: Detailed descriptions for each item included in appendix.

**Organization:** Arizona Science Teachers Association

**Amount Recommended:** \$50,000

**Description:** The Arizona Science Teachers Association (ASTA) is a statewide professional organization dedicated to ensuring scientific literacy and problem-solving skills for all Arizona residents through science education. Funds would support the Ambassador Program which is designed to continue professional and leadership development of K-12 educators through the "train the trainer" model. The goal for 2025-26 is to have the Ambassador Program train over 800 educators across the state and offer over 390 professional learning hours.

SRP funds would be used to pay for the foundational cost of the Ambassador Program, which includes training of the ambassadors, facilitation costs of academies, web seminars, book study, and online courses. In addition, funding would support the 3-day Picture Perfect training that ASTA, ADE and SRP facilitate each summer.

**Board Member: N/A** 

#### **Comparatives:**

- Helios Education Foundation \$10,000
- Tucson Electric Power/Unisource Energy \$10,000

<u>Organization</u>: Arizona State University Foundation – College of Liberal Arts and Sciences (Department of Physics)

**Amount Recommended: \$33,895** 

**Description:** Modeling Instruction in Physics and Chemistry started in 2001 as a means of closing the gap in STEM content knowledge of Arizona teachers. ASU expects to enroll approximately 50 local high school teachers across its Modeling Instruction courses this summer. Assuming each teacher teaches between 150 and 175 students each year, ASU's Modeling Instruction staff estimate the total number of individuals served to be over 8,000 students. Most Arizona-based participants teach in high school districts serving students in high-poverty areas, a majority being public schools located across Maricopa County. Districts with high participation in recent summers include Phoenix Union High School District, Tolleson Union High School District, Tempe Union High School District, Mesa Public Schools, Chandler Unified School District, and Gilbert Unified School District.

SRP funds will be used for program support, including salary/wages for three peer co-leaders.

**Board Member:** N/A

#### Comparatives:

- Pacific Gas & Electric Company \$107,890
- State Farm Insurance Companies \$55,000
- APS Foundation \$40,200



**Organization:** Arizona State University Foundation – Mary Lou Fulton Teachers College

**Amount Recommended:** \$68,316

**Description:** The Mary Lou Fulton Teachers College at ASU has developed the following high-impact STEM education and environmental stewardship programs-- the Teaching Inquiry-Based STEM Science (TIBSS) workshop, the Environmental Education Program and the Environmental Stewardship Patrol. These programs reinforce STEM concepts for pre-service teachers, in-service teachers, K-12/college students and community members.

TIBSS serves 28-32 participants per year. Participants are selected from across the state, with most residing in Maricopa or Pinal Counties. The Environmental Education Program and Environmental Stewardship Patrol cater to diverse demographics, including Arizona educators, ASU students, K-12 students and the broader community. The Environmental Education Program curriculum emphasizes environmental stewardship, community leadership, and sustainability education and has an estimated reach of approximately 1,200 K-16 students per program cycle. The Environmental Stewardship Patrol has evolved from a small student club to a thriving organization dedicated to environmental sustainability. Through hands-on service-learning experiences, such as invasive species removal and habitat restoration, ESP offers opportunities for students and the community to actively participate in environmental stewardship. The program engages approximately 1,000 K-16 students and 400 community members annually.

SRP funds would be allocated across TIBSS, the Environmental Education Program and the Environmental Stewardship Patrol to support program instructors, student teachers, stipends and resource materials for program participants, learning materials, event logistics and administrative support.

**Board Member: N/A** 

### Comparatives:

- Google Research \$74,000
- APS Foundation \$35,000
- Sprouts Healthy Communities Foundation \$10,000

**Organization:** Education Forward Arizona

**Amount Recommended:** \$35,000

**Description:** Education Forward Arizona is spearheading efforts to achieve Achieve60AZ--a bold initiative to ensure that 60% of Arizonans hold a postsecondary degree or credential by 2030. Their approach includes direct services to reduce barriers and meet urgent needs for students today and an advocacy strategy to unite stakeholders, address root causes, and create lasting change for years to come. Goals include:

• Leveraging our statewide voice to drive increases in education after high school.



- Increasing understanding that postsecondary education is available for all, predominantly low-income, Latino, and first-generation students.
- Building support for equitable and adequate education improvements and investments to help remove barriers to educational opportunities.

The grant will support programming and operating expenses for Everything to Gain which seeks to enhance performance on the Arizona Education Progress Meter indicators by expanding direct service programs, engaging with communities, leading local coalitions, and creating awareness and increasing support for educational attainment throughout the state.

**Board Member: N/A** 

### **Comparatives:**

• Blue Cross Blue Shield \$20,000

• The RealReal Community Foundation \$25,000

**Organization**: Arizona Center for Nature Conservation / Phoenix Zoo (Capital Campaign)

**Amount Recommended:** \$200,000 (payable over three years, FY26 – FY28)

**Description:** New Veterinary Medical Center

Arizona Center for Nature Conservation / Phoenix Zoo has launched a \$24.8 million capital campaign to support the construction of a new Veterinary Medical Center. The Zoo is requesting SRP contribute \$200,000 to the campaign.

The Zoo's new 27,000 square foot Veterinary Medical Center is scheduled to break ground in February of 2025, with an expected completion date in late 2026. The Zoo has currently raised \$18 million.

The new Center will be located on the African Trail and is essential in the Zoo's mission of enhancing animal care to more than 3,000 animals, many of which are endangered or threatened species. It will allow the Zoo to educate and inspire guests while offering hands-on experience for wildlife veterinarians and veterinary students. The ground floor comprises of a public viewing lobby to allow guests to watch exams and procedures, an interactive learning center which will provide space to train and inspire future wildlife veterinaries, and advanced medical care spaces with modernized equipment that will help take the Zoo to cutting edge wildlife healthcare. The second floor will have conference rooms, a research library and collaborative spaces. The new Center will support the veterinary staff to address a wide array of animal health needs and ultimately support the conservation of many endangered species.

SRP has been a consistent and generous supporter of the Phoenix Zoo focused on key areas of community involvement including families, environment, and education.

**Board Member:** Jim Pratt



### Comparatives:

• Current campaign amount raised consists of primarily individual gifts

National Bank of Arizona \$10,000SRPMIC \$150,000

• Sundt Construction \$820,000 (in-kind)

**Organization:** Southwest Autism Research & Resource Center (Capital Campaign)

**Amount Recommended:** \$50,000 (payable over two years, FY25 – FY26)

**Description:** SARRC Campus Expansion to Mesa

Southwest Autism Research & Resource Center (SARRC) has launched a \$13 million capital campaign to support a statewide expansion creating five new sites for a total of nine SAARC campuses statewide by 2030. SAARC is requesting SRP contribute to its A-to-Z and Everywhere in Between Capital Campaign.

SAARC aims to establish five additional campuses in East Valley, West Valley, Flagstaff/Prescott and North Phoenix/Scottsdale for a total of nine campuses statewide. To date, SAARC has raised over \$11 million.

SARRC serves over 1,400 children, teens, and adults with autism spectrum disorder through clinical and research programs, educates over 12,000 parents, family members, peers, teachers, medical professionals, and community members, and screens 2,000 school-age children for social challenges. Through this expansion SAARC will serve an additional 2,500 individuals with autism and their families for a total of 4,500 individuals across all nine SARRC Campuses. SARRC is one of few organizations committed to home and community-based services, while most autism service providers have shifted to center-based services. SRP has been a supporter of its CommunityWorks program which aids teens with autism through volunteer work in the community to develop job training, social and communication skills. This further supports SRP's commitment to being an inclusive employer and a Certified Autism Center for employment.

SARRC has acquired a 15,000 square-foot campus in East Mesa near Power and McKellips Road in SRPs service territory. SARRC is requesting SRPs support for the renovation of this campus. Construction for the East Mesa Campus commenced summer 2024 and is on track to officially open March 2025 with a construction budget of \$3M.

**Board Member: N/A** 

#### **Comparatives:**

Arizona Complete Health \$100,000
Blue Cross Blue Shield of Arizona \$50,000
Goodmans \$120,000

• Willmeng Construction Inc. \$26,186 (in-kind)



Organization: Child Crisis Arizona

**Amount Recommended:** \$40,000

**Description:** Child Crisis Arizona provides emergency shelter services for children who are in need of food, shelter and safety from violent and crisis situations. SRP has been a long-time supporter of CCA including its Emergency Children's Shelter which provides shelter for children (from birth to age 10) who were removed from their families for abuse, neglect, or other maltreatment. The requested increase in funding will support the expansion of services, particularly to youth who are aging out of the foster care system as well as families taking in a relative's child(ren). Each year, over 800 youth age out of the foster system in Arizona. Of foster who reach the age 18 more than 20% will become instantly homeless, about 70% of girls will become pregnant before they reach the age of 21 and children that age out of foster care have a less than 3% chance of earning a college degree in their lifetime. SRP's increased contribution will help support CCA's expanded efforts in supporting youth aging out of foster care by creating stability and preventing homelessness. Funds will help support shelter programs and its annual fundraiser.

**Board Member:** Katy Heth

### **Comparatives:**

APS \$8,000
 Bank of America \$20,000
 Blue Cross, Blue Shield \$100,000
 QuikTrip \$420,000
 Nationwide \$10,000

### **Corporate Contributions Budget Summary**

FY25 Valley Year-to-Date Actuals (May 1, 2024 – October 30, 2024)

Priority Area	Budget	YTD Actuals	Remaining Budget
Basic Needs	\$2,031,930	\$1,199,650	\$832,280
Education	\$1,520,698	\$695,856	\$824,842
Arts & Culture	\$716,500	\$434,354	\$282,146
Civic Engagement	\$334,000	\$214,950	\$119,050
Environmental	\$159,500	\$44,000	\$115,500



## Organization

\*Organization Category: Education

Official Name:

\*Legal Name: Arizona Science Teachers Association

\*Address: 1601 E University Blvd.

Address 2:

\*City: Tucson

\*State: Arizona

\*Zip/Postal Code: 85721-0091

\*Main Telephone: 5207091886

\*Main Email Address: astaexecdir@azsta.org

\*Website Address: www.azsta.org
\*Executive Director Name: Sara Torres

\*Executive Director Phone Number: 5207091886

\*Executive Director Email Address: astaexecdir@azsta.org

## **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-08-29)

**Proposal Type:** General Grant Application \*Determination Status: Scheduled for Committee

Strategy:

Organization Category: Education
Type of Request: Annual

Purpose: Operating Expenses
Project Title: Ambassador Program

In-Kind Request?: Yes

Value In-Kind: \$5,000.00

In-Kind Needs Description: Facility use for 3 days of Picture Perfect & 1 day for Ambassador Training

Request Amount: \$50,000.00 Requested Cash Amount: \$50,000.00

Cash Recommended:

In-Kind Recommended:

Describe Mission/Geographic Impact:

The Arizona Science Teachers Association (ASTA) is a statewide professional organization dedicated to ensuring scientific literacy and problem-solving skills for all Arizona residents through science education. ASTA's mission is to inspire, engage, and support science teachers in preparing STEM learners for success. We offer professional learning (PL) for pre-K through post-secondary educators, including informal and home-school educators, as well as passionate individuals interested in science and STEM education.

As an affiliate of the National Science Teaching Association, ASTA fosters a community of learners among its members. The organization is led by 12 regional directors and 6 officers, all volunteers working alongside a part-time executive director.

ASTA serves over 950 annual members and more than 4,000 educators across Arizona. Each year, ASTA provides over 300 hours of PL through workshops, conferences, online courses, webinars, and symposiums. These opportunities help teachers stay updated on science content and pedagogical methods, enhancing their effectiveness in the classroom. By offering high-quality science and STEM PL, ASTA significantly impacts thousands of Arizona students, ensuring teachers are well-prepared to teach the Arizona Science Standards (AzSS). Additionally, ASTA fosters a community of learners dedicated to developing scientifically literate citizens.

Program/Project tie to SRP Goals:

The Ambassador Program meets SRP's goal of improving the quality of science education provided to students in grades K-12 through the development of highly qualified teachers who can lead PL for educators.

The Ambassador Program began in 2014 with a group of science teacher leaders completing a book study on A Framework for K-12 Science Education. Since then, ASTA, in collaboration with the Arizona Department of Education (ADE), has developed a "train the trainer" program to teach teacher leaders to be facilitators of PL. Over the years, since ADE has limited personnel, ASTA has been ADE's extended arm out to educators in providing PL across the state. In the Spring of 2024, twelve Ambassadors, along with the ADE Science Director, received additional training through the NGSX Science Exemplar Program during a 4-day academy on Becoming an AZ Next-Gen Science Teacher.

The Ambassador Program's statewide PL focuses on 3-dimensional instruction, which is the foundation of the AZ Science Standards (AzSS). The AzSS integrates 3-dimensions, which include core ideas, science and engineering practices, and crosscutting concepts. Although these 3 dimensions are not new, the way they are written in the standards and the way they are to be implemented in classroom instruction and in student assessment requires shifts in science pedagogy.

School leaders, teachers, and informal science educators are looking for PL on how to best implement the standards for ALL scholars. The Ambassador Program is designed to continue the professional and leadership development of K-12 teachers through the "train the trainer" model.

Ambassadors will lead PL virtually (web seminars and online courses) and through inperson workshops/academies throughout Arizona. All of these PL programs will focus on helping teachers develop their ability to implement and assess the AzSS, thereby promoting an equitable and high quality science education for all AZ students. In addition, educators that participate in an Ambassador PL program receive resources so that they can go back to their districts, schools, and professional learning communities and share their learning.

SRP believes in a sustainable and vibrant future for all. ASTA believes that all students deserve a science/STEM education that will prepare them not only for college or careers, but also for making sound evidence-based decisions for their future selves, families, and the planet. Through PL from the ASTA Ambassador Program, teachers will build their own personal efficacy and efficiency in teaching science/STEM, which will positively impact their classrooms and result in better prepared students for college and careers in STEM, and beyond.

### **Project/Program Description:**

The Ambassador Program is designed to continue professional and leadership development of K-12 educators through the "train the trainer" model. Twenty Ambassadors and Ambassadors-in-Training (AiT) will be contracted with ASTA to lead web seminars, facilitate online courses, academies, book studies, and other PL opportunities, both in-person and virtually.

In September, the Ambassadors join ADE personnel for a one-day in-depth training. This day is the initial kick-off of the Ambassador Community of Practice (CoP). The Ambassadors work as a Community of Practice (CoP), meeting on a monthly basis to share their passion for science education, learn together, and plan PL for other educators. One Ambassador serves as the Lead Ambassador. That individual communicates and coordinates the PL that Ambassadors facilitate throughout the year.

In addition, ASTA's Professional Learning Specialist supports the Ambassador Program in a variety of ways, such as providing resources for the Ambassadors to utilize for CoP and PL, and assisting or co-facilitating with Ambassadors as needed.

Educators across Arizona are at different levels of understanding and implementation of the science standards. Therefore, differentiated and sustainable PL is needed. Having a variety of PL programs for teachers to partake in is one way to differentiate. ASTA partnered with AzTechnology in Education and AZ Association of Teachers of Mathematics to purchase Canvas, a Learning Management System (LMS). Through Canvas, ASTA develops and offers online courses that educators can take asynchronous or synchronous. The courses are tailored to educators who have novice understanding of the AzSS as well as courses for experienced educators. Ambassadors create and facilitate these courses.

Ambassadors will work together to facilitate highly successful Picture Perfect Academies in partnership with SRP and ADE, along with facilitating the 4-day Becoming an AZ Next-Gen Science Teacher Academy (BNGSX).

Furthermore, Ambassadors will continue to lead web seminars as well as a Book Study throughout the academic year for educators who want to deepen their understanding of the Science and Engineering Practices.

Lastly, Ambassadors will lead professional learning workshops in their own districts/ counties and collaborate with other organizations in providing PL, as well as collaborate with the coordinators of other ASTA PL programs (ASTA Conference, ASTA Science Teacher Symposium, ASTA Deeper Dive Program).

#### Goal/Objectives

The overarching goal of the program is to support Ambassadors to develop and lead professional learning that supports teachers in shifting their science instruction to a 3-dimensional approach that aligns with the AZ Science Standards.

To attain this, the Ambassador Program has the following objectives:

- 1) Increase the background knowledge of all
- participants regarding AzSS and 3-dimensional instruction, including student assessment.
- 2) Increase the knowledge and skills of Ambassadors to provide high quality PL in science content and pedagogy.
- 3) Increase the degree of implementation of 3-dimensional instruction by Arizona science teachers.
- 4) Increase the engagement and PL opportunities for all educators, targeting rural educators.

ASTA proposes the following interrelated professional development components to meet the project objectives that SRP funds would support.

Continue to develop twenty Ambassadors,

including Ambassadors-in-Training (AiT), to provide professional learning courses, academies, webinars, and book studies to educators around the state.

The ASTA Professional Learning Specialist and ASTA Professional Development Committee will support Ambassadors as they develop professional learning focused on the AzSS and 3-dimensional instruction.

ASTA will provide support for the Ambassadors to participate in training to develop their own skills in providing PL to adult learners.

The 20 Ambassadors will facilitate professional learning around the state focused on the AzSS and 3-dimensional learning. The professional learning will be in a variety of formats, including:

- ---Web Seminars
- ---In-Person academies/workshops
- ---Online Courses (synchronous and asynchronous)
- ---Book Study

ASTA will support the Ambassadors by coordinating their Community of Practice meetings to provide a structure and resources for the Ambassadors to lead.

#### **Program Metrics:**

The Ambassador Program is statewide. The goal for 2025-26 is to have the Ambassador Program train over 800 educators across the state and offer over 390 PL hours.

All PL will be evaluated. After each PL session, participants will complete an evaluation to inform the next sessions and indicate growth in understanding

and implementation of 3-dimensional learning and the focused topic for that professional learning.

One evaluation tool that will be used is a retrospective pre-post assessment to measure change in knowledge. A retrospective pre- and post-measure design allows respondents to recalibrate their perception, allowing insight into their pre intervention ability.

Objective 1: Increase the background knowledge of all participants regarding AzSS and 3-dimensional instruction, including student assessment.

PL Components: Web Seminars, academies, Canvas courses, and book study

Evaluation Metrics: Quantitative analysis of a retrospective pre-post assessment to measure change in teacher knowledge.

Outcomes/Results: Change in baseline data indicates increased knowledge of 3-dimensional instruction as noted within the AzSS.

Objective 2: Increase the knowledge and skills of Ambassadors to provide high quality professional development in science content and pedagogy.

PL Components: CoP monthly meetings; in-person "presenter training"; Ambassadors-in-Training work side-by-side with trained Ambassadors; Co-facilitating with ASTA Professional Learning Specialists

Evaluation Metrics: Qualitative analysis of CoP discussions related to the confidence of providing PL, addressing successes and challenges.

Outcomes/Results: Ambassadors exhibit increased confidence to facilitate trainings; change from baseline indicates increasing confidence of providing PL to others; Ambassadors facilitate professional learning through a variety of venues.

Objective 3: Increase the degree of implementation of 3-dimensional instruction by Arizona science teachers.

PL Components: Web Seminars, academies, Canvas courses, book study

Evaluation Metrics: Quantitative analysis of a retrospective pre-post assessment to measure change in teachers efficacy in implementing 3-dimensional instruction into their lessons.

Outcomes/Results: Change in baseline data indicate increased confidence to implement the 3-dimensions in science lessons and assessments.

Objective 4: Increase the engagement and PL opportunities for all educators, targeting rural educators.

PL Components: Web Seminars, academies, Canvas courses, and book study

Evaluation Metrics: Quantitative analysis of a number of hours of PL offered, number of educators registered for each PL, number of educators registered for PL from rural areas

Outcomes/Results: 30% of educators attending PL are from rural areas.

#### Intended Use of SRP Funds:

The SRP Funds would be used to pay for the

foundational cost of the Ambassador Program, which includes training of the ambassadors, facilitation costs of academies, web seminars, book study, and online courses. In addition, funding would support the 3-day Picture Perfect training that ASTA, ADE and SRP facilitate each summer. The main categories of funding include:

Contract and/or Consultant Services - \$28,132

- A. \$19,932 stipend to Ambassadors/AiT to develop and facilitate professional learning (virtual and in-person), including academies, web seminars, on-line courses, and book study
- B. \$3000 for Lead Ambassador to coordinate the program (administrative work): \$20/ hour x 150 hours
- C. \$200 for Treasurer for issuing payments and assisting with 1099s
- D. \$2000 for an external evaluator
- E. \$3000 for Ambassador stipends for attending monthly Community of Practice meetings
- 2. Supplies \$800
- A. \$200 Ambassador workshop tool kit
- B. \$600 Academy supplies including all printing costs
- 3. Program Resources \$10,700
- A. \$2,000 ASTA Registration Discount \$100 registration discount for each Ambassador to attend an ASTA program (Conference, Symposium, etc)
- B. \$500 Ambassador resources from NSTA to develop their Community of Practice learning
- C. \$8,200 Resources for 3-Day Picture Perfect STEM academy for participants including Picture Perfect Manuals
- 4. Transportation/Lodging/Travel Expenses \$3,768
- A. \$1,887 Mileage support: Ambassador stipend reimbursement to face-to-face trainings and workshops -- for anyone who travels over 50+ miles one way (\$0.33/mile)
- B. \$531 Per Diem expenses for those who travel over 150+ miles for academies and requires lodging
- C. \$1,350 Lodging Ambassador reimbursement of \$130/night when facilitating 3-day academy and/or attending Ambassador training
- 5. Online/Internet \$200
- A. \$200 for Zoom
- 5. Miscellaneous \$1,400
- A. \$1.400 Substitutes for Ambassadors to attend in-person ambassador training (\$140/day)

#### **SRP Sponsorship Benefits:**

As a benefit, SRP will receive the following:

- 1. Exhibitor space at the ASTA Annual Conference (November need to complete complimentary registration by October 1st)
- 2. Logo on Ambassador PL materials including on website, LMS courses, and social media
- 3. Advertisement space in the ASTA Science Times Circular which is published twice a year and distributed to ~4500 educators, community members,and legislators(March/September) (Need material by January 15 and August 31)
- 4. Opportunity to share information in ASTA Monthly ENews (Need information one week prior to publication date)

#### Other Sources of Funding:

The Arizona Department of Education will be an integral part of the program by supporting the Ambassadors. They will attend the Community of Practices meetings, provide updates from the State Department, and will work closely with the Ambassadors in the

development of the content of the on-line courses and book study.

ASTA will continue to work with other funders to support the PL, specifically the 1-Day Science Academy, LMS, and Becoming an AZ Next-Gen Science Teacher Academies.

ASTA received ESSER funding to financially support the NGSX online platform that the Ambassador(s) will utilize for their professional learning. This platform will be made available for anyone who participates in the 4-day Becoming an AZ Next-gen Science Teacher Academy.

Minimal registration fees for web seminars, academies, on-line courses, and book study will help offset the cost of the program.

#### **Similar Organizations:**

National Science Teaching Association, Arizona Science Center, Arizona K-12 Center, STEMteachers PHX provides PL to teachers; however, the PL that they provide is not centered on the 3-dimensions of the AzSS, specifically the instructional strategies. The partnership with ADE, including the support through online resources and the consistent message that ASTA provides, is also not part of other organizations' services. In addition, ASTA will often travel to remote areas to provide PL to teachers rather than expecting teachers to travel to Phoenix. The professional learning that ASTA provides is affordable and accessible, especially in comparison to workshops by many other providers.

Letter Signer & Title:

Kelli Rael, Community Stewardship Representative Sr.

**Internal Comments:** 

Requesting in-kind "facility use" at \$5,000 and \$50,000 for Ambassador Program

support.

9/18 KR and Anita to work on SOW to outline full support inclusive of Pera usage.

#### **Attachments**

In-Kind Supporting Documentation:

**Sponsorship Packet:** 2024 Conference Sponsorship Details.pdf **Current Year Budget:** 23-24 ASTA Operational Budget ONLY.pdf

Last Year's Budget: ProfitandLoss FY22-23.pdf

Program Budget: 2025-26 SRP Ambassador Program Budget.pdf

Audited Financial Statements: ASTA FINAL AUDIT REPORT 2018.pdf

Board of Directors Listing: 2024 Board of Directors and affiliations with email.pdf

List of Corporate Contributors: Corporate Contributions to ASTA 23-24.pdf

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

Number of Events: 1

#### **Event One**

Event 1 Event Name: ASTA Annual Conference

Event 1 Date: 2024-11-07

Event 1 Location: Delta Hotel-Marriott

200 North Centennial Way

Mesa, AZ 85201

Event 1 Number of Attendees: 350
Event 1 Cash Requested: 0
Event 1 In-Kind Requested: 0

Event 1 Other Event Info: Would like to acknowledge SRP support and provideopportunity for SRP employee to

give greetings to attendees

SRP Volunteer Opportunities? 1: Yes

Event 1 Net Proceeds Previous Year: \$41,650.00

Event 1 Other Event Sponsors: Ye

**Event 1 Other Sponsors and Dollar** 

Amount: Teacher of the Year Sponsors:

Educational Innovations - \$400

Vernier Software - \$175 STEM Sports - \$175 School Specialty - \$500 Intel Foundation - \$5,000

Requested funding (not secured)

First Solar - \$5,000

Freeport McMoRan Copper & Gold - \$2,500

RNWBL - \$500

Event 1 Promo Booth: Yes

**Custom Report:** 

Event 1 Name - Approved:
Event 1 Date - Approved:
Event 2 Name - Approved:
Event 2 Date - Approved:
Event 3 Name - Approved:
Event 3 Date - Approved:

Is your payee information different than No your organization information that was

previously provided?:

## **Payment**

### Scan

No matches were found

# **Approval**

Requested Amount: \$50,000.00 \*Recommended Amount: \$50,000.00

Prior Approved Grants: •2019 - Science & Engineering Practices for all - \$17,367.44

•2019 - Picture Perfect STEM - \$20,000.00 •2020 - Ambassador Program - \$20,000.00

•2021 - 2020-21 Ambassador Program - \$20,000.00
•2021 - ASTA Ambassador Program - \$25,000.00
•2022 - ASTA Ambassador Program - \$25,000.00
•2023 - Ambassador Program - \$45,000.00

•2023 - Ambassador Program - \$45,000.00 •2024 - Ambassador Program - \$50,000.00

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-08-30
Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Kelli Rael / COMMUNITY STEWARDSHIP REPRESENTATIVE SENIOR

Completed: 2024-09-18

Result: Recommended

Comments: \$50,000 Operating Support for Ambassador Program - Education budget

Approval Step 3: Request Owner Approval

Performed By: Completed: Result: Comments:

### Contact

Salutation:

\*First Name: Sara

Middle Name:

\*Last Name: Torres

**Vendor Number:** 

Title: Executive Director

Title (CEO):

Address:

Address 2:

City:

State:

Province:

Country:

Zip/Postal Code:

**Telephone:** 5207091886

Fax:

Email Address: astaexecdir@azsta.org

**Contact Type:** 

**Creation Date: 2018-03-30** 

**Last Saved By:** 1000000007922725

Last Saved Date: 24-NOV-20 01.46.54.022104 PM

Notes:

\*Internal Use Only?: N

**CEO First Name:** 

**Principal Prefix:** 

CEO Last Name:

Mobile Phone:

**CEO Email Address:** 

**CEO Phone:** 

**CEO Mobile Phone:** 

**CEO/Executive Director Contact:** 

Person completing application:

## Organization

\*Organization Category: Education

Official Name:

\*Legal Name: Arizona State University Foundation for A New American University

\*Address: P.O. Box 2260

Address 2:

\*City: Tempe \*State: Arizona \*Zip/Postal Code: 85280-2260

\*Main Telephone: 480-965-3759

\*Main Email Address: asufoundationgrants@asufoundation.org

\*Website Address: www.ASUFoundation.org

\*Executive Director Name: Gretchen E. Buhlig

\*Executive Director Phone Number: 480-965-3759

\*Executive Director Email Address: asufoundationgrants@asufoundation.org

## **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-09-23)

**Proposal Type:** General Grant Application \*Determination Status: Scheduled for Committee

Strategy:

Organization Category: Education

Type of Request: Annual

Purpose: Operating Expenses

Project Title: Modeling Instruction in Physics and Chemistry

In-Kind Request?: No

Request Amount: \$33,895.00 Requested Cash Amount: \$33,895.00

**Cash Recommended:** 

In-Kind Recommended: \$0.00

**Describe Mission/Geographic Impact:** 

The ASU Foundation for a New American University is a private, nonprofit organization that raises and invests private contributions to support Arizona State University (ASU). The foundation coordinates and directs all major fundraising campaigns on behalf of ASU and its colleges and schools. Fundraising activities support student scholarships, transformational education ventures, faculty research, programs and projects serving underserved and minority populations and other initiatives important to the university, its students and the higher education sector. ASU Foundation manages total private assets of over \$1.5 billion (FY 23). ASU Foundation is the fiscal agent for this grant application to support Modeling Instruction in Physics and Chemistry at ASU.

ASU's charter (mission) states that the university is "a comprehensive public research university, measured not by whom it excludes, but by whom it includes and how they succeed; advancing research and discovery of public value; and assuming fundamental responsibility for the economic, social, cultural and overall health of the communities it serves." Modeling Instruction helps ASU achieve its mission by meeting the STEM education needs of Arizona communities.

Since its inception, Modeling Instruction has reached nearly 1,500 high school teachers throughout the state of Arizona and impacted hundreds of thousands of Arizona high school students.

Program/Project tie to SRP Goals:

Though there are many advantages to physical science education in high schools, Arizona has a chronic shortage of qualified teachers proficient with the material. Teaching the physical sciences requires expertise in the subject and an understanding of how to effectively communicate complex topics. In the current educational landscape, a teacher with training in another discipline, such as biology or engineering, is often tasked to lead a physical science class despite the lack of training. Modeling Instruction rectifies this gap. Thus, the program aligns with SRP's vision to:

- \* Provide professional development for teachers to build STEM education for K--12 students.
- \* Help teachers better prepare students for higher education through enrichment activities and access to technology.
- \* Help high school students develop job-readiness and employment skills.

The Modeling Instruction program at ASU meets the aforesaid stated objectives by:

- \* Improving the quality of math and science education through the development of highly effective teachers and "train the trainer" programs for physics and chemistry teachers.
- \* Preparing teachers to better equip students for higher education by encouraging student success in the physical sciences through access to technology.
- \* Developing job readiness and employment skills for students through teacher development.
- \* Assisting educators to implement programs that highlight the wise use of electricity as an important resource (two of ASU's Modeling Workshops focus on electricity).

### **Project/Program Description:**

Modeling Instruction in Physics and Chemistry started in 2001 as a means of closing the gap in STEM content knowledge of Arizona teachers. Through a guided-inquiry approach to teaching science and organized instruction around a coherent storyline of model development (https://vimeo.com/channels/modelingphysics), Modeling Instruction provides content instruction while immersing students in the process of doing science. Research shows that students in Modeling Instruction classrooms perform significantly better on measures of conceptual knowledge when compared to similar students in traditional classrooms. ASU Professor Jane Jackson (https://vimeo.com/178494222), the first woman to receive a PhD in physics at ASU, manages the Modeling Instruction program, which takes place each summer on ASU's Tempe campus.

The program is designed for high school science teachers pursuing professional development and/or a Master of Natural Science (MNS) degree in physics. Its primary objectives are to: 1) improve the quality of physical science-focused education through the development of highly effective teachers; 2) prepare teachers to better equip students for success in the physical sciences once they graduate and attend a post-secondary educational institution; and 3) develop job readiness and employment skills for students. Teachers are eligible to receive graduate credit and professional development hours for participating in ASU's Modeling Instruction program.

Once teachers enroll in the program, they may choose from twenty rotating courses (7 offered each summer), including contemporary physics, interdisciplinary science, and eight distinct Modeling Workshops in physics and chemistry. For pre-service teachers, Modeling Workshops are their required ASU "teaching methods" courses, and students laud them as useful and worthwhile. Physics is the foundation of all sciences, engineering, and technology, so Arizona's economic health requires strong high school physics. Given Arizona's chronic shortage of qualified physics and chemistry teachers, the impact of ASU's Modeling Instruction program cannot be overstated.

In Summer 2025, three Modeling Instruction graduate-level courses will be offered from June 2 to 20. This includes 90 contact hours each in the following subjects: mechanics, 1st-semester chemistry, and circuit electricity. Two 5-week advanced courses (physics and astronomy, and matter and light) will be offered from June 23 to July 24. Each course is three graduate credits, hands-on and minds-on interactive engagement. Teachers complete a minimum of 135 hours of work in each course, an Arizona Board of Regents requirement. Modeling Instruction courses are peer-led, each with two leaders. Teachers choose ASU graduate credit (~\$2,300 for three credits) or non-credit (free clock hours for recertification).

A 3-credit online course for Master of Natural Science degree candidates in physics will be held from May 19 to July 24. This course includes designing action research and analyzing data and culminates in teams of participants submitting proposals to the ASU Institutional Review Board by July 26 for approval to do their required 135-hour action research project in the classroom.

Approximately 50 teachers, the vast majority from Arizona schools, are expected to participate in the program. Some teachers attend simply to better themselves as teachers of physics or chemistry. Participants include Arizona public school teachers who are awardees of \$2,000 scholarships from 2022 Arizona Senate Bill 1328, which was enacted to improve the quality of professional development for teachers. The scholarships pay most tuition costs, thus allowing Modeling Instruction to leverage funds from SRP and other local companies to augment these scholarships. By attending Modeling Workshops, Arizona teachers can retrain and become certified in physics or chemistry. Teachers can also earn 18 graduate credits in physics or chemistry and qualify to teach dual enrollment (which allows high school students to earn community college credits while still in high school). A few pre-service teachers typically participate. The Modeling Instruction team also offers senior-level versions of the Modeling Workshops.

During the academic year, teachers can participate in online communities of practice to discuss classroom implementation issues and continue to build expertise in teaching.

The Modeling Instruction team's goal is to empower teachers with content knowledge, pedagogy, and skills in classroom technology to teach physics and/or chemistry effectively.

#### **Program Metrics:**

ASU expects to enroll approximately 50 local high school teachers across its Modeling Instruction courses this summer. Assuming each teacher teaches between 150 and 175 students each year, ASU's Modeling Instruction staff estimate the total number of individuals served to be over 8,000 students.

Most Arizona-based participants teach in high school districts serving students in high-poverty areas, a majority being public schools located across Maricopa County. Districts with high participation in recent summers include Phoenix Union High School District, Tolleson Union High School District, Tempe Union High School District, Mesa Public Schools, Chandler Unified School District, and Gilbert Unified School District.

Specific metrics that will be captured include: 1) number and demographics of Arizona teacher participants; 2) names and types of schools represented (i.e., public, charter, independent, etc.); 3) evidence of course-related knowledge acquisition (as measured by pre- and post-course testing); 4) number of scholarships awarded; and 5) teacher satisfaction in the program (as gleaned through detailed course evaluations).

Starting the summer of 2026, the Modeling Instruction team is considering expanding to middle school physical science and math. Middle school Modeling Workshops began at ASU a dozen years ago. It ended after three summers due to a lack of funding and staff. ASU's national partner, the American Modeling Teachers Association (AMTA), has offered these courses through the years in other states. In 2023, the 7-person Modeling Instruction task force in the Department of Physics determined it was time to bring this program back to Arizona teachers and communities. The Department of Physics welcomes input from SRP so that this goal can be reached. The local need is enormous.

#### Intended Use of SRP Funds:

As outlined in the attached budget, SRP funds will be used for program support, including salary/wages for three peer co-leaders (for three weeks full-time, including minimal ERE/benefits). Peer co-leaders help lead course instruction. Participants state that co-leaders are essential for a broader perspective on how to teach effectively to different clientele and to keep the peer leader's workload manageable.

Each Modeling Instruction course, and the online 3-credit course on action research, require curriculum development to add new physics and chemistry education research learnings and effective classroom practices. Peer leaders and co-leaders are paid to do this work.

Instructional/lab materials are needed for teachers to use in the three summer Modeling Instruction courses.

One major expense is a licensing fee to the American Modeling Teachers Association (AMTA), a national partner for each teacher's year-round use of research-informed downloadable curricular resources.

**SRP Sponsorship Benefits:** 

The program welcomes SRP guest speakers during Modeling Workshops. Practical applications of electricity enhance Modeling Workshops -- especially in June 2025, when circuit electricity is a focus. To schedule, contact jane.jackson@asu.edu.

Other Sources of Funding:

A significant funding need of Modeling Instruction is ASU partial tuition scholarships. Scholarship funding is crucial because most teachers are underpaid. Furthermore, they cannot advance on the salary scale if their school gives financial support. New public school teachers' salaries are typically \$50,000 or less, and many teachers are paying off student loans while managing heavy workloads and supporting families.

Other community partners that have contributed funds for full or partial tuition scholarships for teachers include APS and the Arizona Teachers Academy (ATA), funded by the Arizona legislature. The ATA provided full-tuition scholarships at ASU in the summer of 2024 for teachers who want to qualify to teach dual enrollment. Unfortunately, the ATA will fund only half as many teachers this year.

Our "Improving Physics and Chemistry Teachers Scholarships" endowment fund payout provides two partial tuition scholarships for teachers who otherwise would lack funding.

As noted above, the Arizona legislature appropriated funds (Senate Bill 1328) for \$2,000 scholarships for certified Arizona teachers in public K-12 schools for professional development to add a STEM-subject certification or to earn graduate credits in a STEM subject to become qualified to teach dual enrollment in that STEM subject. Furthermore, Modeling Instruction cooperates with the Arizona Department of Education as volunteers to inform teachers and help them apply.

**Similar Organizations:** 

No other organization in Arizona provides similar services. As the only program of its type in the state, our work contributes crucially to Arizona's economic and cultural health by strengthening the K-12 education continuum in STEM.

: Kelli Rael, Community Stewardship Representative Sr.

Letter Signer & Title: Internal Comments:

Operating program support for the Modeling Instruction in Physics and Chemistry

(\$33,895).

Approved on 09/24 by CPS: \$33,895 as operating program support for the Modeling Instruction in Physics and Chemistry - Education budget (needs to go to board for approval). - KR

### **Attachments**

In-Kind Supporting Documentation:

Current Year Budget: ASU Foundation – Current Year Budget.pdf
Last Year's Budget: ASU Foundation – Last Year's Budget.pdf

**Program Budget:** 2024 SRP Application Budget for Modeling Instruction in Physics and Chemistry.pdf

Audited Financial Statements: ASU Foundation – FY23 Audited Financial Statements.pdf

**Board of Directors Listing:** ASU Foundation – Board of Directors Roster.pdf

List of Corporate Contributors: ASU Foundation – FY24 NGC Donor List Top 10 Corps.pdf

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

Number of Events: 0
Custom Report:

**Event 1 Name - Approved:** 

**Event 1 Date - Approved:** 

**Event 2 Name - Approved:** 

**Event 2 Date - Approved:** 

Event 3 Name - Approved:

**Event 3 Date - Approved:** 

Is your payee information different than No your organization information that was

previously provided?:

## **Payment**

### Scan

No matches were found

## **Approval**

Requested Amount: \$33,895.00 \*Recommended Amount: \$33,895.00

Prior Approved Grants: •2019 - Arizona Water Blueprint - \$100,000.00

•2019 - SRP & ASU Solar + Batteries Project - \$1,850.00
•2019 - Modeling Instruction Program at ASU - \$15,000.00
•2019 - Science and Environmental Education - \$54,390.00
•2020 - Modeling Instruction Program at ASU - \$15,000.00

2020 - Science and Environmental Education (SEE) - \$25,000.00
2020 - Teaching Inquiry-Based STEM Science (TIBSS) - \$25,000.00

•2021 - Modeling Instruction Program in ASU - \$15,000.00

•2021 - Teaching Inquiry-Based STEM Science (TIBSS) AND Environmental Steward Patrol and Environmental Education Program (ESPEEP) - \$54,390.00

•2021 - Cesar Chavez Leadership Institute - \$10,000.00

•2021 - Strategic Partnership Grant in support of me3, American Dream Academy, Center for Gender Equity in Science and Technology - \$75,000.00

•2021 - Relational Database on Municipal Water Use & Related Query Facilities - \$75,000.00

•2022 - AIPI Indigenous Leadership Academy - \$25,000.00

2022 - Modeling Instruction Program in ASU's Department of Physics - \$33,684.00

•2022 - Teaching Inquiry-Based STEM Science (TIBSS), Environmental Steward Patrol (ESP), and Environmental Education Program (EEP) - \$68,316.00

•2023 - Modeling Instruction Program in ASU's Department of Physics - \$29,211.00

•2023 - FIRST LEGO League of Arizona (FLL) Program Support - \$15,000.00

•2023 - FMA Career Fair - \$500.00

•2023 - Teaching Inquiry-Based STEM Science (TIBSS), Environmental Steward Patrol (ESP), and Environmental Education Program (EEP) - \$68,316.00

•2024 - Modeling Instruction in Physics and Chemistry - \$31,316.00

•2024 - Support for Teaching Inquiry-Based STEM Science (TIBSS), Environmental Stewardship Patrol (ESP), and Environmental Education Program (EEP) - \$69,500.00

•2024 - ASU Gammage 2023/2024 Performances for Students - INVOICE - \$10,000.00

•2024 - Arizona FIRST LEGO League (FLL) - \$15,000.00

•2024 - Pastor Luncheon Sponsorship - \$5,000.00

•2025 - FY25 Membership; ASU President's Club - \$5,000.00

•2025 - Congressman Ed Pastor Civic Leadership Awards Luncheon - \$5,000.00

•2025 - Delivering Democracy 2024 Emerald Sponsorship - \$5,000.00

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-09-24

Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Kelli Rael / COMMUNITY STEWARDSHIP REPRESENTATIVE SENIOR

Completed: 2024-09-24

Result: Recommended

Comments: \$33,895 Operating program support for the Modeling Instruction in Physics and

Chemistry - Education budget (needs to go to board for approval)

Approval Step 3: Request Owner Approval

Performed By: Completed: Result:

**Comments:** 

### Contact

Salutation:

\*First Name: Bryn

Middle Name:

\*Last Name: Creek

**Vendor Number:** 

Title: Development Officer, Corporate Philanthropy

Title (CEO):

Address:

Address 2:

City:

State:

Province:

Country:

Zip/Postal Code:

**Telephone:** 480-580-4655

Fax:

Email Address: asufoundationgrants@asufoundation.org

**Contact Type:** 

**Creation Date: 2024-08-29** 

**Last Saved By:** 1000000008386339

Last Saved Date: 29-AUG-24 05.32.01.485238 PM

Notes:

\*Internal Use Only?: N

**CEO First Name:** 

**Principal Prefix:** 

**CEO Last Name:** 

**Mobile Phone:** 

**CEO Email Address:** 

**CEO Phone:** 

**CEO Mobile Phone:** 

**CEO/Executive Director Contact:** 

Person completing application:

## Organization

\*Organization Category: Education

Official Name:

\*Legal Name: Arizona State University Foundation for A New American University

\*Address: P.O. Box 2260

Address 2:

\*City: Tempe \*State: Arizona \*Zip/Postal Code: 85280-2260 \*Main Telephone: 480-965-3759

\*Main Email Address: asufoundationgrants@asufoundation.org

\*Website Address: www.ASUFoundation.org

\*Executive Director Name: Gretchen E. Buhlig

\*Executive Director Phone Number: 480-965-3759

\*Executive Director Email Address: asufoundationgrants@asufoundation.org

## **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-09-30)

**Proposal Type:** General Grant Application \*Determination Status: Scheduled for Committee

Strategy:

Organization Category: Education

Type of Request: Annual

Purpose: Operating Expenses

Project Title: Support for Teaching Inquiry-Based STEM Science (TIBSS), Environmental

Stewardship Patrol (ESP), and Environmental Education Program (EEP)

In-Kind Request?: No

Request Amount: \$68,316.00 Requested Cash Amount: \$68,316.00

Cash Recommended:

In-Kind Recommended: \$0.00

**Describe Mission/Geographic Impact:** 

The ASU Foundation for a New American University (ASUF) is a private, nonprofit organization that raises and invests private contributions to support Arizona State University while advocating for and advancing the university's mission, charter and brand. The Foundation coordinates and directs all major fundraising campaigns on behalf of ASU and its colleges and schools. This includes raising funds for student scholarships, transformational education ventures, faculty research, programs and projects serving underserved and minority populations, and other ASU initiatives important to the university, its students and higher education. ASU Foundation manages total private assets of over \$1.5 billion (FY 24).

The Mary Lou Fulton Teachers College (MLFTC or Teachers College) at ASU provides a world-class education for Arizona's students by molding teachers as leaders. The mission of Mary Lou Fulton Teachers College is to create knowledge, mobilize people and take action to improve education for the most significant number of people. In doing so, MLFTC seeks to revolutionize teacher education, producing highly effective teachers who measurably impact student success, elevate the status of the teaching profession, lead Pre-K-12 school reform and become leaders in educational innovation. Among the vehicles that MLFTC employs in achieving its mission are the three high-impact STEM education and environmental stewardship programs that are outlined below.

Program/Project tie to SRP Goals:

As part of the Mary Lou Fulton Teachers College's mission for educational excellence in Arizona and beyond, the Teachers College has developed the following high-impact STEM education and environmental stewardship programs-- the Teaching Inquiry-Based STEM Science (TIBSS) workshop, the Environmental Education Program and the Environmental Stewardship Patrol. These programs reinforce STEM concepts for pre-service teachers, in-service teachers, K-12/college students and community members. Though separate, these programs work to close achievement and informational gaps by focusing on the same general themes: teaching environmental concepts, training teachers to be more effective in the classroom, instilling an appreciation for the natural world and facilitating service projects that reinforce STEM to program beneficiaries.

All three programs align with SRP's priorities in that they contribute to efforts that:

- \* Support programs that enrich classrooms and the classroom experience for teachers and students.
- \* Increase the quality of math and science education across Arizona by assisting educators to implement programs that highlight math and science.
- \* Provide K-12 students with highly qualified teachers who excel in the material they teach.
- \* Prepare teachers to confidently equip students for their futures by encouraging learning in the physical, engineering or environmental sciences.
- \* Develop job-readiness and employment skills for students, with a particular focus on high school students.
- \* Promote programs that highlight sustainability and environmental issues for communities across Arizona.

#### **Project/Program Description:**

The Teachers College will utilize the requested funds from SRP to support a suite of environmental STEM programs that have successfully served educators, students and community educators since June 2011. These programs, when taken together, engage thousands of educators, students and community members each year. Furthermore, these programs, which include professional development workshops, student field experiences and community outreach initiatives, have a proven track record of empowering educators and inspiring students to think broadly about their relationship with the environment and to be conscientious stewards of it.

Teaching Inquiry-Based STEM Science (TIBSS) is a four-day, 30-hour professional development summer training workshop on the ASU Polytechnic Campus (Mesa, AZ) that serves approximately 7-8 pre-service K-12 teachers and 21-25 K-12 in-service teachers per year; 32 teachers are expected to be part of this year's cohort. Participants are chosen via application and approved by an interview committee. This grant would specifically support TIBSS educators from SRP's electric service, water service and impact areas. The program is designed to enhance educator knowledge of physical, earth and life science, particularly in the areas of energy, water and environmental stewardship. TIBSS provides educators the support and training they need to feel more confident, prepared and comfortable teaching this important material. The program is modeled upon research-based best practices that address critical issues in elementary science education.

TIBSS has been running for over a decade and uses an inquiry model (a move away from teaching just facts to teaching students how to construct explanations of phenomena by engaging in the scientific process) to refine and augment classroom skills for participants. The workshop also provides a space for professional development for all participants, allowing them to collaborate on lesson plans, ask questions using the inquiry process and share learning resources that teachers can use in their own classrooms after the program is completed. TIBSS participants are given "Picture-Perfect Science Lessons"-- a series of textbooks developed by the National Science Teaching Association that identifies appropriate science content by grade level--to take with them. By the end of the TIBSS workshop, teachers will be able to enhance and apply their understanding of STEM and the inquiry process within the classroom space, setting them up to be more effective communicators of concepts for the benefit of their students. Stipends of \$200 are awarded to participants at the conclusion of the workshop. It is estimated that TIBSS-trained teachers impact 1,800 Arizona K-12 students per year.

The Environmental Education Program is a dynamic initiative of the Teachers College, the flagship component of which is a certificate in environmental education available to students in all majors as well as nontraditional educators. ASU students can earn an Environmental Education Program Certificate by completing 15 credit hours of specific classes. The coursework required for the certificate not only increases the environmental knowledge of future educators but also helps them develop leadership skills for their communities and practice teaching environmental topics. The Environmental Education Program also incorporates opportunities for students of all ages and community members to learn more about environmental challenges facing Arizona through a national program called Project Learning Tree®, designed for educators, parents and community leaders. In a broader sense, this program emphasizes learning about the environment in the places where people live. Through traditional classroom instruction and hands-on experiences like field trips to nature centers, museums, parks and zoos, learning takes place in local environments where community leaders have the opportunity to share their expertise with K-12 students. Each semester, the Environmental Education Program enrolls between 100 to 300 ASU students who then go on to teach and inspire even more K-12 students. It is estimated that educators trained through the program collectively impact approximately 1,200 K12 students, their family members and non-formal educators among other community members, each year.

The Environmental Stewardship Patrol, a group of pre-service teachers allied with nonformal community educators, sustainability students, schools and nonprofits, is dedicated to increasing awareness of environmental concerns in Arizona through impactful service projects. While reaching a similar constituency as the Environmental Education Program, the primary focus of the Environmental Stewardship Patrol is ecological stewardship, which entails the careful management and conservation of natural resources and ecosystems. Previous projects have covered an extensive range of topics, including water resource identification and conservation, the principles of the 3Rs ("reduce, reuse, and recycle"), native species planting, habitat restoration, the exploration of alternative energies, as well as gardening and local cleanup initiatives. This program champions experiential learning through hands-on community service and is accessible across all ASU campuses. By offering an adaptable program suitable for participants of all ages, from K-12 students to adults, the Environmental Stewardship Patrol ensures that environmental concepts reach a diverse and inclusive audience. For ASU students, the program is most active on the Polytechnic campus, where the rich resources of campus gardens and arboretum spaces are harnessed to bring environmental education to life in a practical manner. Also, at the invitation of Environmental Stewardship Patrol members, community members/organizations are invited to partake in initiatives aimed at revitalizing Arizona's natural landscape, for example: the revitalization of desert areas affected by wildfires. The Environmental Stewardship Patrol has a substantial impact, engaging approximately 1,000 K-12 and college students and 400 community members annually.

#### **Program Metrics:**

As mentioned above, TIBSS serves 28-32 participants per year. Participants are selected from across the state, with most residing in Maricopa or Pinal Counties. The Environmental Education Program and Environmental Stewardship Patrol, as noted, cater to diverse demographics, including Arizona educators, ASU students, K-12 students and the broader community. These programs leave a profoundly positive and direct impact on hundreds of individuals each year.

The Environmental Education Program has experienced significant growth, expanding from three classes to ten per semester and attracting an average of 32 students per class. This reflects a rising demand for environmental education. Initially focused on Teachers College students, the program now reaches students from diverse majors, fostering a more interdisciplinary approach. Through its professional development offerings, the Environmental Education Program empowers ASU students and nontraditional educators to become effective environmental leaders. With an estimated reach of approximately 1,200 K-16 students per program cycle, the Environmental Education Program curriculum emphasizes environmental stewardship, community leadership, and sustainability education.

Additionally, the Environmental Stewardship Patrol has evolved from a small student club to a thriving organization dedicated to environmental sustainability. Through hands-on service-learning experiences, such as invasive species removal and habitat restoration, ESP offers opportunities for students and the community to actively participate in environmental stewardship. The program engages approximately 1,000 K-16 students and 400 community members annually, the Environmental Stewardship Patrol oversees initiatives such as the community garden at the Polytechnic Campus and a Free Market in Tempe to promote food security and waste reduction. By collaborating with community organizations on projects like desert restoration and the global bird count, the Environmental Stewardship Patrol extends its impact beyond campus and fosters a shared commitment to ecological sustainability.

Through their shared commitment to environmental education and community engagement, these programs empower individuals of all ages to become informed environmental stewards and advocates, fostering a culture of sustainability and responsible resource management throughout the state. The combined efforts of participants in these programs make a tangible and lasting difference in preserving Arizona's natural beauty and ensuring a sustainable future for generations to come.

#### Intended Use of SRP Funds:

As outlined in the attached budget document, requested funds would be allocated across TIBSS, the Environmental Education Program and the Environmental Stewardship Patrol to support program instructors, student teachers, stipends and resource materials for program participants, learning materials, event logistics and administrative support. The Teachers College is committed to using these funds efficiently to deliver high-impact STEM education and environmental stewardship programs. SRP's generosity plays a vital role in inspiring and empowering teachers, their students and the broader community while also promoting STEM competencies, environmental awareness and stewardship of Arizona's precious natural resources. We are grateful for your consideration.

SRP Sponsorship Benefits: N/A
Other Sources of Funding: N/A
Similar Organizations: N/A

Letter Signer & Title: Kelli Rael, Community Stewardship Representative Sr.

Internal Comments: Operating support for the Teaching Inquiry-Based STEM Science (TIBSS),

Environmental Stewardship Patrol (ESP), and Environmental Education Program (EEP)

(\$68,316).

### **Attachments**

In-Kind Supporting Documentation:

Current Year Budget: ASU Foundation – Current Year Budget.pdf
Last Year's Budget: ASU Foundation – Last Year's Budget.pdf

**Program Budget:** 2024 SRP Application Budget for TIBSS, ESP, EEP.xlsm **Audited Financial Statements:** ASU Foundation – FY23 Audited Financial Statements.pdf

Board of Directors Listing: ASU Foundation - Board of Directors Roster.pdf

List of Corporate Contributors: ASU Foundation – FY24 NGC Donor List Top 10 Corps.pdf

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

Number of Events: 0

**Custom Report:** 

**Event 1 Name - Approved:** 

**Event 1 Date - Approved:** 

**Event 2 Name - Approved:** 

Event 2 Date - Approved:

Event 3 Name - Approved:

**Event 3 Date - Approved:** 

Is your payee information different than No your organization information that was

previously provided?:

## **Payment**

### Scan

No matches were found

## **Approval**

Requested Amount: \$68,316.00 \*Recommended Amount: \$68,316.00

Prior Approved Grants: •2019 - Arizona Water Blueprint - \$100,000.00

•2019 - SRP & ASU Solar + Batteries Project - \$1,850.00
•2019 - Modeling Instruction Program at ASU - \$15,000.00
•2019 - Science and Environmental Education - \$54,390.00
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•2021 - Teaching Inquiry-Based STEM Science (TIBSS) AND Environmental Steward Patrol and Environmental Education Program (ESPEEP) - \$54,390.00

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•2024 - Modeling Instruction in Physics and Chemistry - \$31,316.00

•2024 - Support for Teaching Inquiry-Based STEM Science (TIBSS), Environmental Stewardship Patrol (ESP), and Environmental Education Program (EEP) - \$69,500.00

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•2024 - Pastor Luncheon Sponsorship - \$5,000.00

•2025 - FY25 Membership; ASU President's Club - \$5,000.00

•2025 - Congressman Ed Pastor Civic Leadership Awards Luncheon - \$5,000.00

•2025 - Delivering Democracy 2024 Emerald Sponsorship - \$5,000.00

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-10-08
Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Kelli Rael / COMMUNITY STEWARDSHIP REPRESENTATIVE SENIOR

**Completed:** 2024-10-11

Result: Recommended

Comments: Operating support for the Teaching Inquiry-Based STEM Science (TIBSS),

Environmental Stewardship Patrol (ESP), and Environmental Education Program (EEP)

(\$68,316).

Recommended to go to board for approval.

Approval Step 3: Request Owner Approval

Performed By:

Completed: Result:

**Comments:** 

### Contact

Salutation:

\*First Name: Bryn

Middle Name:

\*Last Name: Creek

**Vendor Number:** 

Title: Development Officer, Corporate Philanthropy

Title (CEO):

Address:

Address 2:

City:

State:

Province:

Country:

Zip/Postal Code:

**Telephone:** 480-580-4655

Fax:

Email Address: asufoundationgrants@asufoundation.org

**Contact Type:** 

**Creation Date: 2024-08-29** 

Last Saved By: 1000000008386339

Last Saved Date: 29-AUG-24 05.32.01.485238 PM

Notes:

\*Internal Use Only?: N

**CEO First Name:** 

**Principal Prefix:** 

**CEO Last Name:** 

**Mobile Phone:** 

**CEO Email Address:** 

**CEO Phone:** 

**CEO Mobile Phone:** 

**CEO/Executive Director Contact:** 

Person completing application:

## Organization

\*Organization Category: Education

Official Name:

\*Legal Name: Education Forward Arizona

\*Address: 4747 N. 32nd Street, Suite 150

Address 2:

\*City: Phoenix
\*State: Arizona
\*Zip/Postal Code: 85018

\*Main Telephone: 6028858806

\*Main Email Address: mhurtado@educationforwardarizona.org

\*Website Address: www.educationforwardarizona.org

\*Executive Director Name: Rich Nickel
\*Executive Director Phone Number: 6028858806

\*Executive Director Email Address: rnickel@educationforwardarizona.org

## **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-08-13)

**Proposal Type:** General Grant Application \*Determination Status: Scheduled for Committee

Strategy:

Organization Category: Education

Type of Request: Annual

Purpose: Sponsorship of Event

Project Title: Education Forward Arizona: Catalyzing Educational Success for a Thriving State

In-Kind Request?: No

Request Amount: \$35,000.00 Requested Cash Amount: \$35,000.00

**Cash Recommended:** 

In-Kind Recommended: \$0.00

Describe Mission/Geographic Impact: Mission/Annual & Geographic Impact

At Education Forward Arizona, our mission is rooted in the belief that every community in our state deserves the opportunity to thrive through improved educational outcomes. Our work is focused on tackling the systemic educational challenges that have long plagued Arizona, and we are committed to creating pathways for every resident to achieve their full potential.

Public opinion has consistently shown that education is the top priority for Arizonans.

Despite this, our education system has struggled to deliver the results our communities need. Postsecondary educational attainment in Arizona remains alarmingly low, limiting economic opportunities and reinforcing persistent inequities along racial and socioeconomic lines. The situation is compounded by the rising costs of education and increasing student debt, which have led many to question the value of pursuing a college degree.

However, the evidence is unequivocal: Higher education benefits everyone. Communities flourish when more people obtain degrees or credentials beyond high school.

Education Forward Arizona is spearheading efforts to achieve Achieve60AZ--a bold initiative to ensure that 60% of Arizonans hold a postsecondary degree or credential by 2030. This ambitious goal was established in collaboration with a coalition of experts, businesses, and community leaders, and it underscores the transformative power of educational attainment:

\*Economic Empowerment: Adults with a bachelor's degree earn an average of \$2.8 million over their lifetimes--75% more than those with only a high school diploma.

\*Civic Engagement: College graduates are twice as likely to engage in community activities, including volunteering and voting, fostering more robust, more involved communities.

\*Reduced Social Costs: Higher education leads to lower reliance on public assistance programs and correlates with reduced crime rates, easing the burden on social services.

\*Economic Growth: Increasing educational attainment drives local economies, adding billions in tax revenues and reducing government spending.

Achieving this goal requires a holistic approach, starting with early childhood education and continuing through elementary, middle, and high school. It's not just about higher education; it's about building a foundation for lifelong success.

\* Data from Helios Billions to Gain report

#### The Need

An educated workforce is essential to a thriving community, but Arizona is falling behind.

Approximately 25 percent of eligible Arizona high school graduates do not attend community college or a four-year university. Only one in 10 earn advanced degrees and postsecondary attainment patterns are stratified along all too familiar racial and socioeconomic lines.

Consequently, communities, municipalities, regions, and Arizona miss out on the extraordinary aggregate benefits of a more educated populace.

Worse, rising costs and student debt levels have led many to question whether a college education is worth it, who benefits, and who should pursue it. However, the data is clear: everyone wins when more people pursue a degree or credential after high school.

### Our Approach

Achieving our goal requires a large-scale effort to mobilize the education sector, business leaders, community leaders, and the public to drive dramatic education improvement. Our approach includes 1) direct services to reduce barriers and meet urgent needs for students today and 2) an advocacy strategy to unite stakeholders, address root causes, and create lasting change for years to come.

#### Advocacy

As Arizona's leading voice for education, we unite a diverse coalition of stakeholders to champion policies that improve educational outcomes--from early childhood through elementary and high school to post-secondary education.

As a nonpartisan coalition-builder, we convene stakeholders from across sectors and political affiliations to drive the policy change needed to reach the Achieve60AZ goal.

In partnership with the Center for the Future of Arizona, our Education Progress Meter tracks Arizona's performance on key education metrics to shape strategies and hold Arizona leaders accountable.

\*Our research initiatives, such as the Billions to Gain report, which we developed in partnership with the Helios Education Foundation, analyze state and national data to model future scenarios and project the impact of education progress on Arizona individuals, families, and communities.

\*Our public opinion polling data drives our efforts by helping to understand public perceptions, test messaging, measure changes in attitudes and beliefs, and shape our advocacy strategy.

\*Our statewide communications campaign, Everything to Gain, provides policymakers, business leaders, and educators with tools and information to speak persuasively about the value of postsecondary education and build support for policies that support high-quality, equitable, and effective improvements.

Direct Services and Annual & Geographic Impact

Education Forward is working towards a more equitable policy environment, but today's students can't wait. Our programs reduce barriers and promote attainment statewide:

\*Our Student Success Services provide \$2.3M in scholarships and ongoing academic, life, and career coaching and resources to 1,500 high-needs students to eliminate financial barriers and increase graduation rates

\*Our AI-powered chatbot, Ask Benji, is a virtual FAFSA application assistant that has served 33,000 high school students with timely financial aid information and answers to questions about completing this vital step in the college-going process.

\*Our Arizona College Access Network (AzCAN) has equipped more than 2,000 college access professionals with accredited training and education to help them close the attainment gap with the families they serve.

\*Our College Knowing and Going program has served 30,000+ students at more than 200 low-income schools with strategies, resources, and funding to build a college-going culture and ensure that every student has a viable post-secondary college or career option.

#### Program/Project tie to SRP Goals:

Like SRP, we see education as an investment in a better future. Education Forward Arizona reflects what business, education, and community leaders say across the state: if we want to move Arizona forward, we must move education forward. Our goal is to change people's perception and support towards education as the key to enhancing the economy and quality of life in Arizona.

The Arizona Education Progress Meter consists of eight goals to increase educational attainment. We believe that providing quality early learning opportunities in the early years, building foundational strengths in literacy and math in elementary school, deepening preparation for college and career readiness in middle and high school, and working towards a degree or industry-recognized certificate in postsecondary education all contribute to achieving this goal.

Our "Everything to Gain - Advancing Educational Attainment in Arizona" initiative seeks to enhance performance on the Arizona Education Progress Meter indicators by expanding our direct service programs, engaging with communities, leading local coalitions, and creating awareness and increasing support for educational attainment throughout the state.

Our programs aim to increase the number of students who pursue and succeed in postsecondary education. We accomplish this by providing professional development and assistance to students, teachers, college access professionals, and schools. Additionally, we conduct community outreach by giving education expertise, data, and partnerships to support community-driven education initiatives, such as offering college and career exploration opportunities for incoming high school students. Lastly, we raise awareness and support for various education issues that align with SRP's priorities, including STEM education, teacher support and professional development, career and technical education, and more.

#### **Project/Program Description:**

What We Will Do.

Leveraging data and stories of the benefits of education after high school, we will create a statewide movement (Everything to Gain) to increase the number of Arizonans who pursue education after high school and how the state can make significant increases in degree and certificate completion.

Description.

Many question whether college is worth it and who should access it. Research shows that education after high school undeniably benefits individuals and society. According to our Billions to Gain research referenced earlier, increasing enrollment by 20% could yield over \$1,000,000,000 annually to invest in societal opportunities. Our North Star is AZ's goal of 60% of adults attaining a postsecondary credential by 2030. We serve as the leading voice for this attainment goal. We are embarking on a three-year effort to support policymakers, educators, and business/community leaders in their communications about the tremendous value of postsecondary education. Changing mindsets takes time, so we aim to shift voter and policymaker priorities to support policies and investment for increased degree and certificate completion.

Our Goals.

Specific goals include:

- -Leveraging our statewide voice to drive increases in education after high school.
- -Increasing understanding that postsecondary education is available for all students, predominantly low-income, Latino, and first-generation.
- -Building support for equitable and adequate education improvements and investment in achievement as an imperative.

Our Strategy. Our strategy will mobilize statewide efforts utilizing messages and materials promoting the benefits of increasing postsecondary enrollment. We'll tailor approaches, messages, toolkits, presentations, and electronic outreach to key personas by:

- -Securing sustained media coverage
- -Engaging digital and social media to introduce resources to new audiences
- -Telling powerful stories of students, families, graduates, and leaders
- -Leveraging statewide polling to inform messages and outreach
- Purchasing ad buys to reach critical audiences
- -Producing materials and videos to support outreach
- -Convening key stakeholders to coordinate attainment strategies
- -Measuring progress in the three years of our initial effort through qualitative and quantitative methods

### **Program Metrics:**

Evaluation.

The evaluation processes and methods we will use to measure our progress are annual polling, pre- and post-interviews, and pre- and post-surveys.

We have a multi-pronged, layered, and evolving evaluation and measurement process for Everything to Gain.

Metrics.

To assess our success, we will analyze key campaign metrics (people reached, perceptions of education, message trends, etc.) and progress on key access metrics and Education Progress Meter milestones (FAFSA completion rates, High School graduation rates, Postsecondary enrollment rates).

Additionally, we have contracted to have a third-party impact evaluation through Equal Measure (a nationally recognized firm) to develop and deliver a comprehensive evaluation of our recent Impact Grant from Helios that will provide a portion of the measurement for the Everything to Gain campaign. This blue-ribbon evaluation will not only analyze the Everything to Gain approach but also offer an "impact package" that we will share with funders and potential funders as we continue our work. This is a measurement/evaluation tool and an industry-recognized sustainability and growth package.

Methods.

Additionally, we will measure progress in the three years of our initial effort through qualitative and quantitative methods, including changes in voter perception, number of partners, and use of our messaging throughout the state. This effort is grounded in creating equity in postsecondary access and completion, and we will be measuring the impact on the opportunity group of low-income, first-generation college students,

and those that are part of our fast-growing K-12 Latino population.

Reputation.

There is an excellent understanding of national standards around our key metrics and Arizona's milestones measured through the Arizona Education Progress Meter.

As discussed earlier, the Education Progress Meter is a nonpartisan data tool to show what it will take to reach our state's Achieve60 AZ goal based on eight indicators representing early, K-12, and postsecondary. It's meant to catalyze conversations that lead to action at the state, community, and school levels to improve student outcomes. More than 200 partners created the Progress Meter, and it has become AZ's widely accepted framework for education. It's used by policymakers, educators, civic leaders, and business leaders statewide.

Today, only 76% of Arizona's public high school students are graduating from high school. This should be 90%. Today, only 47% of Arizona's public high students are entering postsecondary education within 12 months of graduating from high school. This number should be 70%. Today, less than 50% of high school students are completing a FAFSA. This should be above 60%, and high-performing states are over 70%.

Much of this poor statewide performance can be attributed to the false narrative perpetuated by many influential politicians and public figures in Arizona about the actual value of postsecondary education and "who" should be accessing that valuable resource.

As we evaluate our performance, we must realize that some of our efforts will only be recognized after the Initiative.

**Intended Use of SRP Funds:** 

With the funds received from SRP, the Arizona Community Foundation, our Helios Impact Grant, and others, we aim to accomplish our program goals by engaging in strategic marketing, communications, and messaging campaign activities, primarily through the retention of a nationally known consultant partner to provide a wide range of services, including campaign design, strategies, and services.

We'll also utilize local media consultants to build the local media network. This approach will allow our internal teams to align with and support the campaign while continuing to keep our robust stable of programs, policy voice, and social and local media to promote and advocate for policies and practices to reach our Education Progress Meter milestones.

Because Everything to Gain (E2G) is at the core of what we will do through 2026, a \$25,000 grant from SRP will also support a marginal amount of direct staff investment.

These core functions in our Marcom team,

Community Impact, AzCAN team, Data Collection and Analysis team, and Executive functions will directly align with and support the E2G campaign.

The budget may also convene people, secure paid print and on-air media, build web-based and electronic tools/platforms and content, travel across AZ to spread the E2G messages, and develop and release aligned Reports and Plans.

**SRP Sponsorship Benefits:** 

Thank you for your continued partnership and support. With SRP's renewed sponsorship funding, we will acknowledge SRP on our supporter list, which will be published on our website and shared at relevant meetings and events. After the grant is announced, we will create and post a thank-you message on our social media pages, including Facebook and Twitter. If you wish, SRP can collaborate with Education Forward Arizona on a related blog post, e-newsletter story, and media release.

Other Sources of Funding:

Several key community partners and collaborators provide essential financial support to our mission to advance educational attainment in Arizona.

These partners include the Arizona Community Foundation (ACF), the Ellis Foundation, and the Helios Education Foundation.

Their contributions are critical to this project's success and reaching the Achieve60AZ goal. We anticipate that the backing from SRP, ACF, and Helios will inspire additional supporters to join us in ensuring a long-term, sustained effort.

#### **Similar Organizations:**

Education Forward Arizona has a unique role in enhancing education in Arizona. Although many organizations support education in our state, we are the only one that operates statewide to improve academic outcomes for all Arizona students, from preschool through post-secondary education, through programs, policy, and advocacy.

Different organizations focus on other aspects of education. For instance, College Bound and the Arizona Early Childhood Alliance primarily concentrate on a single level of education rather than the entire education system. Meanwhile, Stand For Children and Save our Schools Arizona tends to focus more on policy issues and support specific candidates, which is not feasible for a nonpartisan 501(c)(3) like ours. Some organizations exist to address specific education issues such as literacy, mentorship, teacher recruitment, and retention. Examples of such organizations include Read Better Be Better, New Pathways for Youth, and Teach For America. Some organizations like Literacy Connects and Elevate Phoenix serve students in one or more state regions instead of having a statewide presence like ours. Lastly, organizations like United Way and the Center for the Future of Arizona have a broader community interest and often seek our partnership and education expertise. Our collaboration with the Center for the Future of Arizona, which led to the creation of the Arizona Education Progress Meter, is a perfect example of such a partnership. The Arizona Education Progress Meter was the first community-driven education dashboard of its kind in the state.

Thanks to our multi-channel solid communications platform and physical presence in every county in Arizona, we have the unique ability to raise awareness, build support, and drive local action to advance education with advocates and partners throughout the state. We are also a trusted convener and can leverage this unique role in bringing cross-sector leaders and organizations together to each play a role in improving education outcomes in our state.

Letter Signer & Title:

Kelli Rael, Community Stewardship Representative Sr.

Internal Comments:

Operating support for E2G programs (\$25,000); and sponsor the Education Forward Arizona An InspirEd Evening dinner & awards event (\$10,000) on October 30, 2024.

#### **Attachments**

**In-Kind Supporting Documentation:** 

Sponsorship Packet: SRP Shining Star Sponsor proposal.2024.docx

Current Year Budget: 2024 Budget Summary FINAL for SRP Grant.pdf

Last Year's Budget: Education Forward Arizona 12'23 FS FINAL.pdf

Program Budget: 2024 E2G Proposal Budget-SRP.xlsx

Audited Financial Statements: EFA Management Representation Letter - signed.pdf

Board of Directors Listing: 2024 EdForwardAZ Board Directory.pdf

List of Corporate Contributors: 2023 Top 5 funders.docx

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

Number of Events: 1

#### **Event One**

Event 1 Event Name: Education Forward Arizona "An InspirEd Evening dinner & awards

Event 1 Date: 2024-10-30

Event 1 Location: J.W. Marriott Camelback Inn

5402 East Lincoln Drive Scottsdale, AZ 85253

Event 1 Number of Attendees: 400 Event 1 Cash Requested: 10000 Event 1 In-Kind Requested: 0 Event 1 Other Event Info: The event format and agenda will include award honorees and speakers. Below is our

program agenda.

Program Agenda:

VIP Reception -- 6:00 pm to 7:00 pm

Welcome Reception -- 6:00 pm to 7:00 pm

Welcome Remarks and Dinner Service -- 7:00 pm to 8:00 pm

Awards Presentation and Scholar Alumni Keynote Speaker -- 8:00 pm to 9:00 pm

SRP Volunteer Opportunities? 1: No

Event 1 Net Proceeds Previous Year: \$230,000.00

Event 1 Other Event Sponsors: Yes

**Event 1 Other Sponsors and Dollar** 

Amount: As of August 18, 2024 are the following sponsors:

Alliance Bank of Arizona

APS

Arizona Community Foundation

Arizona State University

GradGuard

Northern Arizona University

Maricopa Community Colleges District

Helios Foundation

**RL Jones Insurance Services** 

Resolution Copper Freeport McMoRan

WestMed

Bank of America

Arizona Western College

Nina Mason Pulliam Foundation

Event 1 Promo Booth: No

**Custom Report:** 

Event 1 Name - Approved:
Event 1 Date - Approved:
Event 2 Name - Approved:
Event 2 Date - Approved:
Event 3 Name - Approved:
Event 3 Date - Approved:

Is your payee information different than No your organization information that was

previously provided?:

## **Payment**

### Scan

No matches were found

## **Approval**

**Requested Amount:** \$35,000.00 \*Recommended Amount: \$35,000.00

Prior Approved Grants: •2023 - An InspirED Evening: Community Partner Sponsorship - \$5,000.00

2023 - Advancing Educational Attainment in Arizona - \$25,000.00
2024 - Advancing Educational Attainment in Arizona - \$25,000.00
2024 - Shining Star Sponsorship for An InspirED Evening - \$10,000.00

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-09-19
Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Kelli Rael / COMMUNITY STEWARDSHIP REPRESENTATIVE SENIOR

Completed: 2024-09-19
Result: Recommended

Comments: \$25,000 operating support for Everything to Gain (E2G) programs

\$10,000 Shining Star sponsorship for An InspirED Evening dinner and awards event on

10.30.24

-all from Education budget

Approval Step 3: Request Owner Approval

Performed By: Completed: Result: Comments:

### Contact

Salutation:

\*First Name: Mary

Middle Name:

\*Last Name: Hurtado

**Vendor Number:** 

Title: Sr. Development Officer

Title (CEO):
Address:
Address 2:

City: Phoenix

State: Arizona

Province:

Country:

Zip/Postal Code: 85018

Telephone: 6028858806

Fax:

Email Address: mhurtado@educationforwardarizona.org

**Contact Type:** 

**Creation Date: 2023-10-03** 

Last Saved By: 1000000015151249

Last Saved Date: 30-OCT-23 07.13.54.629083 PM

Notes:

\*Internal Use Only?: N
CEO First Name:
Principal Prefix:
CEO Last Name:
Mobile Phone:
CEO Email Address:

CEO Phone: CEO Mobile Phone:

**CEO/Executive Director Contact:** 

Person completing application:

## Organization

\*Organization Category: Arts and Culture

\*Legal Name: Arizona Center for Nature Conservation/Phoenix Zoo

\*Address: 455 N GALVIN PKWY

Address 2:

\*Zip/Postal Code: 85008

\*City: PHOENIX
\*State: Arizona

\*Main Telephone: 602.914.4322

\*Main Email Address: Ifrias@phoenixzoo.org

\*Website Address: phoenixzoo.org

\*Executive Director Name: Norberto J. (Bert) Castro

\*Executive Director Phone Number: 602.286.3899

\*Executive Director Email Address: bcastro@phoenixzoo.org

## **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-07-25)

Proposal Type: Capital Campaign Grant Application

\*Determination Status: Scheduled for Committee

Organization Category: Arts and Culture

Type of Request: New Purpose: Capital

Project Title: Building a New Veterinary Medical Center

Request Amount: \$0.00

**Requested Cash Amount:** 

Cash Recommended:

Programs and Accomplishments

Statement:

Founded in 1962, the Phoenix Zoo is an important community asset, not only in terms of recreation for Valley residents and tourists, but as a major educational resource for the state of Arizona as well. We provide important educational programs to children no matter their economic circumstances and offer a recreational site where children of all ages can interact with nature. Our educational programs reach more than 125,000 students annually, making the Zoo the largest informal science-based learning organization in the state.

The Zoo is Arizona's most visited cultural attraction, hosting more than 1.4 million guests each year. As one of the largest nonprofit zoos in the United States, the Zoo cares for more than 3,000 animals representing almost 400 species, many of which are threatened or endangered. The Zoo receives no government operating subsidy, relying solely on earned income and philanthropic support and has a valuable economic impact on our community.

### **Capital Campaign Statement:**

The Phoenix Zoo's Building a New Veterinary Medical Center (VMC) Capital Campaign aligns with SRP's corporate contributions focus on community enrichment and support for local nonprofits. SRP has a long-standing commitment to the community, having been an integral part of Arizona for over 120 years. SRP demonstrates this commitment by donating more than \$4.7 million annually to support essential needs, education, and community enrichment programs.

The Zoo, accredited by the Association of Zoos and Aquariums and a vital nonprofit in the Valley, serves nearly 1.4 million guests each year and is home to more than 3,000 animals, many of which are endangered or threatened species. The Zoo's dedication to wildlife and habitat conservation, along with its wildlife recovery and research programs, aligns with SRP's mission to support organizations that enhance the community.

By contributing to the Zoo's VMC Capital Campaign, SRP can further its goal of enriching the community and supporting educational and conservation efforts that benefit Arizona and beyond. This partnership not only enhances the welfare of animals but also fosters educational opportunities and promotes community engagement, embodying SRP's values of creativity, imagination, and long-term success.

This alignment showcases SRP's commitment to making meaningful contributions that enhance the well-being of the community and the environment.

#### **Location and Description:**

The new VMC will be located on the Africa Trail at the Phoenix Zoo. The 25,000 square foot medical center is vital to the Zoo's ability to advance the care of the animals we serve, educate and inspire our guests, and provide hands on experience to wildlife veterinarians and veterinary students. It will include advanced medical equipment and research space that will help take the Zoo to the cutting edge of wildlife, veterinary science and healthcare. Updated and larger medical and surgical facilities will have windows and screens to allow guests to watch exams and procedures and be inspired. Classrooms and collaborative workspace will provide space to train and motivate the wildlife veterinaries of tomorrow.

The ground floor, which comprises of 18,220 square feet will feature clinical space, a public viewing lobby, an interactive learning center, laboratories, pharmacy, medical center support suite, animal nutrition services, indoor and outdoor recovery wards, an intensive care unit and an animal loading garage. The second floor, which comprises 6,580 square feet, will have conference rooms and research library, classrooms and collaborative workspaces, a breakroom, offices for the Zoo's veterinarians and conservation team and medical residents.

### Project/Program Description:

**Campaign Goals:** 

Statement of Financial Goal and Timeline

Building a New Veterinary Medical Center - \$24.8M Capital Campaign

2020-2022

Pre-Campaign Planning:

\*Board of Trustees approve Campaign

\*Establish Campaign objectives

\*Engage project architect (WDM)

\*Develop Campaign Subcommittee

\*Identify and engage prospects

\*Draft case for support

2023

Establish Campaign Plan:

\*Enlist and engage Campaign Cabinet

\*Engage project contractor, Sundt Construction (contractor commits to building the project at cost)

\*Develop donor naming opportunities

\*Solicit trustees and Zoo's executive staff (100% commitment from the Zoo's executive staff)

\*Plan Campaign public phase and produce fundraising video

\*Finalize budget and timeline

2024

Silent Phase/Public Phase:

\*Solicit Campaign leadership (Derrick Hall, Campaign Chair)

\*Solicit largest gifts +\$1M (Secured: Pulliam Trust \$1.5M, Doornbos \$5M, Private donor \$8.5M)

\*Raise 50% of Campaign goal

\*Public announcement of goal and Campaign status

\*Roll out community phase

\*Solicit mid-level gifts \$250k+

2025

**Final Solicitations** 

\*Raise 75% of Campaign goal (accomplished in 2024)

\*Solicit broad-base gifts

\*Conduct donor stewardship

\*Highlight major donors

\*Onsite round-up Campaign (now occurring in fall 2024)

\*Conduct groundbreaking celebration - early 2025

2026

Construction (18 - 20 months)

\*Raise 100% of Campaign Goal (anticipate to accomplish in 2025)

\*Finalize donor recognition

\*Issue close-out thank-you to donors

\*Illustrate donor impact via Campaign report

\*Complete construction (summer 2026) and donor recognition

\*Veterinary Medical Center - grand opening/celebration - fall 2026

**LEED Certification:** No

**Percentage of Board Members:** 

We are pleased to report that 68% of our board of trustees have already contributed or pledged to the campaign, demonstrating strong support and commitment. Total amount

committed is \$5,553,792.

It is important to note that two of our board members have been on the board for less than one month. The solicitation process for these new trustees, as well as the remaining of the trustees, is actively in progress. Our expectation is 100% commitment from the board of trustees, and we are actively working towards this goal.

Thank you for considering our application. We are confident in the growing support of

our board members and their dedication to our mission.

**Executive Director Name:** 

**Executive Director Phone Number: Executive Director Email Address:** 

Letter Signer & Title:

Capital Campaign request for Building a New Veterinary Medical Center. **Internal Comments:** 

Veterinary Medical Center Campaign Cabinet.pdf

\*\*Building a New Veterinary Medical Center - \$24.8M Capital Campaign.

ON HOLD 09/03: JH to review

### **Attachments**

Community Need Letter: Phoenix Zoo Letter of Request for VMC.pdf

VMC Budget \_for SRP Grant.xlsx Campaign Budget:

**Campaign Commitments:** Summary of Campaign Commitments.pdf **Board of Directors and Affiliations:** ACNC FY2024-25 ACNC Board Listing\_.pdf

**Most Recent Audited Financials:** Phoenix Zoo FY23 Audited Financial Statements-Final.pdf

List of Capital Campaign Leadership/

**Committee Leaders:** 

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

# **Payment**

#### Scan

No matches were found

### **Approval**

Requested Amount: \$0.00

\*Recommended Amount: \$2,000,000.00

**Prior Approved Grants:** 

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-07-31

Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Juana Hernandez / Sr. Representative Community Stewardship

Completed: 2024-10-11

Result: Recommended

Comments: Approved. November Commitee

Capital campaign support for the New Veterinary Medical Center \$200,000 (payable

over three years, FY26-FY28)

Approval Step 3: Request Owner Approval

Performed By: Completed: Result: Comments:

### Contact

**Salutation:** Mrs. \*First Name: Lorraine

Middle Name:

\*Last Name: Frias

Vendor Number:

Title: Senior Vice President of Institutional Advancement

Title (CEO):
Address:
Address 2:
City:
State:

State:
Province:
Country:
Zip/Postal Code:

**Telephone:** 6029144322

Fax:

Email Address: Ifrias@phoenixzoo.org

**Contact Type:** 

**Creation Date: 2024-07-08** 

Last Saved By: 1000000016163367

Last Saved Date: 22-JUL-24 12.29.49.501750 AM

Notes:

\*Internal Use Only?: N CEO First Name: Principal Prefix:
CEO Last Name:
Mobile Phone:
CEO Email Address:
CEO Phone:
CEO Mobile Phone:
CEO/Executive Director Contact:

Person completing application:

### Organization

\*Organization Category: Basic Needs

\*Legal Name: Southwest Autism Research & Resource Center (SARRC)

\*Address: 300 N 18th St

Address 2:

\*City: Phoenix

\*State: Arizona

\*Zip/Postal Code: 85006

\*Main Telephone: 602-340-8717

\*Main Email Address: sarrc@autismcenter.org

\*Website Address: www.autismcenter.org

\*Executive Director Name: Daniel Openden, Ph.D., BCBA-D

\*Executive Director Phone Number: 602-340-8717

\*Executive Director Email Address: dopenden@autismcenter.org

### **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-08-15)
Proposal Type: Capital Campaign Grant Application

\*Determination Status: Scheduled for Committee

Organization Category: Basic Needs

Type of Request: Annual Purpose: Capital

Project Title: SARRC Campus Expansion to Mesa

Request Amount: \$0.00

**Requested Cash Amount:** 

Cash Recommended:

Programs and Accomplishments

Statement:

Southwest Autism Research & Resource Center (SARRC) was founded in 1997 after many months of meetings by two dedicated mothers of children with autism and their developmental pediatrician. At the time, the understanding of autism was limited, and the landscape of service options was barren. Even without any money, full-time dedicated staff, or real estate, our co-founders had big dreams about individuals with autism having friends, jobs, homes, and a supportive, inclusive community.

Since our founding, SARRC has become an internationally recognized nonprofit that conducts innovative research, provides evidence-based practices, disseminates effective training, and builds inclusive communities for individuals with autism and their families. Our mission is to advance research and provide a lifetime of support for individuals with autism and their families. Additionally, SARRC is one of the only autism organizations in the world that provides a lifetime of services for individuals with autism and their families while also conducting innovative research. In 2019, SARRC launched a strategic plan to become a statewide organization that puts effective services within reach of every Arizonan. To achieve this goal, SARRC is aiming to establish five additional campuses across the state.

Annually, SARRC serves over 1,400 children, teens, and adults with ASD through our clinical and research programs, educates over 12,000 parents, family members, typical peers, teachers, medical professionals, and community members, and screens 2,000 school-age children for social challenges. Our operating budget in 2024 is \$20,913,482, and approximately 80% of our annual revenue comes from earned revenue sources (e.g., private health insurance reimbursement, pharmaceutical research trials), with 20% coming from philanthropy.

SARRC is comprised of highly trained clinical staff and medical professionals including a medical doctor (M.D.); 5 post-doctoral staff (with a Ph.D. or Psy.D), 49 master's level staff; and 38 board certified behavior analysts (BCBA) with one at the doctoral level. Most facilitators and behavior therapists hold a minimum of a bachelor's degree. This level of expertise merits SARRC as having the most experienced and highly credentialed staff of any other autism service provider in the state.

Through integrative research, educational outreach, evidence-based modeled programs, and collaborative initiatives, SARRC promotes early intervention and the long-term support of individuals with ASD and their families. While similar programs supporting individuals with ASD exist in Maricopa County and throughout Arizona, SARRC is one of only a few known nonprofit organizations in the United States providing a lifetime of services for individuals and their families while also conducting its own independent research. While other organizations offer similar services, inclusion is at the heart of SARRC's programs, which means we provide opportunities for individuals with autism to learn, interact or volunteer alongside their typically developing peers. Additionally, through SARRC's community services, our team commonly includes education and training to after-school or summer camp programs for youth or to employers seeking to hire adults with autism, fostering an overall inclusive community. SARRC is one of few organizations committed to home and community-based services, while most autism service providers have shifted to center-based services.

#### **Capital Campaign Statement:**

Around the time SARRC was founded, the prevalence of autism in the United States was 1 in 500; today, it is 1 in 36 nationally. Autism is considered the fastest-growing developmental disability in the U.S., according to Autism Society of America. It can cause significant social, communication and behavioral challenges beginning in early childhood and typically lasting throughout a person's lifetime. Although the presentation of ASD varies significantly among individuals, it affects every age group and occurs in all ethnic and socioeconomic groups.

Currently, SARRC provides the majority of services throughout Maricopa County. However, there are still individuals and families in Maricopa County and throughout Arizona that do not have the resources and access to autism services. SARRC has identified a growing and urgent need to extend our reach, eliminate barriers, and increase the accessibility of services for individuals with autism and their families in all communities throughout Arizona. Research and best practice have shown that early intervention and continued support across the lifespan have a significant impact on individuals with ASD and their ability to improve social, communication, and language skills over time, resulting in increased independence, self-sufficiency, and maximized quality of life.

Aligning with Salt River Project's focus areas of supporting children to participate in programs that promote personal development and investing in education programs that enrich classrooms, SARRC is committed to delivering high-quality, evidence-based programs and providing a lifetime of support for individuals with autism and their families across Arizona. In 2019, SARRC launched a new strategic plan with a target to become a statewide organization that puts effective services within reach of every Arizonan by 2030.

To achieve SARRC's strategic plan and address the pressing need to expand autism services, SARRC has launched our A-to-Z and Everywhere in Between Capital Campaign. The campaign will provide the financial resources for statewide expansion and create five new sites in East Valley, Tucson, West Valley, Flagstaff/Prescott and North Phoenix/Scottsdale for a total of nine SARRC campuses statewide, critical for achieving SARRC's goal of putting effective services within reach every Arizonan by 2030. As a part of SARRC's A to Z and Everywhere in Between Capital Campaign, SARRC has secured a campus location in East Mesa near the intersection of Power and Mckellips Road, which is located in Salt River Project's service area. The 15,000square-foot campus will be anchored by SARRC's Community School, one of Arizona's only inclusive preschool programs. In addition to the Community School, each campus will offer a range of programs focused on improving meaningful skills that maximize independence across the lifespan. Programs available through each campus may include JumpStart™, Comprehensive Behavior Program, CommunityWorks, PEERS®, and Employment Services. Statewide expansion will also allow SARRC to broaden our network by connecting pediatricians with psychologists and providing earlier and more efficient diagnostic evaluations.

The incredible generosity of Salt River Project will specifically support building and construction expenses, including creating classrooms, group and individual session rooms, playground, reception area, and office space for our newly secured campus in East Mesa. Once the campus is fully open and operational, SARRC will serve an additional 500 individuals and their families for a total of 2,500 individuals across all five SARRC campuses.

#### **Location and Description:**

To achieve its strategic plan and address the pressing need to expand autism services and as a part of SARRC's A to Z and Everywhere in Between Capital Campaign, SARRC has secured a campus location at 2165 N Power Road. This 15,000-square-foot campus is in East Mesa near the intersection of Power and Mckellips Road. The campus was previously in operation as a middle school, so the spaces will be renovated and modified to meet our needs for SARRC's programs and services. The campus will feature a Community School with four classrooms, welcome center, reception, playground, courtyard, parking lot with drop off area, family resource room, staffing planning room, therapy rooms, and telehealth, supervision, and conference rooms.

# Project/Program Description: Campaign Goals:

To measure the success and effectiveness of the A to Z and Everywhere in Between Capital Campaign, SARRC is tracking and working to achieve the following goals:

\*Reach at least 75% and launch the public phase for SARRC's Capital Campaign by the end of 2024.

\*Open all five SARRC campuses by 2030. The order of location for the campuses is subject to change based on the availability of land and properties, but SARRC will open new campuses in the following locations by 2030:

- \*East Valley
- \*Tucson
- \*West Valley
- \*Flagstaff/Prescott
- \*North Phoenix/Scottsdale

\*Once all campuses are open and operational, SARRC will serve an additional 2,500 individuals with autism and their families throughout the state, for a total of 4,500 across all nine SARRC campuses.

For the East Mesa Campus, construction has commenced this summer and SARRC is on track to officially open the campus by March 2025. Once the East Mesa Campus is fully open and operational, SARRC will serve an additional 500 individuals and their families, as well as 2,500 individuals across all five SARRC campuses. Once enrollment is complete at the Community School, the campus becomes fiscally sustainable through diverse funding streams -- private health insurance, grant funding, and private pay methods. In addition to the Community School, each campus will offer a range of programs focused on improving meaningful skills that maximize independence.

**LEED Certification:** No

Percentage of Board Members: The percentage of Board members that have contributed or pledged to the campaign is

94%

**Executive Director Name:** 

**Executive Director Phone Number:** 

**Executive Director Email Address:** 

Letter Signer & Title: Juana Hernandez, Community Stewardship Representative Sr.

Internal Comments: Capital Campaign Request - SARRC Campus Expansion to Mesa.

ON HOLD 9/03: JH to review

#### **Attachments**

Community Need Letter: SARRC Community Need Letter.pdf

**Campaign Budget:** Mesa Campus Construction and Renovation Budget.pdf **Campaign Commitments:** SARRC Capital Campaign - Donor Recognition Listing.pdf

Board of Directors and Affiliations: 2024 SARRC Board of Directors.pdf

Most Recent Audited Financials: 2023 SARRC Audited Financial Statements.pdf
List of Capital Campaign Leadership/ Capital Campaign Leadership Roster (04.18.22).docx

**Committee Leaders:** 

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

### **Payment**

#### Scan

No matches were found

### **Approval**

Requested Amount: \$0.00

\*Recommended Amount: \$50,000.00

**Prior Approved Grants:** •2015 - - \$5,000.00

•2016 - - \$5,000.00

•2016 - - \$280.00

•2017 - - \$5,000.00

•2018 - Sponsor 2018 Community Breakfast - \$5,000.00

•2018 - Autism Speaks Walk - \$220.00

•2019 - Autism CommunityWorks - \$5,000.00

•2019 - Autism Speaks Walk - \$470.00

•2020 - Autism CommunityWorks® - \$5,000.00

•2021 - SARRC Annual Community Breakfast - \$3,000.00

•2021 - Autism CommunityWorks® - \$5,000.00

•2022 - Payroll Deduction Grant - \$518.00

•2022 - Payroll Deduction Grant - \$1,295.00

•2022 - Payroll Deduction Grant - \$777.00

•2022 - Payroll Deduction Grant - \$1,639.00

•2022 - Payroll Deduction Grant - \$518.00

•2022 - Autism CommunityWorks - \$5,000.00

•2022 - SARRC Annual Community Breakfast - \$3,000.00

•2022 - Payroll Deduction Grant - \$518.00

•2022 - Payroll Deduction Grant - \$518.00

- 2022 Payroll Deduction Grant \$503.00
- •2022 Boosters Stipends New Agencies & Luncheon Speakers \$2,500.00
- •2023 Donate via Credit Card Grant \$65.00
- •2023 Payroll Deduction Grant \$1,028.70
- 2023 Payroll Deduction Grant \$1,033.70
- 2023 Payroll Deduction Grant \$1,033.70
- •2023 Payroll Deduction Grant \$1,550.55
- •2023 Donate via Credit Card Grant \$65.00
- •2023 Autism CommunityWorks \$5,000.00
- 2023 SARRC Annual Community Breakfast \$3,000.00
- 2023 Payroll Deduction Grant \$1,537.70
- •2023 Payroll Deduction Grant \$466.00
- •2023 Payroll Deduction Grant \$32.00
- 2023 Donate via Credit Card Grant \$65.00
- •2023 Payroll Deduction Grant \$1,049.70
- 2023 Donate via Credit Card Grant \$65.00
- •2023 Donate via Credit Card Grant \$65.00
- •2023 Payroll Deduction Grant \$186.00
- 2023 Payroll Deduction Grant \$1,003.70
- •2023 Payroll Deduction Grant \$1,505.55
- 2023 Payroll Deduction Grant \$1,029.70
- •2023 Donate via Credit Card Grant \$65.00
- •2023 Payroll Deduction Grant \$1,013.70
- 2023 Payroll Deduction Grant \$15.00
- •2023 Payroll Deduction Grant \$1,030.70
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$926.00
- •2024 Donate via Credit Card Grant \$65.00
- 2024 Payroll Deduction Grant \$916.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$926.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$906.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$926.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$926.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$1,389.00
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Annual Community Breakfast and CommunityWorks Support \$8,000.00
- •2024 Payroll Deduction Grant \$1,003.70
- •2024 Donate via Credit Card Grant \$65.00
- •2024 Payroll Deduction Grant \$926.00
- •2024 Donate via Credit Card Grant \$65.00
- 2024 Payroll Deduction Grant \$936.00

- -

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-08-16
Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Juana Hernandez / Sr. Representative Community Stewardship

Completed: 2024-10-10

Result: Recommended

Comments: Approved. November Committe Mtg

Support to A-to-Z and Everywhere in Between Capital Campaign (\$50,000 payable

over two years)

Approval Step 3: Request Owner Approval

Performed By:
Completed:
Result:
Comments:

#### Contact

**Salutation:** Ms. \*First Name: Lauren

Middle Name:

\*Last Name: Smith

Vendor Number:

Title: Corporate & Foundation Relations Manager

Title (CEO):
Address:
Address 2:
City:
State:
Province:
Country:
Zip/Postal Code:

Telephone: 6022188213

Fax:

Email Address: lsmith@autismcenter.org

**Contact Type:** Primary Contact **Creation Date:** 2019-04-16

Last Saved By: 1000000009360271

Last Saved Date: 06-AUG-24 11.38.18.806867 PM

Notes:

\*Internal Use Only?: N
CEO First Name:
Principal Prefix:
CEO Last Name:
Mobile Phone:
CEO Email Address:

CEO Phone:

-----

**CEO Mobile Phone:** 

**CEO/Executive Director Contact:** Person completing application:

### Organization

\*Organization Category: Basic Needs

Official Name: CHILD CRISIS ARIZONA
\*Legal Name: Child Crisis Arizona

\*Address: 424 W. Rio Salado

Address 2:

\*City: Mesa \*State: Arizona \*Zip/Postal Code: 85201

\*Main Telephone: 4808349424

\*Main Email Address: info@childcrisisaz.org

\*Website Address: www.childcrisisaz.org

\*Executive Director Name: Torrie A. Taj, CFRE, Chief Executive Officer

\*Executive Director Phone Number: (480) 834-9424

\*Executive Director Email Address: torrie.taj@childcrisisaz.org

### **Proposal**

\*Request Owner: Karla Esparza

Request Source: External (Submitted 2024-09-25)

**Proposal Type:** General Grant Application \*Determination Status: Scheduled for Committee

Strategy:

Organization Category: Basic Needs

Type of Request: Annual

Purpose: Operating Expenses

Project Title: Foster Care Services, Annual Gala Sponsorship, & Pool Fence Safety Initiative

In-Kind Request?: No

Request Amount: \$80,000.00 Requested Cash Amount: \$80,000.00

Cash Recommended:

In-Kind Recommended: \$0.00

**Describe Mission/Geographic Impact:** 

For more than 46 years, Child Crisis Arizona has worked to provide children and youth in Arizona a safe environment, free from abuse and neglect, by creating strong and successful families. Child Crisis Arizona is always active in the community to identify unmet needs and adapt services to serve more children and families. We strive to realize our vision of a community filled with "Safe Kids. Strong Families."

Our scope of work holistically addresses both child abuse prevention and intervention when abuse or neglect has occurred. Our Prevention programs include:

- · Early Education Services-Early Head Start and Preschool for low-income families
- · Family Education-free caregiver education to avoid child abuse, neglect, or unintentional injury
- · FANS Resource Distribution Center-free basic need items to children, youth, and families in crisis.
- · Healthy Families-Voluntary home visitation program for new parents
- · Whispering Hope Ranch-Weeklong summer camp for children and young adults of all abilities and backgrounds

Intervention programs serve children and youth who are or have been part of the child welfare system. Programs include:

- · Emergency Children's Shelter
- · Group Homes
- · Independent Living Program

- · Extended Foster Care
- · Kinship Foster Care
- · Children's Refugee Services
- · Foster Care and Adoption
- Counseling

Since 1977, we have offered residential emergency shelter to 34,556 children and provided foster care and/or adoption to 7,595. Each day, we serve hundreds of homeless children and youth in foster care systems in our multiple emergency placement locations and foster/adoptive homes. Over our history, programs have provided 82,246 adults and children with family education and stabilization services and early childhood education and wraparound services to 4,480 low-income children and families. Through direct distribution of basic need items to families, we have served 7,741. In 2023, across all programs, the agency served 42,888 unduplicated individuals.

#### Program/Project tie to SRP Goals:

Among SRP's Corporate Giving priorities is Basic Needs, in particular, to "provide vital services to those in need of food, shelter or safety from violent or crisis situations." Child Crisis Arizona's Foster Care Services for Children and Youth directly addresses that priority.

Our programs work to provide a full continuum of care for children and youth in the foster care system, offering safety and security for children ages 0-21 in community foster homes, kinship foster homes, our Emergency Children's shelter Home, a Group Home for Teenage Boys, an Independent Living Program and through one-on-one coaching through the Extended Foster Care Program.

In FY2023, the Arizona Department of Child Safety (DCS) investigated 43,797 reports of child abuse or neglect, removing 6,267 children and youth from their families. Currently, over 9,000 children and youth in the state are in out-of-home care. DCS or Tribal Social Services, the child welfare agencies with the legal authority to remove children from their families, only do so when the maltreatment is so severe that it is simply not safe to leave the child in the home.

Each child who is brought into the foster care system has experienced one or more Adverse Childhood Experiences (ACEs), which include verbal, physical, or sexual abuse, as well as family dysfunction (e.g., an incarcerated, mentally ill, or substanceabusing family member; domestic violence; or absence of a parent due to separation or death). ACEs have been linked to a range of adverse health outcomes in adulthood, including substance abuse, depression, cardiovascular disease, diabetes, cancer, and premature mortality (Centers for Disease Control and Prevention, 2009). The 2021 National Survey on Children's Health reports 21.8% of children birth to 17-years in Arizona have experienced one ACE; and 20.1% have experienced two or more. The national average for children experiencing two or more ACEs is 17%. The costs associated with ACEs are exponential across the adult lifetime, robbing society of productive citizens. It is estimated that child abuse costs our nation \$220 million every day.

To address this need, Child Crisis Arizona's Foster Care Services for Children and Youth provides safe shelter, basic needs, and nurturing care for those in the child welfare system. Our agency was established over 46 years ago with a mission "to provide Arizona's children and youth a safe environment, free from abuse and neglect." Since then, we have continued expanding services to help more children and, since 2015, we increased our shelter bed capacity by 177%. In recent years, Child Crisis Arizona has expanded services to youth aging out of the foster care system as well as those caring for a family member's child(ren) as we believe this focus will truly help stop the cycle of generational trauma. As the need in our community grows, so will our programs. We are proud to be part of the solution to this community need with strong partners like SRP.

#### Project/Program Description:

Child Crisis Arizona offers several residential care options for foster children and youth in Maricopa County. The options are 1) an Emergency Children's Shelter for children ages 2-10, 2) A Group Home for teenage boys ages 11-17, 3) the Independent Living for Foster Youth program for youth aging out of the child welfare system, ages 18-21, 4) Community and Kinship foster and adoptive homes and 5) Extended Foster care for youth aging out of the child welfare system. Through each of these programs we work to ensure all of the children/youth's needs are met including basic (food, clothing, shelter); healthcare (medical, dental, behavioral); and educational (supplies, uniforms).

The Emergency Children's Shelter Home is the only licensed emergency shelter facility for children in Arizona and has the capacity to house 10 children nightly. Most residents are with us following the removal from their families due to severe maltreatment. Many children stay for three to six months, or longer, while awaiting long-term placement. For many reasons, the shelter is much more than just a safe place to sleep as we meet the child's needs from head to toe. When the children arrive, they often come with just the clothes they are wearing. We provide them with all the necessities, from clothes and shoes to personal toiletries and toys. We ensure they have nutritious and healthy meals that meet individual dietary restrictions. An important piece of our programming includes field trips and special experiences. Given the unfortunate circumstances in which these children came from, many have not experienced outings such as the zoo, a water park, or a sports event. We strive to offer as many of these fun activities as possible, allowing the children an opportunity to simply be kids.

We offer comprehensive medical, dental, and behavioral healthcare. Our staff Pediatric Nurse Practitioner completes a pediatric well-child assessment, coordinates hearing and vision screenings, and updates their immunizations. Any concerns are immediately addressed or, if a more serious condition is suspected, a referral is made to specialists. Dental visits occur within the first ten days of a child's stay. For many of these children, it is their first visit to a dentist. All school-age children are enrolled in school and will continue their education at their previously attended school or be transferred to one better able to meet their developmental needs, including enrollment in Child Crisis Arizona's early childhood education offerings. The children also participate in developmentally appropriate life skills lessons to help them learn life lessons such as healthy coping skills, social appropriateness, sharing, hygiene, and safety.

The Group Home is a single-family home, currently serving foster teen boys, and is located in a residential neighborhood. Programming focuses on providing normal teen experiences including concentration on school, extracurricular activities, first jobs, planning for adult life, and the development of needed life skills. Group counseling is provided at the home through our staff licensed therapists. Counseling offers the teens the opportunity to share their feelings about being part of the child welfare system, their past trauma, and family situation. The program can shelter 10 teens nightly and staff are present in the home 24-hours a day.

The home mimics family living as much as possible and the program staffing and services operates similarly to the Emergency Children's Shelter. The structure of this program is aimed at providing long-term care for foster youth, giving the youth an opportunity to find stability and consistency in their home environment. This is integral to the youth's development as they build relationships with their peers -- both in the home and at school -- and the staff, who act as mentors and parental figures.

The Independent Living for Foster Youth Program provides shared or private apartments for 15 youth concurrently, all of which chose to remain in or re-enter the system to receive support to graduate from high school, attend college or vocational training, and/or establish a work life to begin providing for themselves. Youth are in the program through no fault of their own, but because their families are unable to provide them with safe care. Particularly vulnerable foster youth include young mothers and their babies, LGBTQ+, and gender non-conforming individuals, all of which are welcome in our program. The youth are provided with housing, meals, and are required to be actively engaged in school or work and be controlled-substance free.

Page 3 of 10

Support services include onsite counseling and group therapy, life skills and healthy relationships training, and case management to develop post-program planning for a successful transition into adulthood. We have an Educational Specialist on staff to support each youth's educational goals such as applying for college or vocational school, financial aid, and scholarships. The life skills presentations and learning opportunities are categorized as Community (e.g. learning how to live in a shared space, how to care for the facility), Budgeting (e.g. grocery shopping, needs vs. wants), Health and Wellness (e.g. going for a walk, playing sports with staff), Emotional (e.g. sharing affirmation quotes or music, draw and talk) and Development (e.g. fear of adulthood, self-care, self-expression). Recreation opportunities are also available such as outings to the water park or a professional sports event. Youth are encouraged to invite guests to each outing, to build their own personal network outside of the foster care system.

The youth in this program have endured, perhaps, years of trauma and abuse by those they trusted, multiple care placements, numerous school changes, and grief over the loss of their birth families. Because of this, we focus much of our programming on addressing trauma and mental health as well as developing a plan to move forward outside of the child welfare system. It is our belief that addressing trauma and processing any unresolved grief will put the youth on a pathway to healing, enable them to move forward healthfully into adulthood, and break the cycle of generational abuse and neglect.

Within the Independent Living Program, beds are reserved for runaway or homeless teens seeking help through the Safe Place® Program. Any teen ages 12- to- 17-years who enters a QuikTrip, Valley Metro, or other designated Safe Place location and asks for assistance is provided shelter and meals until a safe alternative is found. Child Crisis Arizona's Safe Place initiative is joined with the National Safe Place Network, serving youth in 38 states and the District of Columbia, and is the sole affiliate in Maricopa County, responsible for all Safe Place appeals.

The Extended Foster Care Program is a new contract awarded through the Department of Child Safety in 2024 to support youth who are aging out of the foster care system. Each youth, ages 18-21, is assigned a Success Coach who checks in with them weekly to provide support and guidance on accessing healthcare, education, housing and more. The program is designed to help youth realize their personal strengths and become better advocates for themselves as they transition into adulthood. This program is offered to youth statewide.

Child Crisis Arizona's Foster Care and Adoption Program aims to provide children in the child welfare system with a stable foster or adoptive family who will offer love and consistency and instill in each child the skills and values needed to succeed in life. We recruit, train, license/certify, and monitor foster and adoptive homes for children in the child welfare system. Child Crisis Arizona provides these services throughout Maricopa County, the most populous county in the state. We serve single and two-parent families from a no-limitations spectrum of religious beliefs, ethnicities, and sexual orientations. In recognition of our inclusivity, we hold the Solid Foundation for Inclusion benchmark by the Human Rights Campaign. We are the only agency in Arizona with this designation.

Foster parents provide for the daily care, supervision, and nurturance of children placed into their homes until the child is either returned to their birth family or a more permanent plan for the child is implemented. Foster parents are expected to act as parents and ensure that all aspects of their foster child's health and safety are met. This includes medical care, mental health treatment, and educational support. They advocate for their foster child and are responsible for gaining the specific knowledge and expertise needed about each child in their care. For older youth, foster parents are given the task of preparing them for life as adults when foster care is no longer necessary or an option.

Our foster or adoptive parents are provided with an array of support services not offered elsewhere through an innovative approach of personalized support for both the caregiver, child, and when possible, other family members.

For decades, Child Crisis Arizona has offered foster care licensing for families taking in relative children, or Kinship Support Services. In 2023, the Department of Child Safety decided to separate this licensing process and the oversight of these families from their general foster care contract. Child Crisis Arizona was selected as one of the agencies in Maricopa County that will oversee relative placements for children.

Kinship families are asked to take in a relative's child and are often unprepared for this major life change. They require a higher level of support and supervision as they begin this journey. Child Crisis Arizona staff are responsible for researching the family's background, ensuring the placement is safe, and providing family members with resources they need to provide the best care possible.

In all of these Foster Care Services Programs, our ultimate goal is that 100% of the children and youth receive safe shelter and have all of their needs met while under our care. As we serve a wide range of ages throughout our various facilities, outcome measurements are specific to the program goals and are developmentally appropriate to those being served. For example, the Emergency Children's Shelter seeks to bring stability and structure to young, abused children as our team works to find longer-term placement. The Group Homes for teens and Independent Living for Foster Youth are geared towards long-term residents and focuses heavily on life skills and post-secondary education to prepare the youth for exiting the child welfare system as adults.

#### **Program Metrics:**

Child Crisis Arizona tracks both outputs and outcomes as a demonstration of our ability to affect positive change. We track the number of days of care provided, number and types of services received, and basic demographic information including race, ethnicity, age, and city of origin. All of this data is recorded into a leading software program for the tracking and management of human services programs, which enables us to determine if goals are being met. All of the agency's programs and departments outcome reports are aggregated into a quarterly Performance and Quality Improvement Scorecard and, in accordance with our policy of transparency, is published on our website (www.childcrisisaz.org/who-we-are/financials). The following is our outcome measurements for 2024:

\*85% of children and youth will maintain or increase their sense of safety and security as determined through a risk assessment administered at intake, one month later, and every other month thereafter

\*90% of children and youth will maintain or improve in medical health determined by completion of health screenings and updated immunizations by the time of discharge

\*85% of youth in our Independent Living Program will either be employed or attending school

\*80% of foster, adoptive or kinship families will report satisfaction with supportive services as determined by a consumer satisfaction survey conducted every six months

#### Intended Use of SRP Funds:

Child Crisis Arizona requests a gift of \$80,000 for the purpose of three focus areas. We propose \$40,000 to be allocated to Foster Care Services for program-related expenses providing day-to-day care of the children and youth such as program food, clothing, personal hygiene products, medical and educational supplies, and transportation costs. The requested increase in funding will support the expansion of our services, particularly to youth who are aging out of the foster care system as well as those families taking in a relative's child, described earlier in this application, as we seek to expand services and help more foster youth. A \$15,000 sponsorship for our annual gala, which will also ultimately be allocated to general operations.

Lastly, we request \$25,000 for the Pool Fence Safety Initiative. In 2022, we became the sponsored partner with SRP and the United Phoenix Firefighters Charities to include a Pool Fence Safety Initiative under our services. In its first application round, we provided ten low-income families across Maricopa County with a pool fence and in 2023 we were happy to increase that to 16 families served.

In May of 2024, 11 pool fences were granted to families across the Valley. Families included Laura Dawson, a Chandler resident who lives with her 6-month-old granddaughter and also cares for her mother who is battling Alzheimer's disease; and Tarry Weatherly, a Buckeye grandmother of six and a caretaker for her husband, her daughter and an ailing aunt. Applications for our fall cycle are currently open and will close October 14th.

#### **SRP Sponsorship Benefits:**

A \$15,000 sponsorship of Child Crisis Arizona's Annual Gala includes:

o12 in-person tickets for the event

oLogo recognition on Child Crisis Arizona website on annual gala page

oLogo on event welcome sign and on-screen during dinner

oCompany name listed in event program

oLogo included on printed gala invitation (prior to print deadline)

oLogo included in e-mails pertaining to the event leading up to the day of the event

oRecognition on Child Crisis Arizona social media pages (Instagram, Facebook, Twitter, LinkedIn)

oRecognition in Child Crisis Arizona e-news and event follow-up press release

The deadline to submit a logo for inclusion in event signage and materials is January 31, 2025.

#### Other Sources of Funding:

Child Crisis Arizona's largest collaborators for the Residential Foster Care Services are the Arizona Department of Child Safety, Salt River Pima-Maricopa Indian Community Social Services, and Gila River Indian Community Tribal Social Services because they are the government agencies with authority to remove children from their families and provide for their care, taking over legal custody. We work closely with these agencies to identify and document the child's needs, to support a case plan with appropriate services, and to locate the most appropriate longer-term placement for the child. We work diligently to provide structure and establish services to ensure there is a successful and supportive transition to the child's next placement. Child Crisis Arizona has contracts for service with these entities and receives partial per diem payment for the care of children and youth placed by each; however, those contractual payments do not actually cover the comprehensive services and care given to each foster child and vouth. For every night of care provided, we must generate \$367 in philanthropic support. To raise this funding, Child Crisis Arizona practices a balanced and strategic fund development plan consisting of individual donors, corporate and foundation grants, and well-established special events. We utilize a multi-channel approach with public donor outreach through the web, digital media in all forms, direct mail marketing, and advocacy to share the importance of this topic in our community and to help the public understand how they can support our organization and the children and families we serve.

The Residential Foster Care Services works collaboratively with several other community partners including Maricopa County Hospital, Jewish Family and Children's Services, Touchstone, Terros, Arizona Youth and Family Services, Phoenix Children's Hospital, Arizona Children's Association, Southwest Network, Department of Child Safety - Office of Prevention, various public schools and districts, and several Native American Indian Nations and Tribes. There are several partner organizations that provide program elements in the Independent Living for Foster Youth Program. These include Resilient Me to work on healing trauma and building self-esteem; Bloom 365 on developing healthy relationships; Teen Work Force Initiative to develop job skills, resume building, and interview skills; Trinity Opportunity Alliance works with employers to provide opportunities for youth aging out of foster care; and St. Joseph the Worker provides employment opportunities for youth.

The Pool Fence Safety Program is made possible through generous contributions from SRP, the 493 Firefighter Foundation and State Farm. State Farm and the 493 Firefighter Foundation have committed \$10,000 each to support the project in 2025.

#### Similar Organizations:

There are other organizations providing care and support for foster children and youth; however, what sets our programs apart from other similar agencies is our 46-year experience in human services and our ability to provide a complete continuum of care from birth through 21 years old. We have harnessed knowledge from decades of involvement in child welfare to identify the core issues of why the cycle of generational abuse and poverty continues to hurt our community. With this knowledge, we have structured our supportive and wraparound services to meet the needs of this unique population, including focusing our programming on therapeutic care and life skills for those in residence and resources and support for foster and adoptive homes. This is why our organization has been trusted to pilot the Extended Foster Care and Kinship Support Services contracts. Every step of the way, our intention is not only to provide immediate shelter and care to the foster children and youth, but to also provide them with the tools to heal and move forward in their lives healthfully and supported.

Child Crisis Arizona is also unique in several other ways, including:

1.We hold the Solid Foundation for Inclusion benchmark by the Human Rights Campaign. We are the only agency in Arizona with this designation.

2.ASU Sun Devil 100 recognizing fastest growing organizations led by Arizona State University alumnae -- conferred April 2022

3.Distinguished Service Award for Direct Service/Advocacy from the Arizona Attorney General Office of Victim Services -- Awarded April 2020

4.A commitment to transparency with the public and our philanthropic supporters. In recognition of this, Child Crisis Arizona has been awarded a 4-Star Rating (the highest possible) from Charity Navigator for nine consecutive years and has earned the GuideStar Platinum Seal of Transparency for six consecutive years.

**Letter Signer & Title:** Juana Hernandez, Community Stewardship Representative Sr.

Internal Comments: Operating support for Foster Care Services for program-related expenses (\$40,000);

Operating Support for the Pool Fence Safety Initiative (\$25,000); and Sponsor the Child

Crisis Arizona Annual Gala event (\$15,000) on March 29, 2025.

#### **Attachments**

In-Kind Supporting Documentation:

Sponsorship Packet: Gala 2025 Sponsorship Opportunities.pdf

Current Year Budget: 2024 CCA Budget.pdf

Last Year's Budget: 2023 Child Crisis Arizona Budget (1).pdf

Program Budget: 2024 Residential & Foster Care Services Budget.pdf

Audited Financial Statements: Child-Crisis-Arizona-Audited-Financial-Statement-2023 (2).pdf

**Board of Directors Listing:** 2024 CCA Board of Directors List 06.04 (1).pdf **List of Corporate Contributors:** 2023 Corporate and Foundation funders.pdf

Additional Attachment (1):

Additional Attachment (2):

Signed Letter & Non PO Payment Form:

Number of Events: 1

#### **Event One**

Event 1 Event Name: Child Crisis Arizona Annual Gala

Event 1 Date: 2025-03-29

Event 1 Location: J.W. Marriott Camelback Inn, 5402 E Lincoln Dr, Scottsdale, AZ 85253

Event 1 Number of Attendees: 500
Event 1 Cash Requested: 15000
Event 1 In-Kind Requested: 0

Event 1 Other Event Info: The Annual Child Crisis Arizona Gala features a cocktail reception, dinner, silent and

live auctions, live entertainment, dancing, and an after party. Proceeds from the gala

support Child Crisis Arizona general operations.

The Gala is attended by adults, of which, approximately 70% are corporate executives and 30% are individual donors to Child Crisis Arizona. We thank SRP for its continued support and we look forward to including you on our list of sponsors for this annual

event.

SRP Volunteer Opportunities? 1: Yes

Event 1 Net Proceeds Previous Year: \$1,100,000.00

Event 1 Other Event Sponsors : Yes

**Event 1 Other Sponsors and Dollar** 

Amount: Child Crisis Arizona has secured a \$25,000 sponsorship from General Dynamics for

the 2025 Child Crisis Arizona Gala. Additional sponsorships are pending.

Event 1 Promo Booth: No

Custom Report:

**Event 1 Name - Approved:** 

**Event 1 Date - Approved:** 

Event 2 Name - Approved:

**Event 2 Date - Approved:** 

**Event 3 Name - Approved:** 

**Event 3 Date - Approved:** 

### **Payment**

#### Scan

No matches were found

### **Approval**

**Requested Amount:** \$80,000.00 \***Recommended Amount:** \$40,000.00

Prior Approved Grants: •2013 - Computer Upgrade - \$5,000.00

•2013 - - \$5,000.00

•2014 - Emergency Shelter Program - \$15,000.00

•2014 - - \$2,500.00

•2014 - - \$5,000.00

•2014 - - \$100.00

•2014 - - \$350.00

•2014 - - \$250.00

•2015 - - \$1,750.00

•2015 - - \$1,250.00

•2015 - - \$10,000.00

•2016 - - \$2,000.00

•2016 - - \$10,000.00

•2016 - - \$2,000.00

•2017 - - \$2,500.00

•2018 - Emergency Children's Shelter - \$15,000.00

•2018 - Gala Sponsorship - \$5,000.00

•2019 - Sponsorship - Rise Above Annual Luncheon - \$1,000.00

•2019 - FIT Speaker Contribution - \$500.00

•2019 - 2019 Gala - A Night in Casablanca - \$5,000.00

•2020 - Emergency Children's Shelter and Annual Gala Sponsorship - \$20,000.00

•2021 - Dollars for Doers Grant - \$500.00

•2021 - COVID Food Support Program - \$5,000.00

•2021 - Emergency Children's Residential Services and Annual Gala Sponsorship - \$20,000.00

•2021 - 2021 PVSA Karilee Ramaley - \$2,500.00

•2022 - Payroll Deduction Grant - \$3,181.80

•2022 - Payroll Deduction Grant - \$7,948.50

•2022 - Payroll Deduction Grant - \$4,755.70

•2022 - Payroll Deduction Grant - \$13,176.40

•2022 - Payroll Deduction Grant - \$3,176.80

•2022 - Dollars for Doers Grant - \$500.00

•2022 - Payroll Deduction Grant - \$3,180.80

•2022 - Payroll Deduction Grant - \$3,181.80

•2022 - Caring for Homeless Children/Youth and Annual Gala Sponsorship - \$20,000.00

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•2022 - Payroll Deduction Grant - $3,181.80
```

•2022 - Child Crisis Arizona's Fostering Bright Futures expansion campaign - \$100,000.00

```
•2023 - Payroll Deduction Grant - $3,578.00
```

•2023 - Payroll Deduction Grant - \$3,563.00

•2023 - Payroll Deduction Grant - \$3,568.00

•2023 - Payroll Deduction Grant - \$3,568.00

•2023 - Payroll Deduction Grant - \$5,352.00

•2023 - Payroll Deduction Grant - \$6,762.80

•2023 - Payroll Deduction Grant - \$40.00

2023 - Donate via Credit Card Grant - \$500.00

•2023 - Payroll Deduction Grant - \$60.00

•2023 - Payroll Deduction Grant - \$6,341.00

•2023 - Residential Foster Care Services, Annual Gala Sponsorship, & Pool Fence Safety Initiative - \$50,000.00

•2023 - Payroll Deduction Grant - \$3,482.00

•2023 - Payroll Deduction Grant - \$5,273.00

2023 - Payroll Deduction Grant - \$3,681.00

•2023 - Payroll Deduction Grant - \$3,532.00

•2024 - Payroll Deduction Grant - \$3,819.94

•2024 - Payroll Deduction Grant - \$3,752.94

•2024 - Payroll Deduction Grant - \$3,792.94

•2024 - Payroll Deduction Grant - \$3,757.94

•2024 - Payroll Deduction Grant - \$3,760.94

•2024 - Payroll Deduction Grant - \$3,808.94

•2024 - Payroll Deduction Grant - \$3,878.94

•2024 - Payroll Deduction Grant - \$7,784.94

•2024 - Payroll Deduction Grant - \$5,698.41

•2024 - Payroll Deduction Grant - \$3,472.00

•2024 - Residential Foster Care Services, Annual Gala Sponsorship, & Pool Fence Safety Initiative - \$50,000.00

• - -

• - - \$0.00

• - - \$0.00

• - - \$0.00

Request Status: Pending

Approval Step 1: Owner Step Definition

Performed By: Karla Esparza / Community Engagement Strategist

Completed: 2024-09-27
Result: Defined

Approval Step 2: Recommend / Do Not Recommend

Performed By: Juana Hernandez / Sr. Representative Community Stewardship

Completed: 2024-10-10

Result: Recommended

Comments: Approved. November Committee Mtg

**CPS** 

Operating support for Foster Care Shelter programs (\$35,000)

Sponsor the Child Crisis Arizona Annual Gala event (\$5,000) on March 29, 2025

CPE

Operating support for the Pool Fence program (\$25,000)

Contract pending

Approval Step 3: Request Owner Approval

Performed By: Completed: Result: Comments:

#### Contact

**Salutation:** Mr. \*First Name: Justin

Middle Name:

\*Last Name: Duran

**Vendor Number:** 

Title: Vice President of Development and Communications

Title (CEO):

Address: 817 N Country Club Dr

Address 2:

City: Mesa State: Arizona

Province: Country:

Zip/Postal Code: 85201

Telephone: 480-834-9471

Fax:

Email Address: justin.duran@childcrisisaz.org

**Contact Type:** Primary Contact **Creation Date:** 2022-08-22

Last Saved By: 1000000008477543

Last Saved Date: 01-FEB-24 05.20.00.097093 PM

Notes:

\*Internal Use Only?: N
CEO First Name:
Principal Prefix:
CEO Last Name:
Mobile Phone:

CEO Email Address:

**CEO Phone:** 

**CEO Mobile Phone:** 

CEO/Executive Director Contact:
Person completing application:



# **Content**

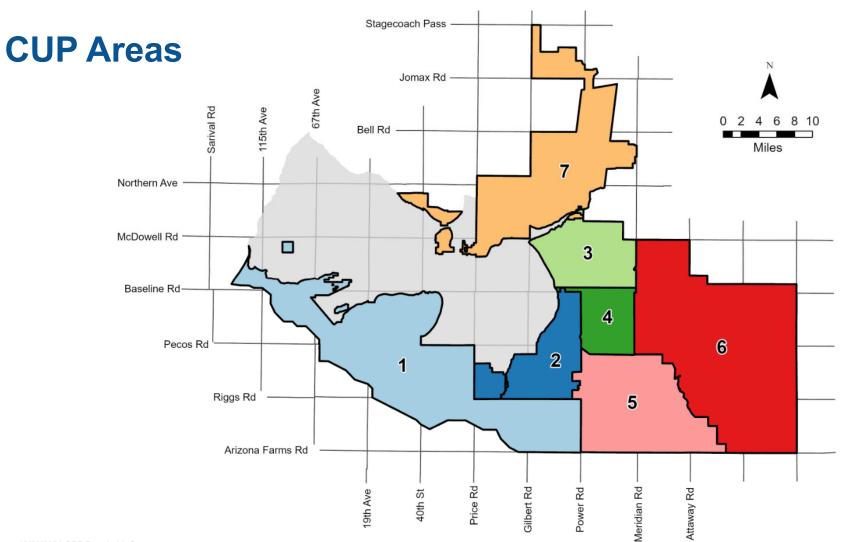
**CUP Areas Map** 

**CUP Charter** 

**CUP Member Desired Characteristics** 

**CUP Members** 

Recommendations



## **CUP Charter**

- Each of the seven areas shall have two residential electric customers on the CUP, for a total of fourteen CUP members.
- CUP members will have staggered three-year terms and are limited to two consecutive terms.
- A Chair and Vice Chair will be selected annually by the CUP members.
- Alignment with CUP Member desired characteristics.

# **CUP Member Desired Characteristics**

Strategic Engagement builds **queue of candidates** who qualify as residential electric customers living outside of the District voting boundary. SRP Management submits recommendations for consideration and appointment by the SRP District Board. **CUP members must reside in the area of representation and be SRP residential customers.** 

The desired characteristics of potential CUP members include:

- Recent public and/or community service in the area they represent
- No conflicts of interests
- Knowledge of local issues and concerns
- Open minded and objective able to represent a broad range of interests and perspectives
- Constructive approach to addressing issues and solving problems
- Excellent communication skills, including the ability to absorb information quickly and to explain issues in clear and understandable terms
- Excellent interpersonal relationship skills
- Strong learning agility
- Enthusiasm and interest in the position

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# **CUP Members**



Alton Washington Former City of Phoenix Assistant City Manager **Area 1** Term ends Jan 2026



Christie Ellis Associate Broker at Locality Real Estate **Area 1** Term ends Jan 2025



Julie Graham
Director of External Affairs at Dignity Health **Area 2**Term ends Jan 2026



Monte Nevitt
Principal at Tiverton Advisors, LLC
Area 2
Term ends Jan 2025



Mike Hutchinson
Area 3
Executive VP at EVP, former Mesa City Manager
Term ends Jan 2026



Mary Anne Przybylski Apache Junction Chamber of Commerce CEO **Area 3** Term ends Jan 2025, eligible for re-appointment through Jan 2028



Scott Stilgenbauer
Principal Advisor, Health, Safety and Security at Resolution Copper **Area 4**Term ends Jan 2025, eligible for re-appointment through Jan 2028



Mari Westerhausen Math Coach, Gifted Specialist, STEM Consultant, NASA Ambassador **Area 4** Term ends Jan 2025, eligible for re-appointment through Jan 2028

Blue font denotes available position Green font denotes eligibility for re-appointment

12/02/2024 SRP Board, M. Greene

# **CUP Members**



Chris Clark QC Chamber of Commerce CEO **Area 5** Term ends Jan 2025



Vacant Area 5 (Mary Gloria resigned in 2023)



Bryant Powell Apache Junction City Manager **Area 6** Term ends Jan 2026



Roxanne Coleman Bookkeeper, Philanthropy **Area 6** Term ends Jan 2025



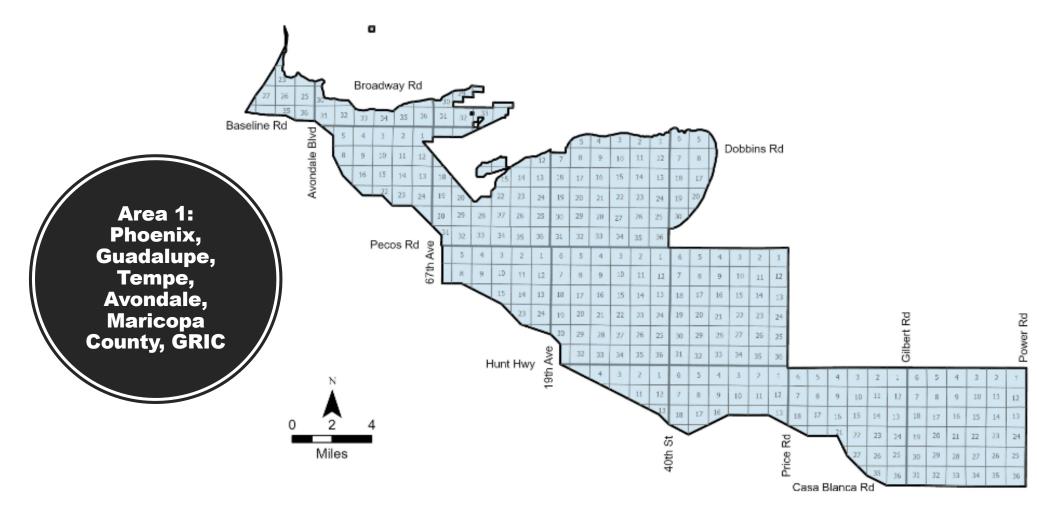
Jay Schlum
Owner at Jay Schlum, Arizona Living Team at RE/MAX Fine
Properties, former Mayor of Fountain Hills
Area 7
Term ends Jan 2026



Audra Koester-Thomas Maricopa Association of Governments Chief of Staff **Area 7** Term ends Jan 2025

Blue font denotes available position

# Recommendations

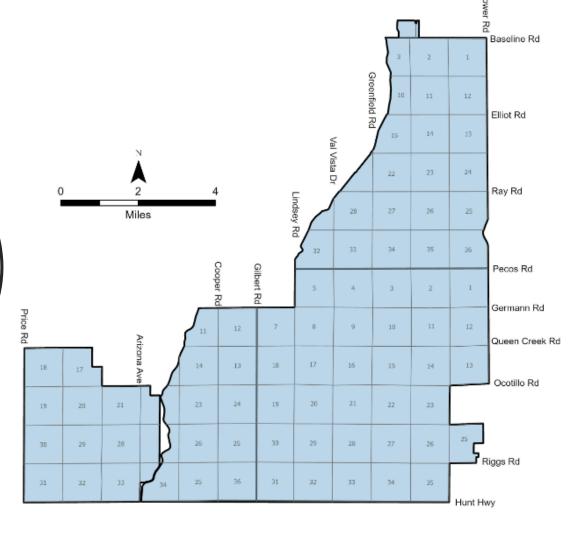


Members	Experience	Affiliation	Status
Alton Washington	Government	Former City of Phoenix Executive	Ongoing
Christie Ellis	Real Estate	Associate Broker at Locality Real Estate	Term ends January 2025

Candidates	Experience	Affiliation	Remarks
Orlando Cazarez	Sustainability		Center for Future of Arizona; background in computer science; served on ISP; served on Arizona Hispanic Chamber of Commerce; Valle de Sol and Xico
Esperanza Martinez	Banker	Owns EM Financial Consulting, LLC	Retired from National Bank of Arizona and Bank of America. Values economic development, facilitate CDBG applications for non-profits, welcomes public service

Blue font denotes available position Highlighted font denotes top recommendation





Members	Experience	Affiliation	Status
Julie Graham	Health Care	Dignity Health Public Affairs	Ongoing
Monte Nevitt	Ag Consultant	Principal at Tiverton Advisors	Term ends January 2025

Candidates	Experience	Affiliation	Remarks
<mark>Joan Krueger</mark>	Real Estate, Government	Realtor, Community College Instructor	Former Town of Gilbert Councilmember and Planning and Zoning Commissioner; sales & marketing
Sarah Watts	Business Community	Gilbert Chamber of Commerce CEO	Communications background, developed philanthropic programs for seniors and teachers w/i chamber org

Blue font denotes available position Highlighted font denotes top recommendation



Members	Experience	Affiliation	Status
Mike Hutchinson	Government, Business Organization	East Valley Partnership	Ongoing
Mary Ann Przybylski	Business Organization	Apache Junction Chamber of Commerce CEO	Highly experienced in marketing and communications, as well as business organizations' leadership. Volunteers for AJUSD Seniors interviews.

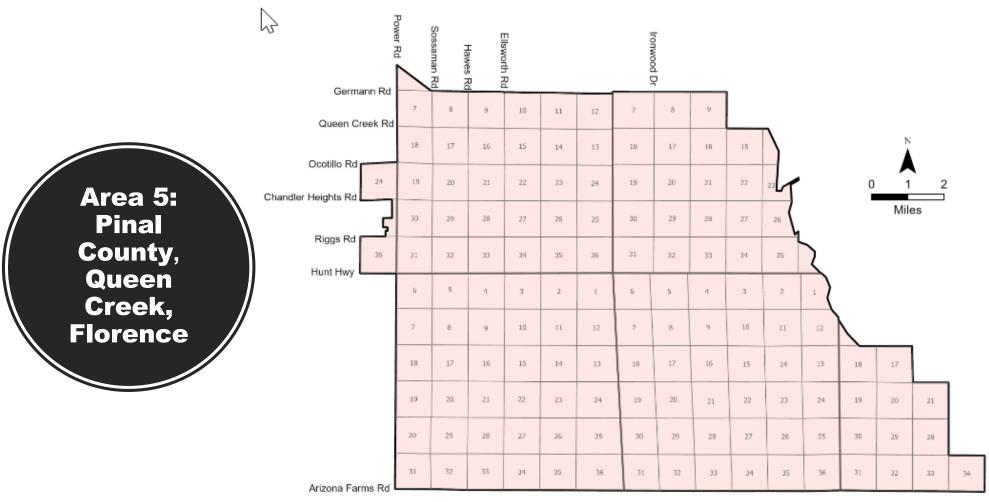
Green font denotes eligibility for re-appointment



Members	Experience	Affiliation	Status
Scott Stilgenbauer	Mining	Resolution Copper	Active in the East Valley, Scott participates in local church activities and Little League baseball.
Mari Westerhausen	Education	Math Coach/Gifted Specialist/STEM	Has coordinated and facilitated workshops at many astronomy events in schools and communities. She is also a club founder and leader in her Eastmark neighborhood.

Green font denotes eligibility for re-appointment

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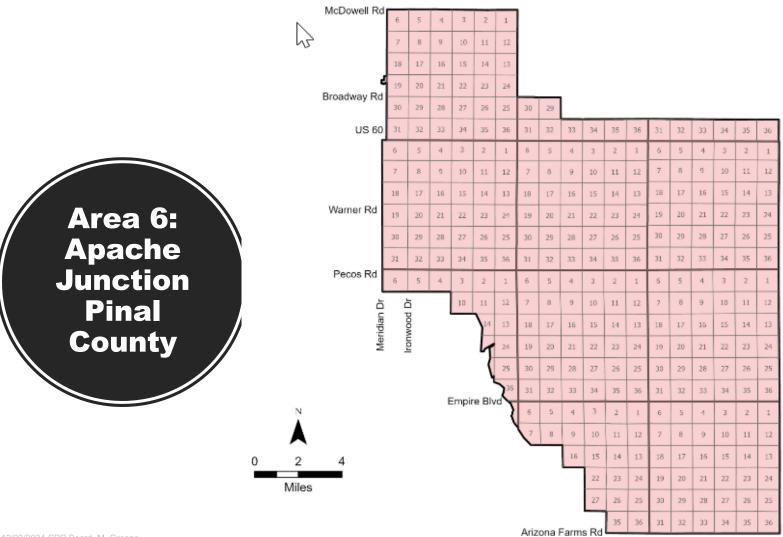
# Area 5

Members	Experience	Affiliation	Status
Chris Clark	<b>Business Community</b>	Queen Creek Chamber CEO	Term ends January 2025
Vacant	N/A	N/A	N/A

Candidates	Experience	Affiliation	Remarks
Mark Schnepf	Farming, Business	Schnepf Farms	First Mayor of Queen Creek. Board service on A New Leaf, Chandler Regional Hospital; service on League of AZ Cities & Towns; Board member of New Magma Irrigation District and ED 6.
<u>Haylie Studebaker</u>	Government	Pinal County Supervisor Mike Goodman's District Administrator	Served on the Town of Queen Creek Transportation Advisory Committee; advocate for innovative solutions; serves in church youth programs.
Chance Howard	Real Estate	Mortgage Broker and owner of Howard Funding LLC	Renewables enthusiast, EV owner, values solar and battery systems; community service advocate, serves on church committees.
Christopher Maddux	Education	Director at EVIT	Technology leader; experience implementing complex, large-scale projects; values cross-functional work to solve problems. Has served on school booster boards.

Blue font denotes available position Highlighted font denotes top recommendation

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# Area 6

Members	Experience	Affiliation	Status
Bryant Powell	Government	Apache Junction City Manager	Ongoing
Roxanne Coleman	Accounting, Philanthropy	Bookkeeper, Philanthropist	Term ends January 2025
Candidates	Experience	Affiliation	Remarks
Jesse Gage	Mining, Government	Retired Mine Manager for Amax Gold, BHP  Billiton and Anglo Gold Ashanti	Values community service; serves on AJ P&Z Committee and Sewer District Board; serves in church youth programs.
Dave Waldron	Public Service, IT	retired Mountain Health IT specialist , law	Served on AJ Council, AJ P&Z Commission, Central Arizona College Board, and Pinal County Regional Transportation Authority. Vietnam Veteran.
Gail Evans	Real Estate, Government	Realtor	Served on AJ Council and AJ P&Z Committee

Blue font denotes available position Highlighted font denotes top recommendation



# Area 7

Members	Experience	Affiliation	Status
Jay Schlum	Real Estate, Government	Owner at Arizona Living REMAX, former Fountain Hills Mayor	Ongoing
Audra Koester-Thomas	Government	Maricopa Association of Governments Chief of Staff	Term ends January 2025

Candidates	Experience	Affiliation	Remarks
Tom Burris	Tech professional; Sales; Marketing	Marketing: Launch Real Estate	Global business development; cyber security; interned at Omaha Public Power; ambassador for his HOA
Jenny Amstutz	Space Engineering	Systems Engineer at W5 Technologies, Inc	Fountain Hills USD President of the Band Boosters, Cross Country/Track representative to the Athletic Boosters.

Blue font denotes available position Highlighted font denotes top recommendation

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# **Recommended Slate of New Candidates**

Area	Candidates	Experience	Affiliation	Remarks
1	Orlando Cazarez	Sustainability	AZ Sustainability Alliance CEO	Center for Future of Arizona; background in computer science; served on ISP; Arizona Hispanic Chamber of Commerce; Valle de Sol
2	Joan Krueger	Real Estate, Government	Realtor, Community College Instructor	Former Town of Gilbert Councilmember and Planning and Zoning Commissioner; sales & marketing
5	Mark Schnepf	Farming, Business	Schnepf Farms	First Mayor of Queen Creek. Board service on A New Leaf, Chandler Regional Hospital; service on League of AZ Cities & Towns; Board member of New Magma Irrigation District and ED 6
5	Haylie Studebaker	Government	Pinal County Supervisor Mike Goodman's District Administrator	Served on the Town of Queen Creek Transportation Advisory Committee; advocate for innovative solutions; serves in church youth programs
6	Jesse Gage	IMINING GOVERNMENT	Retired Mine Manager for Amax Gold, BHP Billiton and Anglo Gold Ashanti	Values community service; serves on AJ Planning & Zoning Committee and Sewer District Board; serves in church youth programs.
7	Tom Burris	Tech, Sales, Marketing	Hewlett-Packard. Tech Professional, Sales, Marketing; Launch Real Estate	Global business development; cyber security; interned at Omaha Public Power; ambassador for his HOA

12/02/2024 SRP Board, M. Greene

# Recommended Slate of Candidates for Re-Appointment

Area	Candidates	Experience	Affiliation	Remarks
3	Mary Ann Przybylski	Business Organization	Anache lunction ( hamber of ( ommerce	Highly experienced in marketing and communications, as well as business organizations' leadership.
4	Scott Stilgenbauer	Mining		Active in the East Valley, Scott participates in local church activities and Little League baseball.
4	Mari Westerhausen	I .	Coach/Gifted Specialist/STEM  Consultant/NASA Ambassador	Has coordinated and facilitated workshops at many astronomy events in schools and communities. She is also a club founder and leader in her Eastmark neighborhood.

12/02/2024 SRP Board, M. Greene

# Thank You



Molly Greene Senior Director, Policy, Strategy & Consumer Affairs Mail Station PAB4TC | P.O. Box 52025 Phoenix, AZ 85072 - 2025

November 22, 2024

Dear Members of the Board,

Attached is a copy of background materials and recommendations supporting the December 2, 2024 Board action to select successors for the Customer Utility Panel (CUP). As you know, the CUP provides a formal voice for residential electric customers outside of the SRP reservoir boundary. It is comprised of 14 members representative of 7 areas whose members possess specified desired characteristics. A sampling of those characteristics are:

- Geographic residential eligibility
- Public or community service
- Knowledge of local issues and concerns
- Open minded and objective
- Constructive problem-solving ability
- Excellent communication skills
- Strong learning ability

The Public Affairs staff strived to identify a diverse set of qualified candidates for your consideration. We sought out at least two candidates for each open position, and recommend the current member be re-appointed for each of the other three positions. We solicited recommendations from the Board and Council on several occasions, as well as from existing CUP members, and SRP's community and public affairs representatives. We also solicited recommendations from the mayors, county supervisors and tribal leaders for each of the areas requiring representation. After reviewing and vetting the candidates, we met with a number of the candidates and submit to you a recommended slate of candidates for your consideration.

I look forward to the Board's consideration. Please do not hesitate to contact me if you have questions prior to the December 2, 2024 Board meeting.

Sincerely,

Molly Greene

massy Garne



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #1

Orlando Cazarez Arizona Sustainability Alliance, CEO

Esperanza Martinez
EM Financial Consulting, LLC



#### Orlando Cazarez (Candidate for CUP Area 1)

#### Career Experience

- Arizona Sustainability Alliance, CEO, 08/2022 Present
- Center for the Future of Arizona, Sr. Program Manager, 05/207 09/2022
- Arizona Hispanic Chamber of Commerce, Sr. Director (Business Development), 08/2014 05/2017
- Valle del Sol, Director of Business Development/Program Marketing, 09/2012 02/2013
- First American Title, Account Manager/Marketing, 05/2006 09/2012
- IBM, State & Local Government Client Representative, 08/2002 08/2005
- Phelps Dodge, INROADS Summer Intern, 06/1999 08/2001

#### **Education**

- Master's Degree (Applied Leadership & Management), Thunderbird School of Global Management, 2021
- Bachelor of Science (Business/Computer Information Systems), Arizona State University
- United States Army Basic Combat Training & AIT Finance Management School
- Hispanic Leadership Institute
- Energy & Sustainability Certificate, Arizona State University, 2019

#### Volunteering

- Board of Directors Member, Xico Inc., 01/2018 08/2019
- Federal Political Coordinator Arizona Congressional District 7, Representative Ruben Gallego, National Association of REALTORS, 02/2015 – 08/2019
- Hispanic Conservation Leadership Council, HECHO (Hispanics Enjoying Camping, Hunting, and the Outdoors), 09/2023 – Present
- Commissioner, City of Phoenix, 05/2023 Present

#### **Honors & Awards**

AIT Distinguished Honor Graduate Issued by United States Army – 01/2014

Orlando was born in Sinaloa, Mexico and moved to Maryvale, AZ in 1988 with his family.

After high school, Orlando got a scholarship to study at Arizona State University and after graduating, he started his career at IBM in the technology sector. After ten years in the corporate sector, he moved on to nonprofit to make more of an impact. Orlando went back to ASU and completed the energy and sustainability program paired with an MBA from Thunderbird School of Global Management.

In October of 2022, Orlando became the Chief Executive Officer for the Arizona Sustainability Alliance, a nonprofit organization that aims to create and support cutting-edge, project-based sustainability solutions in Arizona through civic engagement, collaboration, and education.

https://www.hechoonline.org/blog/blog-working-in-sustainability-has-allowed-me-to-give-back-to-the-community-protect-open-spaces-and-appreciate-the-outdoors-even-more



3918 E. Tanglewood Drive Phoenix, AZ 85048 Cell: (602)487-6594

## **Esperanza Martinez**

# Managing Member EM Financial Consulting, LLC

Esperanza founded EM Financial Consulting, LLC in 2023 after retiring from a career in banking. She is genuinely passionate about offering strategic financial consulting services to clients and closely-held businesses in Arizona.

Esperanza is a seasoned Commercial Credit Professional with over 35 years of expertise in commercial lending, portfolio management, sales, risk management, and consulting. She has a strong track record in prospecting clients, relationship development, leadership, and consulting.

Her career spans multiple senior roles in top banking institutions, including Bank of America, BBVA Compass Bank, and Bank One. Her key responsibilities have included managing commercial banking portfolios for clients with revenues between \$10 million and \$250 million. She has structured complex credit transactions, underwritten loans, negotiated terms, and monitored credit quality and financial performance. She was recognized as one of the top commercial managers for 30 consecutive years during her banking career.

In addition to corporate roles, she contributed to community development by serving as an executive on loan, and Member of the Arizona Investment Committee a division of Clearinghouse Community Development Institution (formerly known as Arizona Multi-Bank Community Development Corporation), where she doubled the loan portfolio and expanded funding partnerships. She is dedicated to engaging with the community to stay connected to its needs and developments. She also held positions at both Price Waterhouse and the U.S. Department of Commerce, focusing on management consulting, financial analysis, credit structuring, and economic development.

Esperanza's educational achievements include a BA in Communication from Arizona State University and completion of the Arizona Bank's Commercial Bank Management Training Program. She is actively involved in various professional associations and has served on several boards, receiving multiple awards for her contributions.



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #2

Joan Krueger NAI Horizon, First Vice President

Sarah Watts

Gilbert Chamber of Commerce, President & CEO



#### Contact

602-670-1309 (Work) joan.krueger@naihorizon.com

www.linkedin.com/in/joan-krueger-bb70151 (LinkedIn)

#### Top Skills

Real Estate
Local Politics

**New Business Development** 

#### Languages

English (Native or Bilingual)

#### Certifications

Arizona Real Estate Licensee
Honored Listee
Masters in Commercial Property

#### Honors-Awards

Top Commissions Earned Award - 2013 Arizona/Southwest Region RE/MAX Commercial 100% Club Million Dollar Producers Club Award 2015 Gilbert Chamber of Commerce Businesswoman of the Year 2015 RE/MAX Executive Club

#### **Publications**

Arizona Real Estate Investing

# Joan Krueger

First Vice President, NAI Horizon

Gilbert, Arizona, United States

### Summary

Creative broker of commercial real estate, representing sellers/ landlords as well as buyers/tenants. Specific market strength in the Phoenix East Valley working in all product types but particularly adept in office, retail, and light industrial and land. Forty years of sales and marketing skill sets include sales management, marketing campaign management, non-profit fundraising, political consulting. More than twenty years of hands-on experience in zoning, entitlements, municipal leadership and strategic development bring a unique and highly-qualified perspective to real estate transactions for investors.

Specialties: Strategic Development
Commercial Real Estate Leasing and Sales
Office, Retail, Industrial, Land
Landlord Representation
Tenant Representation

### Experience

NAI Horizon
First Vice President
November 2018 - Present (5 years 9 months)
Phoenix, Arizona, United States

Proud to be part of this elite group of world-wide commercial real estate experts providing expertise in retail, office, industrial, land opportunities focused in the Phoenix East Valley. But, skill sets in entitlements and negotiating lend to needs anywhere. Representing buyers, sellers, landlords and tenants.

South Mountain Community College Adjunct Professor August 2020 - Present (4 years) Phoenix, Arizona Area Providing a Maricopa County Community Colleges certification program designed for the newly licensed, residentially-focused, and other agents with information to help transition them to a career in commercial real estate. I am also pleased to provide substitute teaching for the pre-licensure program at SMCC.

KK Lodge LLC, Oconto WI Owner August 2021 - Present (3 years)

Oconto, Wisconsin, United States

Visit this awesome riverfront, wooded vacation rental. In the heart of Northeast Wisconsin, enjoy the solitude and outdoor relaxation this property has to offer. Listed on Evolve, Airbnb, VRBO, Booking.com, and Google Travel.

#### **JEK Strategies**

President

June 2009 - Present (15 years 2 months)

We are focused on creating and building revenue for the success of your organization. With experience in researching, building and improving revenue streams for industries that include:

Hospitality

Healthcare

Publishing

Banking

Resource Scheduling

**Customer Relationship Management** 

Non-Profit Fundraising

Commercial and Residential Real Estate and Planning

Government and Community Affairs Consulting

Bliss Realty & Investments
Director, Commercial Division
February 2015 - November 2018 (3 years 10 months)
Gilbert, AZ

Proudly representing an elite team of experienced commercial real estate professionals with talents in investing, developing, selling, leasing, and entitlements.

**Executive Suites at Agave** 

#### Owner

September 2012 - September 2018 (6 years 1 month)

4425 E. Agave, Phoenix

Created and spun off Class A, high-tech executive suites and coworking space for the single owner and small business in Ahwatukee, AZ.

#### RE/MAX Solutions Arizona

Director, Commercial Division and Senior Vice President September 2011 - February 2015 (3 years 6 months) Gilbert, AZ

Specializing in Office, Retail, Industrial and Land opportunities for landlords/sellers and buyers/tenants.

#### JHA Properties

Senior Vice President

March 2008 - August 2011 (3 years 6 months)

Focused on commercial/business real estate, commercial leasing & property management.

#### Town of Gilbert

Vice Mayor

June 2005 - June 2009 (4 years 1 month)

I had the privilege of serving the Town of Gilbert for a decade during which time it won many awards for its smart growth. Both as a Planning Commissioner and a Councilmember, Gilbert won national status as the fastest growing community in America several years in a row. Despite its rapid growth, Gilbert received acclaim for having one of the lowest crime rates and being one of the best places in the country to raise a family. The leadership skills, new associates and perspectives gained as a result of serving my community during these 10 years is a gift I value greatly.

#### PeopleCube

Director of Business Development & Alliances

April 2007 - October 2008 (1 year 7 months)

Charged with building strategic partnerships to enhance product development and market visibility focused on office automation and expense sustainability.

#### **Times Business Solutions**

VP, Operations

February 2006 - March 2007 (1 year 2 months)

Created and managed a sales pipeline for the Phoenix office.

Page 3 of 4

Sunshine Media, Inc.
Director, Publisher Services
August 2003 - January 2006 (2 years 6 months)

Led a nationwide sales team of 250 independent magazine publishers to an unprecedented level of revenue success.

Planning Commission
Member/Chair
June 1999 - June 2005 (6 years 1 month)
Gilbert, AZ

Enjoyed the privilege of working to build "The Fastest Growing City in America" for several years in a row as both a member of and Chairman of the Gilbert, AZ Planning Commission.

#### Sage Software

Senior Director, Channel & Strategic Partnerships January 2000 - August 2003 (3 years 8 months)

Created programs to ensure revenue success for 400 channel, technology and OEM partners. Clients included some of the largest resellers of customer relationship management systems in the country as well as partners such as MicroSoft.

Pegasus Solutions Regional Manager 1990 - 1999 (9 years)

Sold central reservation and property management systems to chain and independent hotel managers. Managed and streamlined reservation portfolios for clients such as EuroDisney, Fairmont Hotels, and Travelodge International.

### Education

Arizona State University B.A., English

UW - Eau Claire
English Language and Literature, General

#### **Sarah Watts**

Sarah Watts was named the President/CEO of the Gilbert Chamber of Commerce in July 2020. She joined the Chamber's team in 2008, fulfilling roles as Executive Assistant, Communications and Marketing Director, Marketing and Special Events director, and then Vice President of Workforce & Community Partnerships.

Sarah has demonstrated a practice of cultivating relationships and building strategic partnerships with chamber members, community volunteers, education partners, and local and regional chambers of commerce leaders to benefit the Gilbert Chamber and its Foundation. She has also played key roles in the chamber's strategic planning, fundraising, workforce development, and marketing.

Sarah believes in the importance of collaborative dialogue across industry sectors and job functions and emphasizes bringing diverse groups together to solve the challenges that Gilbert may encounter. She established the Chamber's Business and Education Committee, Tours for Teachers program, and annual Business & Education Summit. She is proud to have launched and maintained the Chamber's Adopt-A-Senior philanthropic initiative.

Sarah is a summa cum laude graduate of Arizona State University's Walter Cronkite School of Journalism and Mass Communication with a BA in Journalism, emphasis in Public Relations, and a minor in Communication (2002). She is a graduate of the Gilbert Leadership program (Class 21), and the U.S. Chamber of Commerce's Talent Pipeline Management (2019) and Institute for Organizational Management (2020) programs. She was named *Business Person of the Year* by the Association for Career and Technical Education of Arizona (2021) in recognition of her leadership and commitment to CTE in Gilbert and the surrounding communities through the workforce programs and initiatives she has developed and supports. She serves on the Board of Directors of Arizona Chamber Executives (ACE) and the Advisory Committee for Park University Gilbert.

Sarah lives in Gilbert, Arizona, with her husband, Sean, two children, and two dogs.



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #3

Mary Ann Przybylski

Apache Junction Chamber of Commerce & Visitor Center, President & CEO





Mary Ann Przybylski (CUP Area 3)

#### Career Experience

- President & CEO, Apache Junction Chamber of Commerce & Visitor Center, 08/2021 present
- Chandler Chamber of Commerce
  - Director of Operations, 09/2017 08/2021
  - o Director of Programming, Events & Sponsorships, 05/2015 09/2017
  - o Director of Business Development, 09/2012 05/2015
  - o Director of Membership Development, 09/2004 09/2012

#### Information

- Institute for Organizational Management from the U.S. Chamber of Commerce, 2012
- Chandler Chamber Leadership Institute, 2008

#### <u>Awards</u>

• The Association of Chamber of Commerce Executives' Top Sales Professional, ranking No. 1 in the nation for business development, 2007

#### Education/Certification

- Bachelor of Science (BS) in Marketing, University of Colorado Colorado Springs
- Bachelor of Science (BS) in Communication, University of Colorado Colorado Springs



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #4

Scott Stilgenbauer

Resolution Copper, Principal Advisor for Health, Safety, and Security

Mari Westerhausen

Legacy Traditional Schools, Gifted Specialist



#### Scott Stilgenbauer

With over nine years of dedicated service at Resolution Copper, Scott Stilgenbauer currently holds the position of Principal Advisor for Health, Safety, and Security. In this role, Scott leads initiatives to ensure the safety and security of the workforce, implementing best practices and maintaining compliance with industry standards.

Scott is active in board and committee leadership roles. Since 2015, he has served as a Board Member for the Town of Superior's Emergency Services Committee. He is also a member of the Board of Directors for the Society for Mining, Metallurgy & Exploration's International Academy of Mine Safety and Health (IAMSH), where he oversees the Certified Mine Safety Professional (CMSP) program. In addition, Scott represents Area 4 on the Salt River Project's Customer Utility Panel and serves on the Society for Mining, Metallurgy & Exploration's Health and Safety Division committee.

Active in the East Valley, Scott participates in local church activities and Little League baseball, reflecting his commitment to family and community engagement.

Scott Stilgenbauer's commitment to fostering a safe and secure work environment, coupled with his leadership and technical expertise, continues to drive innovation and safety excellence in the mining industry.

# BIO

Mari Westerhausen is in her 7th year as the Gifted Specialist at Legacy Traditional School's Queen Creek Campus (Go, Patriots!).

With a doctorate degree in Educational
Leadership, Masters degree in School
Management and a Bachelor's degree in
Education with Math as area of concentration in
the Philippines, and a graduate diploma in
TESOL through the University of South
Australia, she has been an educator for almost
35 years. Her certification areas include Math
Education, Gifted Education, TESOL and
Administration.



For many years, she has been a <u>NASA Solar System Ambassador</u>, and <u>NASA Heliophysics Education Ambassador</u> for Arizona, as well as <u>WorldWideTelescope</u> (Harvard-based program) Ambassador for the Southwest area. As such, she coordinates and facilitates workshops at many Astronomy events in schools and communities. She is also a club founder and leader in her Eastmark neighborhood.

Mari was ADE's Assessment Developer for Middle School Math in the past years, and has been part of the AZ Educational Technology Committee. She has also part-taken in reviewing National Geographic <u>JASON Project</u> Curriculum for both Tectonic Fury & Terminal Velocity courses. She was an online facilitator for the <u>AZ Teach 21 Course with ASSET-IDEAL based in ASU</u>. In the past, she had presented at major national and local professional conferences: <u>NSTA</u>, AATM & <u>NCTM</u>, AAGT, and AzTEA, among others.

She loves spending time with her wonderful family, husband Len, Evan, Angie, and Dino's new family (with his wife, Mary, & son, Dre). Together they like to go on road trips, hiking, biking, camping, and stargazing.



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #5

Mark Schnepf Schnepf Farms

Haylie Studebaker
Pinal County Supervisor Mike Goodman's Office, District Administrator

Chance Howard Howard Funding, Owner

Christopher Maddux EVIT, Director



### Mark E. Schnepf

Mark Schnepf is a 5<sup>th</sup> generation Arizonan who has spent his life on the family farm in Queen Creek.

Mark graduated from ASU in 1983 with a degree in Business Administration and started working in the family business when it was a large commercial farming operation.



In the 1980's Mark began his long tenure of public service. At 26, he was appointed as the youngest member of the Maricopa County Planning and Zoning Commission. He became the first Mayor of Queen Creek three years later and served for eleven years. In the 1990's and early 2000's Mark also served as Chairman of the Mesa Gateway Airport Authority, President of the Arizona League of Cities and Towns, President of the East Valley Partnership, Board Member of Prehab of Arizona (now known as 'A New Leaf'), Chandler Regional Hospital Board Member, and many other community boards and commissions.

Mark is currently serving as Chairman of the Foundation Board of "A New Leaf" and on the New Magma Irrigation Board, Electrical District 6 Board, and the National Advisory Board of the Family Farm Alliance.

In 1991 Mark married Carrie Biggs and together they have reinvented Schnepf Farms as one of the nation's largest Agritainment Farms in North America on their 250 acres in Queen Creek. The farm attracts over 300,000 visitors a year. Annual events: Pumpkin and Chili Party in October, Schnepf Farms Christmas, and Peach Season. The farm operates September through July and offers a bakery, country store, amusement rides, shops, petting zoo, u-pick gardens, and glamping in their 10 vintage airstream trailers.

There are three wedding venues on the farm that hosts over 200 weddings each year. Mark and Carrie are on the farm every day to oversee the multi-faceted operation.

Mark has 4 adult children who assist in various capacities at Schnepf Farms.

**Haylie Studebaker** is a dedicated resident of Queen Creek, Arizona, where she lives with her husband and four children. With a strong commitment to her community, Haylie currently serves as the District Administrator for Pinal County Supervisor Mike Goodman, where she plays a vital role in supporting local government initiatives.

Haylie's passion for community involvement is evident in her service history. She spent four years on the Town of Queen Creek Transportation Advisory Committee, contributing to important discussions and decisions on infrastructure and transportation issues. Her professional background in marketing and communications has been instrumental in her ability to effectively manage her responsibilities, share ideas, and connect with the community.

Haylie is also known for her innovative approach to problem-solving. She loves to come up with creative solutions when faced with challenges, whether in her professional role or in discussions centered around the economics of a community. Her ability to think outside the box makes her a valuable asset in fostering sustainable growth and development.

Beyond her professional endeavors, Haylie is deeply involved in her church community, where she holds a regional communication calling and actively works and serves with the youth. Her dedication to her family, her faith, and her community reflects her commitment to making a positive impact on the lives of those around her.

Driven by a passion for infrastructure and a desire to be a positive force in her community, Haylie continues to be a valued and active participant in the growth and development of Queen Creek and San Tan Valley.

#### Chance Howard Bio

I am dedicated family man and community advocate who is deeply committed to making a positive impact in my community. I am a proud father to two beautiful kids and one baby on the way and a husband to an amazing supportive wife. I served a church service mission where I learned the true value of service and community as I worked with the Spanish speaking people of Kentucky. Those two years changed me and shaped me into the kind of person who cares about community over self. I believe in the importance of nurturing strong family values and fostering a supportive environment for future generations.

I own a mortgage company here in Queen Creek called Howard Funding where I act as a mortgage broker. This is not just a job for me but something I truly love and enjoy. Helping those around me obtain the best possible financing for their dream home is something that is extremely fulfilling. I have built my business solely on word of mouth and referrals.

I have a strong passion for sustainability and have been an enthusiastic supporter of electric vehicles since buying my first EV in 2018. This opened my eyes to the many benefits of renewable energy solutions. I have actively promoted the benefits of solar energy and battery storage to neighbors and friends in my community by sharing my experiences and helping teach others. I believe that a cleaner, more sustainable future is achievable through community engagement and education. I look forward to this opportunity to help engage the community and SRP on matters of electricity, sustainability, conservation and ways to make the future brighter for members of this community.

### **Christopher Maddux**

Strategic, results-driven technology leader with significant experience and success implementing complex, large-scale projects within scope, time, and budget for small and mid-sized organizations.

Masterfully customizes and implements sustainable technical solutions that significantly improve operations.

A keen eye for identifying operational inefficiencies and implementing highly effective changes.

Adept at building and mobilizing cross-functional teams to effectively solve problems and enhance productivity.

Examples of my achievements include:

- Saved thousands of dollars by extending resources through virtualization.
- Improved internal customer experience and efficiencies by turning around department culture and perception.
- Mitigated risk by obtaining funding for new systems with resilient storage and redundant servers.
- Overcame outage issues impacting business continuity by implementing a new phone network at no additional cost.
- Increased network stability and eliminated database corruption, enabling seamless user experience.
- Identified and implemented advanced spam filter, reduced imposter emails 100% and malicious emails 75%.
- Designed infrastructure upgrades allowing migration from free virtualization software to Microsoft platform at no additional cost.
- Reduced hardware cost by 75% and decreased hardware maintenance requirements.

#### Specialties:

Information Technology Operations, Operational Leadership, Solution Architecture, Systems Implementation, Strategic Initiatives, Cross-Functional Team Leadership, Change Management, IT Management, Technical Support, IT Strategy, Process Improvement, Infrastructure Architecture Design, Customer Success, Enterprise Storage Management, Virtualization, Performance Improvement, Data Center Operations, Vendor Management, Contract Negotiations, Service Delivery, Business Process #ONO

### **Experience**

**Director of Information Systems** 

East Valley Institute of Technology · Full-timeEast Valley Institute of Technology · Full-timeMay 2024 - Present · 6 mosMay 2024 to Present · 6 mosMesa, Arizona, United StatesMesa, Arizona, United States

Director Of TechnologyDirector Of Technology Queen Creek Unified School District · Full-timeQueen Creek Unified School District · Full-timeMay 2022 - May 2024 · 2 yrs 1 moMay 2022 to May 2024 · 2 yrs 1 moQueen Creek, Arizona, United States · On-siteQueen Creek, Arizona, United States · On-site

- Lead full-scale strategic direction in partnership with Business and Educational leadership teams to establish organization IT requirements and execute vision planning. Direct IT operations for cross-functional technical personnel, overseeing all aspects of hiring, termination, performance evaluation, training, and development.
  - Simplified and improved security for user access to multiple systems by implementing MFA and SSO.
  - Integrated major systems to allow for the automation of staff accounts and profiles.Lead full-scale strategic direction in partnership with Business and Educational leadership teams to establish organization IT requirements and execute vision planning. Direct IT operations for cross-functional technical personnel, overseeing all aspects of hiring, termination, performance evaluation, training, and development. Simplified and improved security for user access to multiple systems by implementing MFA and SSO. Integrated major systems to allow for the automation of staff accounts and profiles....see more

### Manager, Systems Administration

Vertex Education · Full-timeVertex Education · Full-timeAug 2020 - Feb 2022 · 1 yr 7 mosAug 2020 to Feb 2022 · 1 yr 7 mosChandler, Arizona, United StatesChandler, Arizona, United States

- Lead a team on a tactical mission of continuous improvement and standardization. Worked with IT leadership peers to form a cohesive team that worked together to rebuild the department and improve the service and support provided by the teams.
  - Simplified and improved security for user access to ERP and help desk ticketing systems by implementing Single Sign-on and AD Self Service.
  - Redesigned and standardized campus networks to allow for growth, improved performance and reliability as well as improved security.

Vendor Management, Contract Negotiations, Technical Support, Business Process, IT Management, IT Strategy, Process Improvement #ONO...see more

#### Manager, Information Technology

Electric Mirror, LLC  $\cdot$  Full-timeElectric Mirror, LLC  $\cdot$  Full-timeJan 2017 - Jul 2020  $\cdot$  3 yrs 7 mosJan 2017 to Jul 2020  $\cdot$  3 yrs 7 mosEverett, WAEverett, WA

- Lead full-scale strategic direction in partnership with leadership teams to establish organization IT requirements and execute vision planning. Direct IT operations for cross-functional technical personnel, overseeing all aspects of hiring, performance evaluation, training, and development.
  - Restructured operations to foster productive work culture and develop top-performing team focused on collaboration, identifying bottlenecks and implementing sustainable corrective actions.
  - Reduced open help desk tickets 75% with 25% decrease in time to closure.
  - Achieved 90% reduction in single points of failure by leading project management for equipment and design modernization improving server infrastructure.

#### Senior Systems Architect CovesticCovesticSep 2014 - Sep 2016 · 2 yrs 1 moSep 2014 to Sep 2016 · 2 yrs 1 moBothell, WABothell, WA

 Contracted to oversee systems architecture management and lead project teams during multiple T-Mobile concurrent projects, directing development and implementation of architectural design deliverables within time, quality, and budget for physical and virtual Windows, Linux, and AIX systems.

- Led design and standardization of high-level system design documents across multiple applications and complex systems.
- Strategized with architecture team to decrease time to turn around by 50%.
- Monitored designs to ensure compliance with architectural and corporate standards through full project life cycle, achieving less than 10% exception rate.



### Customer Utility Panel (CUP) Candidate Bios for CUP Area #6

Jesse Gage

Mining Manager, Retired

Dave Waldron

Pinal County Air Quality Board, Chair

Gail Evans

Apache Junction Community Development Corporation, Vice Chair



### **Jesse Gage**

#### Retired

#### **Experience**

Mine Manager AngloGold Ashanti Apr 2009 - Apr 2011  $\cdot$  2 yrs 1 moApr 2009 to Apr 2011  $\cdot$  2 yrs 1 mo

Operations Manager BHP Billiton 1995 - 2007  $\cdot$  12 yrs1995 to 2007  $\cdot$  12 yrs Pinto Valley Operation, Miami, AZ Pinto Valley Operation, Miami, AZ

Chief Engineer Amax Gold, Inc.1988 - 1995  $\cdot$  7 yrs1988 to 1995  $\cdot$  7 yrs

#### **Education**

<u>Colorado School of Mines</u>
<u>BS, Mining EngineeringBS, Mining Engineering1979 - 1986</u>



**Dave Waldron (Candidate for CUP Area 6)** 

#### Experience

- City of Apache Junction, Council Member, 06/2003 12/2018
- Pinal County Air Quality Board 1997 Present
- Mountain Health & Wellness, IT Specialist, 06/1998 06/2014
- Central Arizona Community College Board 2019 2020

#### Education

• Bachelor of Science (Forestry), University of Montana, 1977

#### Previous public office, boards and commissions

- Planning and zoning commission 2000-2003
- City council
- Vice-chair CAG Regional Council 2014 2018
- Chair of the Pinal County Regional Transportation Authority 2014-2018

Originally, from Montana Mr. Waldron served in the United States Marine Corps from 1968 through 1972. He is a Vietnam Veteran and received an honorable discharge in September, 1972 as sergeant (E-5).

Waldron worked for 17 years as IT Director at Horizon Health and Wellness and for 21 years in law enforcement in Montana prior to that. For more than 13 years, he was a member of the Apache Junction City Council. Dave is the current Chair of the Pinal County Air Quality Board and has been involved with this board for more than 21 years. He was the former vice chair of the Central Arizona Council of Governments (CAG) and former chair of the Pinal County Regional Transportation Authority (PRTA). Additionally, he was a member of the Apache Junction Planning and Zoning Commission for four years, two of which he was the chair.

For 31 years, Waldron has been a resident of Apache Junction and Pinal County. He and his wife Kathleen, of 32 years, are both retired. They have four children and six grandchildren and 4 great-granchildren.

#### **Gail Evans**

I sold real estate for 30 years, here in the valley. I sold land from Florence to Surprise. I built Spec Homes as well as remodels.

I volunteered on Apache Junction Planning and Zoning Commission for 7 years. I was appointed to a vacancy on Apache Junction City Council for a 1year term. Following this I ran for city council and was elected in 2 consecutive elections. I served a total of 9 years on city council.

Currently I am the Vice Chair for the Apache Junction Community Development Corporation.



#### Customer Utility Panel (CUP) Candidate Bios for CUP Area #7

Tom Burris

Palo Alto Networks, North American Sales Effectiveness Lead

Jenny Amstutz

W5 Technologies, Systems Engineer





Tom Burris

Tom Burris, is proud to call the Valley home for 35 years. Tom is a seasoned Tech professional with nearly 30 years experience positions that encompass Sales, Marketing, Global business development and Alliances for companies such as Hewlett-Packard and Palo Alto Networks. In addition to his career in tech, Tom is a licensed Realtor with Launch Real Estate, and serves as an HOA Ambassador for the Sunridge Canyon Community in Fountain Hills.

Outside of his professional endeavors, Tom and his sister, Pat, are active stewards of their 90-year old mother's journey with dementia. Tom's mom, Mary Jo, is a resident of Scottsdale Village Square (SVS) Memory Care. Tom and Pat, are active in their informal volunteer efforts for the SVS Community, and on-site weekly.

Tom lives in Fountain Hills, with his Partner Scott Daniels. When not at home, he and his partner enjoy their interest in global travel and adventure, with Connemara, Ireland and Paris, being their perennial destinations of choice.

Originally from the Midwest, Tom's first college internship was with Omaha Public Power District (OPPD). Tom is a graduate of Boston College, and possesses an MBA from Thunderbird.

#### **Experience**

- North American Sales Effectiveness Lead Palo Alto Networks, Jan 2023 present
- Strategic Business Consultant self employed, Jan 2022 Jan 2023
- Director, National Solution Partner Sales Tessco Technologies, Mar 2019 Nov 2021
- Director, Strategic Accounts & Sr. Consultant QM Consulting, Dec 2015 Nov 2017
- Director, Subscription Sales Aspect Software, July 2015 Dec 2015

- Director, Business Development, WW Strategic Alliances -Extreme NetworksExtreme Networks, May 2012 - Jun 2015
- Vice President, Business Development, West Region TNS North AmericaTNS North America, Jul 2011 - Apr 2012
- Hewlett-Packard, Feb 1996 Jul 2011
- Vendor Marketing Manager MicroAge, Inc., 1992 1996
- Vendor Marketing Manager Pinacor, 1992 1996

#### **Education**

- Boston College Carroll School of Management, BS, Finance & Marketing
- Thunderbird School of Global Management, MBA International Business, International/Global Studies

#### **About**

A results-oriented, Global Client Relationship Leader with a 27-year portfolio of leading positions that encompass; Channel Sales & Marketing Leadership, Global Business Development; Digital Transformation Strategy; Enterprise Sales Enablement; Channel Marketing (Traditional, Digital and Social).

Extensive C-Suite engagement and Alliance building to develop, implement, and measure, multi-million dollar strategic growth initiatives across Data Center, Managed Print Services, Mobility and Tablet computing categories with Channel, Alliance Partners, and End-User customers spanning the SMB to the Enterprise.

A proven track record in architecting mutually profitable business relationships that facilitate ROI-based, strategic growth plans endorsed by Sales, Product Management and Executives at both Partners and OEMs.

Known for an integrity-based, yet candid leadership approach that integrates analytics, market research, human capital development, strategic planning and executive-level endorsement to deliver top, and, bottom-line revenue growth for OEMs, Partners & Customers

#### **Specialties**

Global Alliance IT Partnerships with Fortune 500 Companies that deliver E.P.S & Market Capital gains upon completion.

\_

Executive-Level Major Account Management; Partner Alliance and Acquisition; Strategic Business Planning and Market Development; Organizational Design and Change Management;

\_

Global Mobile/Digital Trends Research and Consulting with Fortune 500 Tech Sector; Focus on the Inflection points emerging with Data Center, Big Data, and Transformative IT from a Customer Perspective

\_

Multi-Million dollar Contract Negotiations with cross Functional OEM and Partner teams (Sales, Finance, Legal, Marketing and Vendor Management with OEM Leaders across Product Management, Engineering, Contract, IT, Legal and Finance.)

\_

MBA in Global Mgmt. with in-region curriculum immersion in China, Latin America. Extensive global travel to over 35 countries in APAC, EMEA, & LATAM

#### Jenny Amstutz

**SRP CUP Bio** 

My name is Jenny Amstutz, and I have been a proud resident of Fountain Hills since 1996. I am a Systems Engineer, currently contributing to the sustainment and future development of a satellite communication system for the Space Force. Beyond my professional role, I am deeply engaged in our community as a parent, volunteer, and advocate for local initiatives.

As a mom of two daughters who attend the Fountain Hills Unified School District, my husband and I have been active participants in the district since our oldest began preschool. I currently serve as the President of the Band Boosters and as the Cross Country/Track representative to the Athletic Boosters, roles that have allowed me to collaborate closely with parents, students, and educators.

Our family values community service and participates annually in Fountain Hills' Make a Difference Day. We also enjoy supporting and attending as many town events as possible. Personally, I'm passionate about weight training, hiking, and running—activities that reflect my dedication to maintaining a healthy, active lifestyle.

I would bring a strong sense of community engagement, problem-solving skills from my engineering background, and a commitment to making informed, thoughtful decisions to the advisory committee. Thank you for considering me for this opportunity to contribute to the SRP CUP and our community.

# **Economic Outlook**

**District and Association Board Meeting** 

Paul Bachman | December 2, 2024

# **Today's Topics**

- Trends in the U.S. economy
- Performance of the local economy
- Economic indicators in SRP's service territory

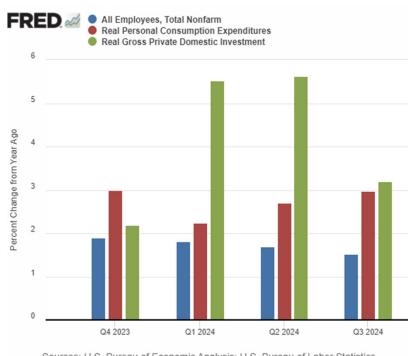
# **National Economic Conditions**

Labor demand has slowed but still supports robust wage growth.

Steady consumer spending is powering economic growth.

Business investment in equipment, notably information technology remains strong and steady.

Leading to higher productivity growth



Sources: U.S. Bureau of Economic Analysis; U.S. Bureau of Labor Statistics

12/02/2024 District and Association Board, P. Bachman

# **Outlook for the National Economy**

 U.S. deficit of \$1.8 trillion supports growth now but longer-dated interest rates are rising

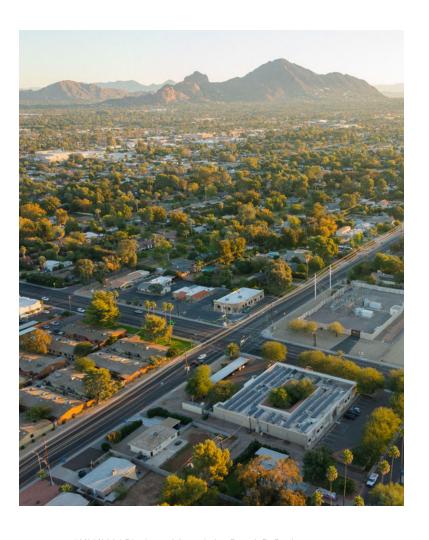
SRP long-term borrowing costs rise

 Inflation is easing, which should keep the Fed on the path to lower short-term interest rates

SRP short-term borrowing costs fall

 The U.S. economy will continue to grow into the new year barring an unforeseen shock

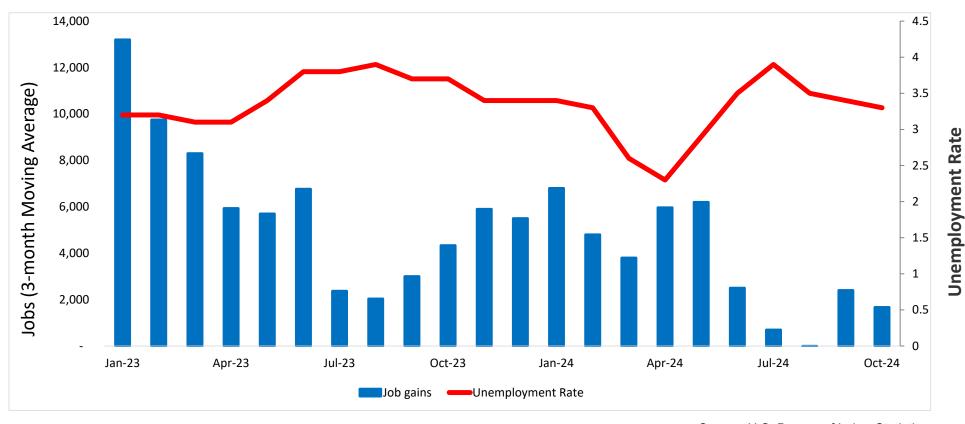
Aiding growth in SRP's service territory



## **Arizona and Phoenix**

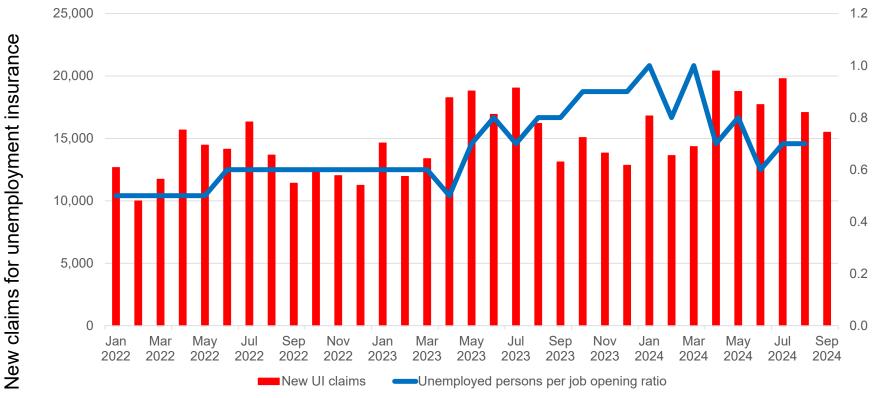
- The local economy will rebound from a seasonally weak and hot summer
- The labor market will strengthen with job gains that support wage growth
- Phoenix's inflation rate continues to fall faster than the national inflation rate
- Data centers drive SRP's load forecast

### Overall, Phoenix Area Employment Gains Rebound...



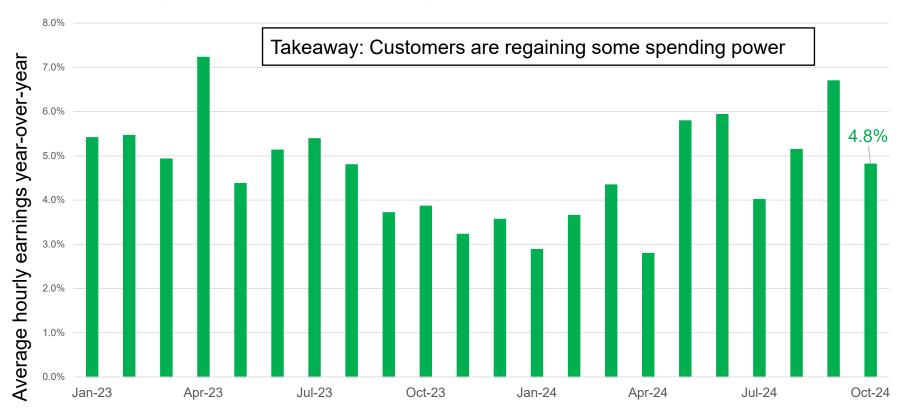
Source: U.S. Bureau of Labor Statistics

12/02/2024 District and Association Board, P. Bachman



Source: AZ Office of Economic Opportunity

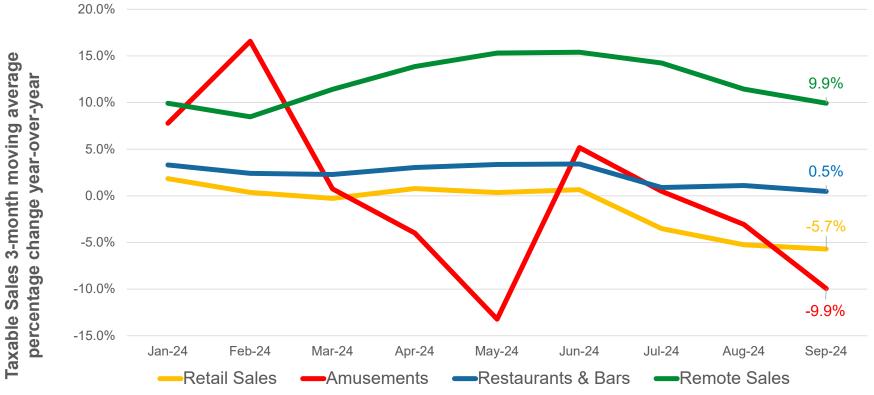
#### **Supporting Robust AZ Wage Growth**



Source: U of A Economic and Business Research Center

12/02/2024 District and Association Board, P. Bachman

### **Summer Consumer Spending Fell in Phoenix**

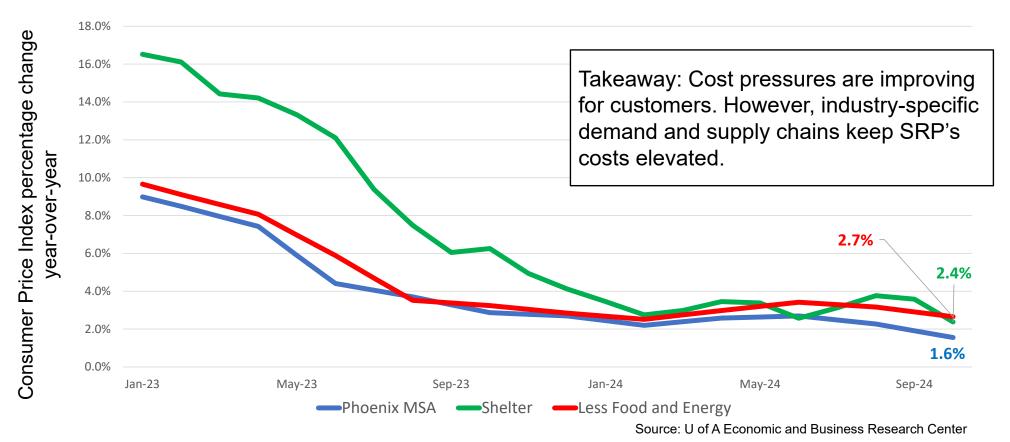


Source: U of A Economic and Business Research Center

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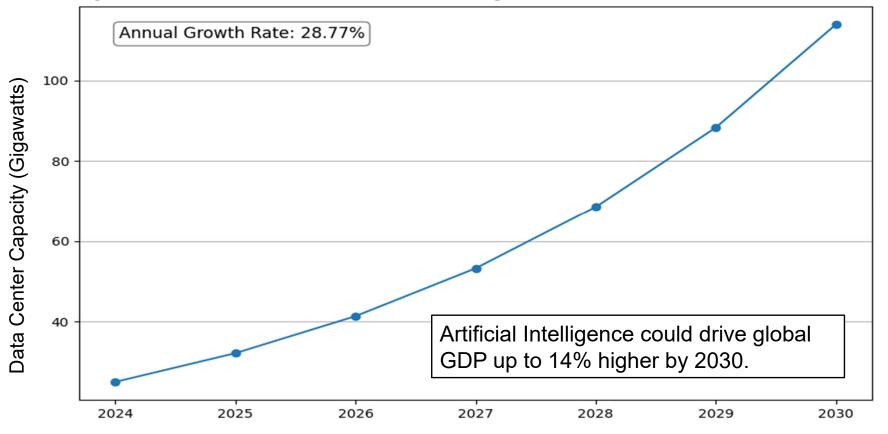
#### **Phoenix Area Inflation Continues to Moderate**

12/02/2024 District and Association Board, P. Bachman



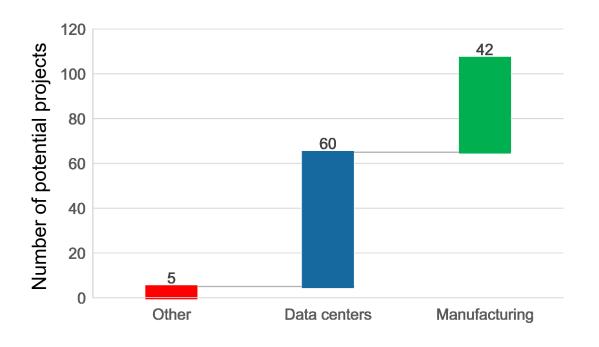
10

### Projected U.S. Data Capacity Growth 2023-2030



Source: McKinsey & Company

## **SRP's Economic Development Pipeline**



#### Pipeline Potential:

- Jobs: 24,760
- Investment: \$21 billion
- 3,333 MW included in the 2035 Load Forecast

Note: Economic Development pipeline represents prospective projects in SRP's service territory

12/02/2024 District and Association Board, P. Bachman

# Top Three Announced Job Gains and Losses

Employer	# of Jobs	City	Service Area	Industry
Intel	(385)	Chandler	SRP	Semiconductor
Steward Health	(259)	Phoenix	APS	<b>Health Care</b>
Zevx Inc	(300)	Gilbert	SRP	Electric Vehicles
Hyperion Tech. Inc	1,500	Peoria	APS	Semiconductor
LPL Financial	700	Tempe	APS	Financial Services
Sunlit Chemical	100	Phoenix	SRP	Semiconductor

Source: U of A Forecasting Project, Arizona Job Connection

# **Economic Outlook Summary**

- Phoenix inflation is moderating: a relief to customers, employees, and communities
- The rebounding labor market will keep wages growing and boost customers' finances
- SRP's service territory poised for significant growth

# thank you!



# **Current Events**

## Jim Pratt

12/02/2024 Board Meeting, J. Pratt

# **Power System Update – Current Events**

John Coggins

12/02/2024 Board Meeting, J. Coggins

## **Operational Updates – November**

- November peak demand: 3487 MW
  - Occurred on November 11th with 73-degree temperature
  - 1417 MW lower than forecasted
- Assets continued to perform extremely well
- Planned maintenance season continue

## **Aligned Data Center**

- SRP owned, customer dedicated substation
  - Merle 69/34.5kV Substation
  - Price Road Corridor area
- 22' substation perimeter wall
- Budget: \$25.1M; Actual: \$23.4M
- In-service date: November 12, 2024



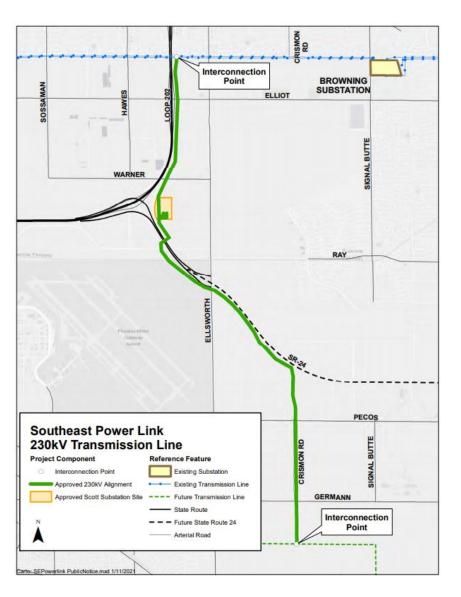
## **EdgeConneX Data Center**

- SRP owned, customer dedicated substation
  - EdgePower 69/12.5kV Substation
  - Elliot Tech Corridor area
- Budget: \$18.36M; Actual \$17.2M
- In-service date: November 13, 2024



#### **Southeast Power Link**

- Serve load growth in the southeast valley
- New 230/69kV Receiving Station
- New Double-Circuit 230kV Lines
- Budget: \$60.5M; Actual: \$64M
- Scheduled completion in December 2024



## **Advanced Distribution Management System (ADMS)**



# **Financial Update**

### **Brian Koch**

12/02/2024 Board Meeting, B. Koch

## Financial Summary Through October 2024

Green text means better than budget/plan; red text means worse than budget/plan

#### Combined Net Revenue

#### **Debt Service Coverage Ratio & Debt Ratic**

October	Year-To-Date	Year-To-Date DSCR	Year-End* Debt Ratio
\$50M	\$882M	<b>7.44</b> 1.44	46.7%
\$54M	\$283M		0.7

#### **Liquidity (General Fund)**

#### **FPPAM Collection Balance**

October	<b>Year-End Forecast</b>	October	<b>Year-End Forecast</b>
108 Days Cash	50 Days Cash		
\$1,585M \$898M	\$716M \$116M	(\$215M) \$109M	(\$143M) \$210M

# 20 Year MMD AAA Interest Rate Movement



9/17 B&C Approval: 3.22%

9/18 Fed 50 bps Rate Cut: 3.22%

9/25 Bond Sale : 3.24% 11/5 Election Day : 3.53%

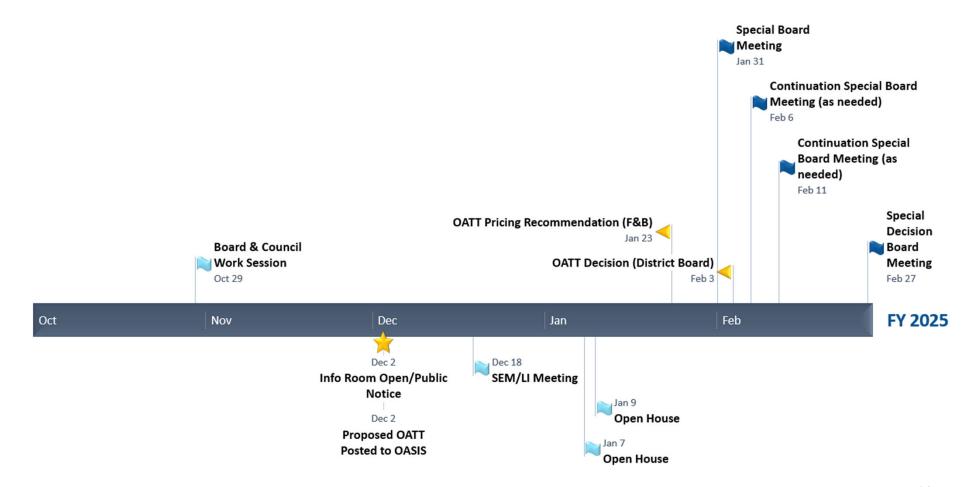
11/6 Day After Election: 3.70%

11/25 Market: 3.43%

If SRP would have gone to market immediately post election, the ~0.50% higher interest rate would have resulted in ~\$70-80 million in additional interest expense over the life of the bonds.

12/02/2024 Board Meeting, B. Koch

## Info Room 12/2 - Price Process Schedule



12/02/2024 Board Meeting, B. Koch

# **Water Stewardship**

Leslie Meyers

12/02/2024 Board Meeting, L. Meyers

# **Canal Dry Up**

#### Where:

Crews will drain and perform maintenance work on the following areas:

- A portion of the South Canal from Gilbert and McDowell Roads southwest to Horne and Brown Roads.
- A portion of the Tempe Canal from Mesa Drive and Brown Road to just west of Country Club and Brown Roads.

#### When:

Wednesday, Nov. 27 through Friday Dec. 20 – Crews will inspect the canals, remove silt, replace concrete lining and repair gates.

# **Fish Move**

Thursday, Nov. 21 through Tuesday, Nov. 26 – Crews used large nets to herd the fish, load them onto hauling tanks and move them to other portions of the canal system.









12/02/2024 Board Meeting, L. Meyers

# thank you!

#### MEMORANDUM



TO: Board and Council

FROM: Jim Pratt, General Manager & CEO

DATE: November 22, 2024

SUBJECT: SRP FY25 Corporate Objectives Mid-Year Report

Attached is a mid-year report on SRP's FY25 Corporate Objectives. Included are the status for each deliverable which aligns with SRP's commitment to serve our customers, shareholders, and community.

The objectives are organized consistent with our primary areas of focus for the fiscal year: customers, community, reliability, affordability, sustainability, and workforce. I will gladly answer any questions you may have regarding the attached detailed mid-year report during the December 2<sup>nd</sup> Board meeting or any future meetings.

Sincerely,

Jim Pratt

Attachments:

SRP FY25 Corporate Objectives Mid-Year Report

# **FY25 CORPORATE OBJECTIVES**



Understand value from our customers' perspective and continually improve their experience with us to meet their evolving expectations.

1. Achieve at least 68% of customers rating their experience with SRP as a "9 or 10." Responsible Departments: CO, CCM

#### STATUS: On Track

During Q1 FY25, we exceeded our Employee Performance Incentive Compensation (EPIC) Customer Experience Index target of 68% with a score of 73.8%. We closed out Q2 with a score of 74%.

2. Initiate the execution phase of the Customer Modernization Program Implementation by October 31, 2024, in preparation for the targeted October 2026 go-live.

Responsible Department: CO

#### **STATUS: Complete**

The System Integrator, Business Integrator, Project Management Office, Controls & Security, Meter Data Management System (MDMS) Implementor, and SAP Software contracts were all signed by September 30, 2024 for the Customer Modernization program to begin on October 1, 2024. The formal kick-off with SRP stakeholders and vendor partners took place on October 15, 2024 at PERA where multiple leaders spoke about the importance of the Customer Modernization program to SRP. The kick-off also shared the overall scope of the program with presentations from each workstream as well as team building activities so people involved could get to know each other. During October, the program entered the month-long Prepare phase to prepare for overall program management activities and prepare for the Validate phase, including requirements/design workshops that began on November 4, 2024 and last for 6 months.

3. Complete the Advanced Distribution Management System (ADMS) Foundation implementation and achieve successful go-live by December 31, 2024.

Responsible Department: PS

#### STATUS: On Track

The Advanced Distribution Management System (ADMS) project is positioned to go-live early December 2024. The ADMS team must evaluate the success of key stage gates – parallel operations of both ADMS



and legacy Outage Management System (OMS) (early November), end user readiness via training and practice (50% complete), and full completion of product patch from vendor (early November). The outcome of these tasks will guide the final go/no-go decision for early December go-live.



**COMMUNITY**Be a collaborative community partner and thought leader on issues at the heart of SRP's mission.

1. Initiate the National Environmental Policy Act (NEPA) review process for the Modified Bartlett Dam project by December 1, 2024, which, if approved by Congress, will restore and increase surface water supplies for the benefit of SRP customers and central Arizona communities. Responsible Department: WS

#### STATUS: On Track

Staff is working with the Bureau of Reclamation staff on preparing the necessary verbiage to issue the Notice of Intent (NOI) for the National Environmental Policy Act (NEPA) process in December 2024.

2. Develop and execute a continuity plan for SRP's Community Ambassador program by April 30, 2025, to increase reach and engagement in communities where SRP has facilities. Responsible Department: CCM

#### STATUS: On Track

The program charter and updated Responsible, Accountable, Consulted, and Informed (RACI) tool have been completed. A redefined job description was completed, and with the assistance of the Business Continuity team, action plan development started in August and will lead to plans for scalability. Road shows with Business Operations, Community Engagement Strategy, Power Generation Budget Operations & Plant Directors and Media Relations were completed.

The completion date for a Bellomy Survey targeting 200 responses from participants within the Gila Bend community has been pushed out to the end of the calendar year. The continuity plan is targeted to be complete by end of December and will include all the information on the stakeholders, protocols for continuing all work, and the business impact analysis.

The Community Involvement Initiative Annual Report is still targeted to be complete early FY26 and will include all work involved through the end of FY25.



Community Partnerships spoke at two conferences sharing work with other community and utility specialists. These conferences generated new conversations and provided reassurance that SRP is leading the way in this engagement across the industry. Since the inception of Community Ambassadors, we continue to work with several areas within SRP to support the community where projects are occurring.



Invest in the long-term resilience, flexibility and security of our water and power systems.

1. Achieve water delivery availability 95% of the time within 15 minutes of the scheduled start time.

Responsible Department: WS

#### STATUS: On Track

Q1 FY25 - On Time Deliveries 97.20%

Q2 FY25 - On Time Deliveries 96.71%

2. Maintain 95% preventative maintenance (PM) compliance for Power System overall.

Responsible Department: PS

#### STATUS: On Track

Preventative Maintenance (PM) compliance for Power System overall is 97% through October 2024.

3. Achieve a run reliability of 96.3% for Valley gas and hydro facilities.

Responsible Department: PS

#### STATUS: On Track

Run Reliability is currently 98.1% through October 2024.

4. Achieve ≥90% for the Electric System Asset Health Index.

Responsible Department: PS

#### STATUS: On Track

The Electric System Asset Health Index is at 96% through October 2024.



5. Achieve an annual System Average Interruption Duration Index (SAIDI) of ≤73.1 minutes.

Responsible Department: PS

#### STATUS: On Track

System Average Interruption Duration Index (SAIDI) through the end of October 2024 is 39.6 minutes, 9% below the fiscal year-to-date target. SAIDI is projected to finish FY25 below its goal of ≤ 73.1 minutes by 22%.

6. Achieve an annual System Average Interruption Frequency Index (SAIFI) of ≤0.82 interruptions.

Responsible Department: PS

#### **STATUS: At Risk**

System Average Interruption Frequency Index (SAIFI) through the end of October 2024 is 0.63 interruptions per customer, 29% above the fiscal year-to-date target. SAIFI was 30% and 33% above the monthly goal in August and September, respectively. SAIFI is currently projected to finish FY25 above its goal of ≤0.82 interruptions by 11%.



Ensure continued affordability of the water and power we deliver by maintaining SRP's strong financial health and increasing our financial flexibility.

1. Achieve direct cost per customer account of ≤\$1,125

Responsible Department: F&IS

#### STATUS: At-Risk

SRP is currently forecasting to be 0.4% higher than the target of \$1,125 per customer account. The above target forecast is largely driven by the following variances in operating costs: higher forecasted uncollectibles due to high past-due balances driven by the record-breaking summer heat and the extension of the summer heat moratorium into October, and unbudgeted customer program expenditures for a custom demand response agreement with a Large Industrial customer in support of meeting SRP's summer peak load. Financial Planning provides monthly results to leadership across SRP with updates on the year-end forecasts along with guidance to continue to focus on cost controlling efforts to outweigh the unbudgeted expenditures expected this fiscal year.



2. Seek Board approval of an updated Fuel and Purchased Power Adjustment Mechanism (FPPAM) rate by September 30, 2024.

Responsible Department: F&IS

#### **STATUS: Complete**

The updated Fuel & Purchased Power Adjustment Mechanism (FPPAM) received Board approval on September 9, 2024.

3. Receive authorization from the Arizona Corporation Commission (ACC) for SRP to issue new revenue bonds by December 31, 2024, to support funding of SRP's near-term capital requirements.

Responsible Department: F&IS

#### **STATUS: Complete**

On September 5, 2024, the Arizona Corporation Commission (ACC) approved SRP's application for an additional \$6.4B in bonding authorization to issue new debt in support of SRP's financial plan, plus an additional \$7.0B for refinancing existing debt to lower costs for customers, should market conditions allow SRP to pursue refinancing opportunities in the future.

4. Complete a public price process by February 28, 2025, to evaluate and propose updates to SRP's base electric prices.

Responsible Department: F&IS

#### STATUS: On Track

The current calendar calls for a request to the Board to approve the Price Process on February 27, 2025. The information room is expected to open on Monday December 2, 2024.



SUSTAINABILITY Embed sustainable principles and practices in all that we do to create a lasting, positive social and environmental impact.

1. Subject to the passage of related federal legislation, initiate the National Environmental Policy Act (NEPA) review process for a pumped storage facility on the Salt River by October 31, 2024.

Responsible Department: CP&S

STATUS: On Track (with risk)



The pumped storage project team is completing pre-work activities to streamline the Federal National Environmental Policy Act (NEPA) process, which cannot formally begin until the land withdrawal legislation is passed in Congress. The Design team concluded the 30% design phase, including development of the engineering appendix summarizing the design alternatives and plans for public consumption during the NEPA process and necessary in the development of the project footprint. The Environmental team has continued to complete supplemental cultural, biological, and eagle surveys as project plans evolve to ensure data is available for development of the NEPA Environmental Impact Statement (EIS). Building on the Tribal outreach efforts from prior fiscal year, the team is initiating a Tribal ethnography study during Q3 FY25 to allow for close coordination of project plans with Tribal entities to avoid areas of importance and reducing the risk of Tribal objections during the NEPA process. The team is also actively working with the Bureau of Reclamation on Memorandums of Understanding as a prerequisite to the NEPA process. A NEPA consultant was hired to assist with planning and preparing for the formal NEPA process in close coordination with Reclamation and SRP, including drafting a Notice of Intent and sections of the EIS during the second half of the fiscal year.

 Complete a transmission expansion study by December 31, 2024, to identify requirements and options for connecting future generation resources at preferable sites identified in SRP's siting study.

Responsible Department: PS

#### STATUS: On Track

The transmission expansion study (Study I) was completed in Q1 FY25, and summary presentations were shared with both Resource Planning and Transmission Planning departments.

The analysis for Study I.B was completed and showed several transmission upgrades needed for each of the three injection locations studied. The mitigations that were evaluated included: new 500kV transmission lines, new 500/230kV transformers, new 230kV transmission lines, and several 230kV transmission upgrades. All findings from Study I.B will be documented in the final study report that will encompass the results from Study I.B and Study II.

Study II efforts have recently begun; the 2035 base case is currently under development. Due to the large amounts of resources being added to the case, this effort is proving to be a challenge. Internal meetings are being held to discuss various approaches best modeling the large number of resources and realistic amounts of load. After the base case is developed, the next step is to perform the generator deliverability studies and determine transmission upgrades.



The benchmark PV East case showing a PV East total transfer capability (TTC) of 13,676MW has been created. The benchmark case includes the addition of the second Jojoba - Pinal West 500kV line, second Duke 500/230kV transformer, and upgrades to the Duke - Test Track 230kV line and the Test Track - Santa Rosa 230kV line. Studies are currently underway to evaluate system additions and modifications to increase the PV East TTC. The evaluations include, but are not limited to, new transmission additions, series reactor additions, and Grid Enhancing Technologies (GETs) such as advanced power flow controllers and advanced conductors.

The studies are on track to be completed by the end of November 2024 with the final study report on track to be completed by December 31, 2024.

Complete a competitive process to finalize a short list of strategic utility-scale solar development partners by March 31, 2025.

Responsible Department: CP&S

#### STATUS: On Track

Resource Management collaborated with a cross-functional internal team and utilized Guidehouse Consulting to develop a Request for Proposals (RFP) for a Solar Development Partnership. The goal of the partnership is to implement 3,000 MW of solar by 2035 in support of SRP's Resource Plan. Five renewable developers were selected to receive the RFP based on demonstrated experience implementing utility-scale solar projects and specific experience in Arizona. SRP reviewed the RFP responses and selected a shortlist of four developers for in-person interviews. SRP will use the information collected in the interviews and RFP responses to select a top candidate and will pursue negotiations on a solar partnership agreement with the selected developer.

4. Complete an updated and expanded assessment for new nuclear generation by March 31, 2025, to determine whether to proceed with early-stage permitting efforts.

Responsible Department: CP&S

#### STATUS: On Track

SRP, in close coordination with Arizona Public Service (APS) and Tucson Electric Power (TEP), has been conducting a new nuclear feasibility assessment with the intent to evaluate and prioritize site, technology, and financing options. Cross functional teams within SRP have been established for each of those critical areas and are collaborating with their counterparts within the other utilities. This collaborative feasibility assessment is expected to be completed by the end of January 2025. SRP has also engaged consultant



MPR to help develop a road map for SRP's new nuclear development initiative that is intended to inform a future leadership decision regarding if and when to move forward with early nuclear development activities. This work also has a target completion date of January 2025.



Further develop an engaged and future-ready workforce that reflects and embraces the diverse backgrounds and perspectives of our communities.

 Complete a strategic workforce planning (SWP) pilot by September 30, 2024, to inform and implement an enterprise-wide SWP framework by December 31, 2024, that addresses workforce risk and aids in closing critical skill and capability gaps.

Responsible Department: HR

#### STATUS: Delayed

The workforce planning team has completed the following milestones:

- Confirmed pilot target audience (Power System (PS) Engineers) and executive sponsor.
- Performed workforce analysis on PS engineer roles. Met with key business subject matter experts to validate division-specific supply/demand inputs and assumptions as well as uncovered additional inputs.
- Completed review of draft Workforce Readiness Playbook with Power Delivery Engineering (~25% of pilot) as of October 2024. Playbook includes supply/demand analysis, skills gap, success profiles, and recommendations.

In mid-November, workforce planning held a progress review and gathered lessons learned from the pilot (to date), proposing to delay the completion of the pilot until more information is gathered thereby moving the completion date to at least April 2024.

The team identified several key enablers needed to improve the quality of the data documented in the current Workforce Readiness Playbook:

- Update Success Profiles and Technical Skills with the purchase of TalentNeuron platform.
- Update supply & demand forecasts with additional SRP and industry data (from newly built forecast model).
- Continue validation of skills/success profiles from PS engineering leaders and SMEs.

The team anticipates completion of a second round of vetting success profiles with PS engineering business leaders by the end of this calendar year.



2. Based on recommendations by the Action Champion Team (ACT), initiate approved actions by January 31, 2025, to address SRP's FY24 employee engagement survey focus area: "At SRP, there are open and honest conversations."

Responsible Department: HR

#### STATUS: On Track

The Enterprise Action Champion Team (ACT) has completed the following milestones:

- Developed an Initiation Plan (August 2024) Established the deliverables, resource requirements, structure, and support, and identified individuals with the right skills to execute on the plan. The team conducted research and interviews to further understand sentiment on the enterprise focus area.
- Obtained General Manager Staff approval on recommendation for action (September 2024)
  - Met one-on-one with each AGM and presented the Initiation Plan to General Manager Staff for approval to implement and execute actions. Considered all feedback and incorporated suggestions into overall plan.
- Identification of Resources for Initiation Plan (October/December 2024) Team leads were
  identified, and tasks were assigned to individual team members. Teams will develop action plans
  to execute on their respective objectives and will continue to communicate progress.
- 3. 75% of all SRP supervisors, managers, and senior managers will complete the SRP LEAD (Leadership Excellence and Development) Program by April 30, 2025.

Responsible Department: HR

#### STATUS: On Track

The Leadership Excellence and Development (LEAD) program target completion of 75% is 648 leaders, and as of October 25, 2024, 511 leaders will have started or completed the program. This represents an estimated 78.9% completion by the end of December 2024. The next set of cohorts commence in January 2025 and will help achieve a 90%+ completion ratio by the end of the fiscal year.

4. Define the safety culture measures for SRP's Top 10% Safety Culture by April 30, 2025.

\*Responsible Department: LL&RM\*

#### STATUS: On Track

The Safety Leadership Team (SLT) is determining safety culture measures based upon the safety culture attributes in the Safety Culture Advancement Plan. The measures are being developed with input from



the SLT, the Operational Safety Committee, and the Frontline Employee Advisory Team. Among the measures being considered is participation in the National Safety Council's Safety Culture Survey. The final recommendation will be provided to the SLT for approval in February 2025 and the FY26 safety culture measures will be implemented May 1, 2025.

5. Ensure that 98% of employees complete three proactive safety activities by April 30, 2025. Responsible Department: LL&RM

#### STATUS: On Track

60% of employees have completed or are on track to complete three proactive safety activities by April 30, 2025. Many of these include monthly safety activities which require the entire fiscal year to complete.

#### Responsible Departments

PS

WS

CCM	Community, Communications & Marketing
CO	Customer Operations
CP&S	Corporate Planning & Strategy
F&IS	Financial & Information Services
HR	Human Resources
LL&RM	Law, Land, & Risk Management
PA&CS	Public Affairs & Corporate Services

Power System

Water Stewardship



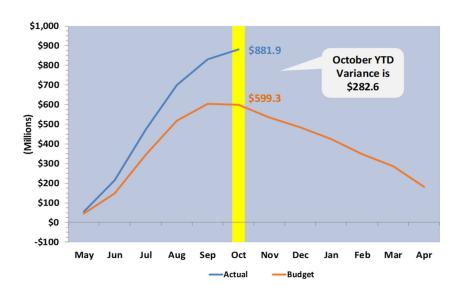
### **Operating Environment – October 2024**

	Actual	Budget	Variance	% Budget
Elec Customer Accounts - October 2024	1,174,321	1,167,873	6,448	101%
Elec Customer Accounts - April 2024	1,158,913			
Elec Customer Accounts - October 2023	1,148,536			
System Sales GWH	2,835	2,687	148	106%
Wholesale Sales GWH	1,097	680	417	161%
Total A.F. Water Delivered	68,776	57,000	11,776	121%

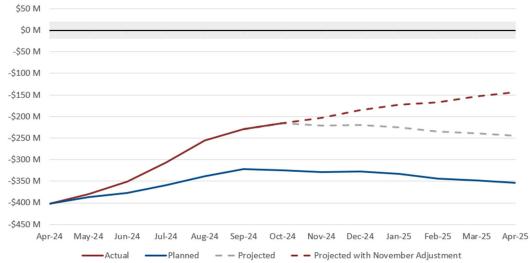
### Financial Summary – October 2024

\$ Millions	Actual	Budget	Variance	% Budget
Comb Net Revs (Loss)	\$50.5	(\$3.4)	\$53.9	
Funds Available	\$92.4	\$35.4	\$57.0	261%
Capital Expenditures	\$121.1	\$170.8	(\$49.7)	71%

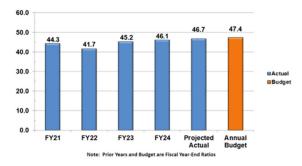
#### **Combined Net Revenues**



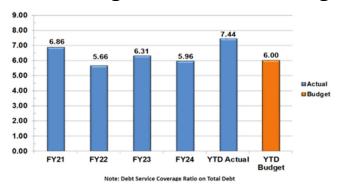
Fuel & Purchased Power Adjustment Mechanism (FPPAM) – October 2024



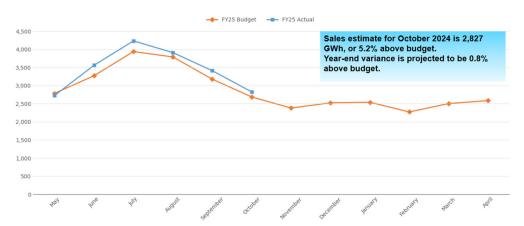
### **Debt Ratio – Year End Actuals and Projection**



### **Debt Service Coverage Ratio – YTD Through October**



# Preliminary Retail Sales (GWh) Estimate Through October 2024



#### **Financial Definitions for Dashboard**

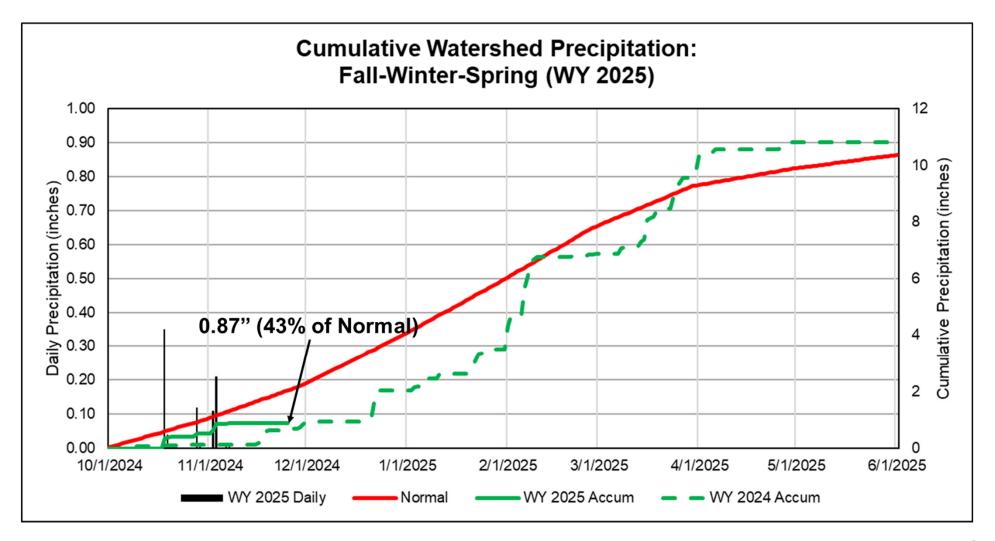
<b>Combined Net Revenue</b>	Debt Service Coverage Ratio & Debt Ratio
SRP's "bottom line"     Comparable to Net Income     "Combines" SRP's electric and water income statements	<ul> <li>DSCR = ratio of net cash inflows vs. annual interest &amp; principal payments</li> <li>Debt Ratio = percentage of long-life assets paid for with debt</li> </ul>
Liquidity (General Fund)	FPPAM Collection Balance
SRP's checking account     Days Cash = number of days that     SRP can continue to pay its cash     expenses without any cash inflow	Fuel & Purchased Power Adjustment Mechanism     Recovers the appropriate fuel & purchased costs over time (no more, no less)

# Water Supply and Weather Report

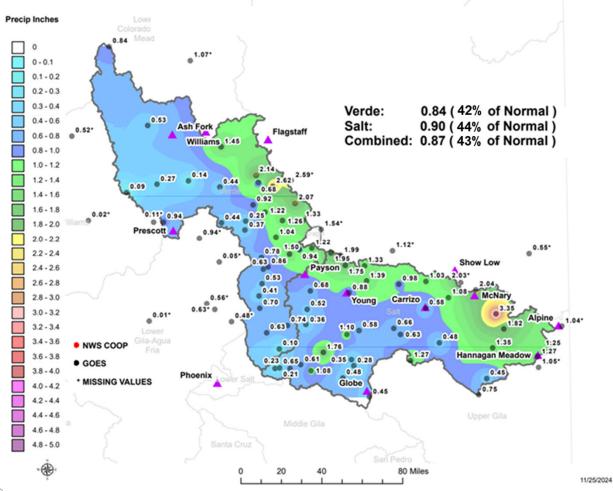
**December Board Meeting** 

December 2, 2024

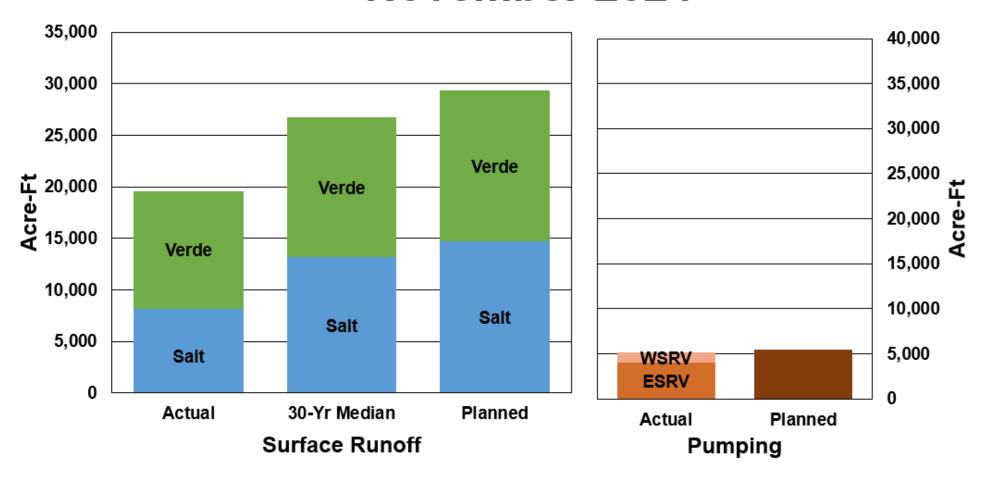
**Tim Skarupa** 



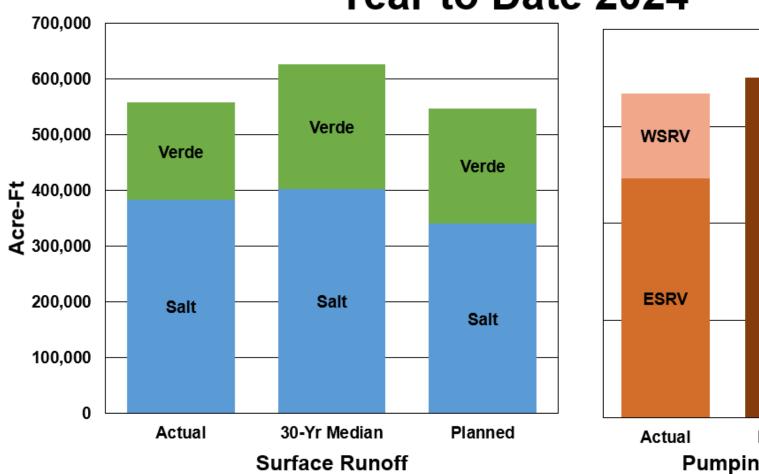
# Watershed Precipitation: October 1 - November 26, 2024

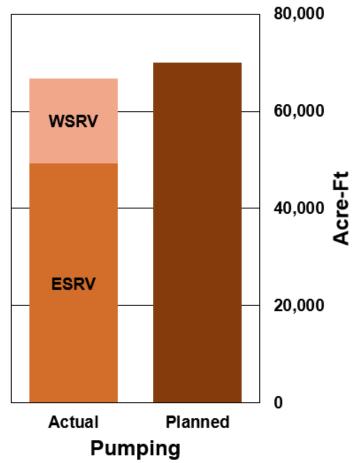


# **November 2024**



# **Year to Date 2024**





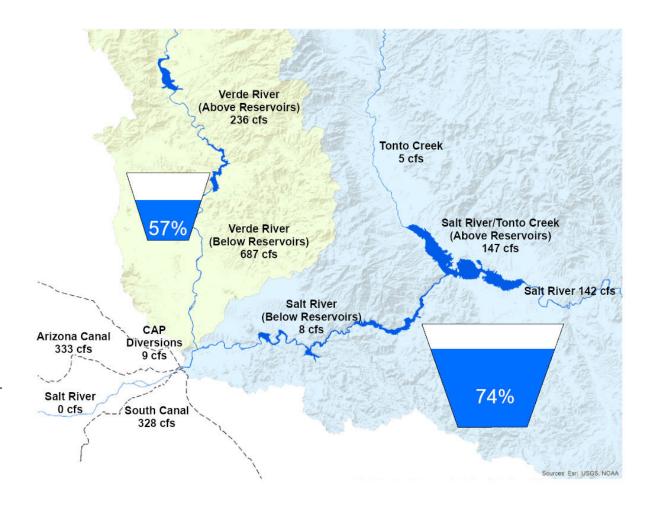
# **SRP Reservoir System Status**

**December 1, 2024** 

# **Current Storage:**

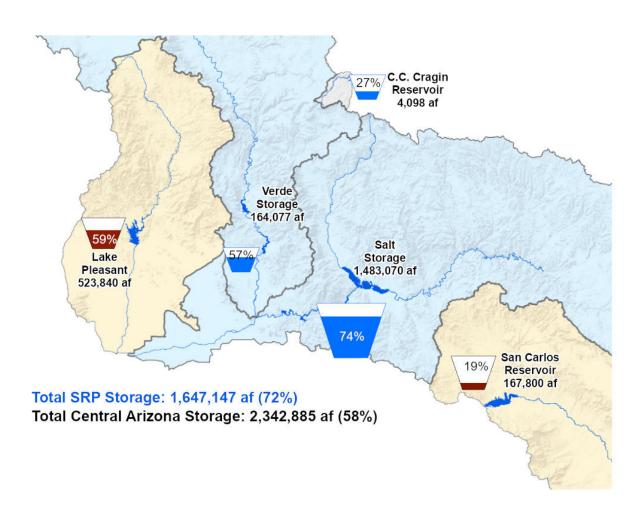
Salt 1,483,070 AF Verde 164,077 AF

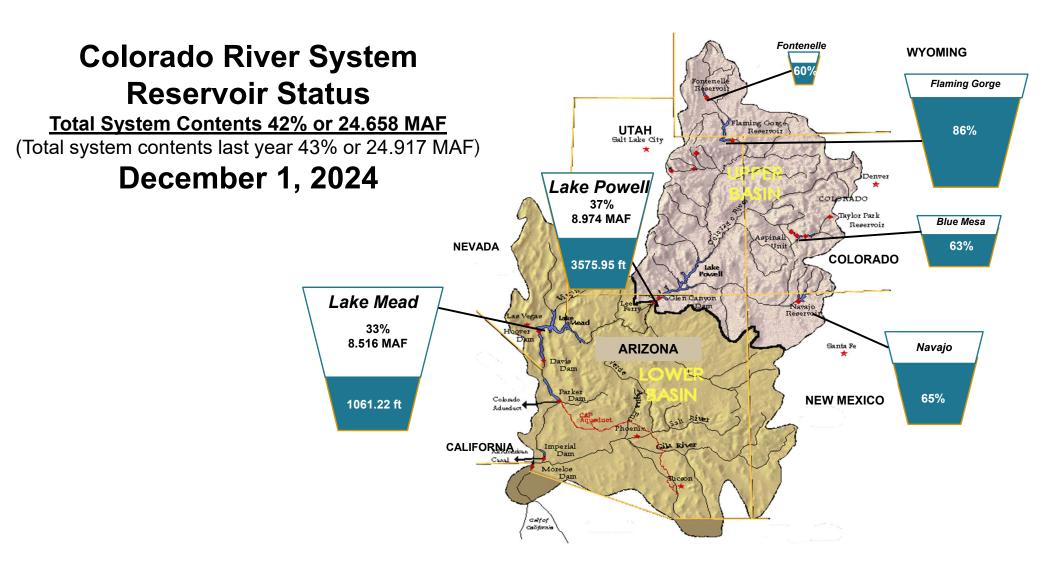
Total 1,647,147 AF



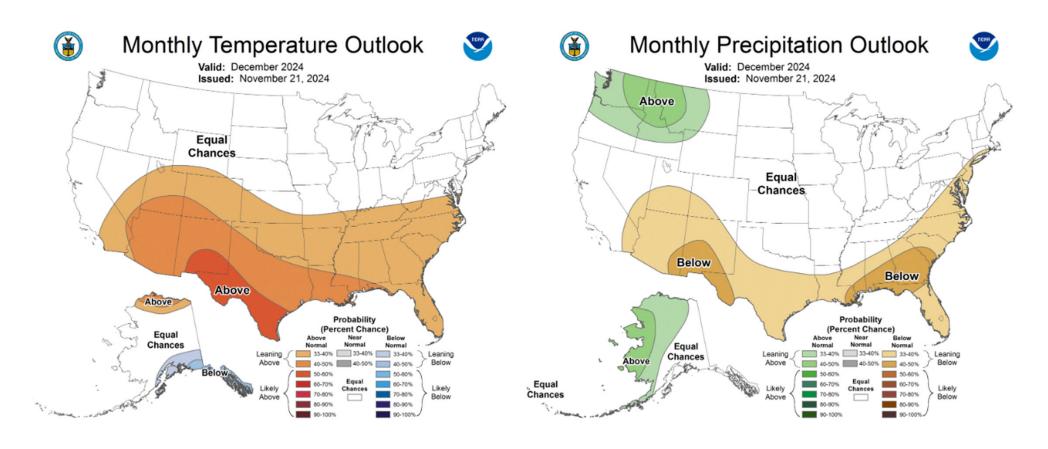
# **Central Arizona Reservoir Status**

**December 1, 2024** 

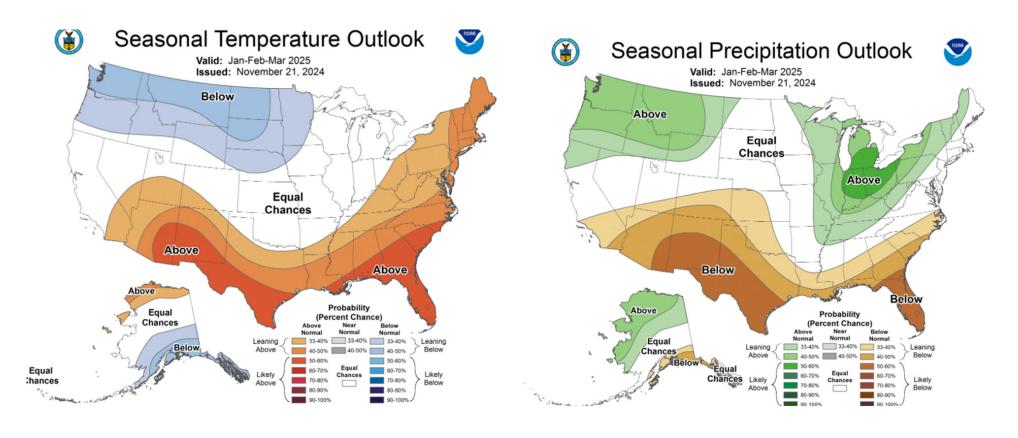




# **December Weather Outlook**



# **January-March Seasonal Outlook**



Weak La Niña conditions are expected through Winter

# thank you!